PARIS, WEDNESDAY, DECEMBER 14, 1988

ESTABLISHED 1887

Frantic Rescue Efforts Go On For Armenian Quake Victims

By Phil Taubman New York Times Service MOSCOW - With the national conomy beginning to be strained ry a diversion of resources to Ar-menia, frantic rescue efforts coninued there on Tuesday to free seople still pinned beneath the rubile from the earthquake last week.

A nighttime curfew was imposed 1 Leninakan, one of the cities most everely damaged by the earth-uake, after looting and other disrders on Monday night, the gov-

Soldiers in bullet-proof vests pa-offed the devastated city after ertments and shops were looted, communist Party daily Pravda d. The disorders were the first ported in the quake area.

tions of collapsed buildings, The earthquake left at least vspapers reported that rail lines 55,000 people dead, according to

across the country were clogged the latest official count, and more with special trains headed for Arthur 12,000 injured and 500,000 jects in distant sites were coming to a halt as equipment was diverted to

The reports suggested that the aftermath of the earthquake could inflict significant damage on the economy during a month when industrial enterprises normally work feverishly to fulfill annual targets

Criticism mounted about shoddy construction in the quake zone that contributed to the heavy casualties, as experts said there should have been a three-story limit on buildings in the earthquake-prone reinstead of the nine-story design that was common.

Hundreds of apartment build-As aid from around the Soviet ings crumpled during the quake, itom and from abroad flowed burying tens of thousands of people beneath steel girders and heavy steeled heavy-duty cranes to lift slabs of concrete.

The earthquake left at least

menia and that construction pro- homeless. The relief effort has been hampered by disorganization, a lack of rescue equipment and medi-cal supplies and a renewal of spo-radic ethnic disturbances in Armenia and the neighboring republic of

> Gennadi I. Gerasimov, a Foreign Ministry spokesman, said at a news conference in Moscow that 5,400 survivors had been rescued from under the debris in the northwest area of Armenia, where the earthquake hit with devastating force

Mr. Gerasimov said 13,100 people killed by collapsing buildings had been found and removed from the rubble for burial.

Pravda reported Tuesday that Mikhail S. Gorbachev told officials in Armenia on Sunday that rescue efforts should be stepped up be-cause many people unght still be

See QUAKE, Page 6

U.S. Trade Bill: A New Tone

But Partners See a Threat

By John Meehan

International Herold Tribune NEW YORK - When President Ronald Reagan signed the 1,000-page Omnibus Trade & Competiiveness Act in August, he did more han end a fractious three-year depate with congressional trade critics. More important, the law sets a oew tone in the way America deals

The U.S. current account deficit shrank to \$30.89 billion in the third quarter. Page 13.

with its trading partners - one that will probably increase tensions even if it produces no initial policy

In many ways the legislation appears relatively neutral, a classic study in congressional consensus. It does not erect any oew trade barriers. There are no significant tariff increases or oew quotas. In fact, it empowers the president to oegotiate away existing levies in trade talks with other nations. Yet, officials of the European

Community have vilified the law for what they see as protectionist overtones. The Japanese trade and ndustry minister, Hajume Tamura, branded it "racist."

Indeed, the trade law is not withrut teeth. The legislation grants the trapontal tune of skepticism, angst resident sweeping unilateral powers to raise tariffs and impose barriers against nations found to be goals. guilty of unfair trading practices.
"ft creates a new kind of political pressure on the president to do

Kiosk

Brezhnev's Kin Faces Sentence

MOSCOW (Reuters) -The Soviet state prosecutor demanded Tuesday that Yuri M. Churbanov, son-in-law of Leonid 1. Brezhnev, the former Soviet leader, be jailed and spend time in a labor camp for

Mr. Churbanov, 52, first deputy minister of the interior under Mr. Brezhnev, showed no emotion as the prosecutor, Alexander Shovey, sought a sentence of five years in jail and 10 years in a labor camp.



Down, out, cold and homeless in New York. Page 3.

South Africa, Cuba and Ango-

la signed a pact to end the war in southern Africa. Page 2. Business / Finance A surge in spending on cars

and other large items sent U.S. retail sales up 1.1 percent in Page 13. November. The Dollar Dow Close



Protectionism/ Free Trade

something," said Mark Andersen,

an economist with the AFL-CIO. Moreover, the trade law reflects Washingtoo's increasing impatience with its Asian and European trading partners and is a highly visible sign of its toughening atti-tude as it comes under increased pressure to trim the U.S. trade deficit. By ensuring that U.S. com-plaints will receive wide publicity, the measure is very likely to worser trade frictions.

At the least, President-elect George Bush is expected to main-tain policies to promote what economists describe as "selective" pro-

Just days before the presidential election, for example, Mr. Bush said for the first time that he would continue steel import restraints, even though the U.S. steel industry has made a strong recovery. The current agreement with 18 steel ex-porting nations expires in Septem-ber. Trade specialists believe he is likely to continue quotas in other areas as well in response to pressures from domestic industries.

"It's a winning political formula at home," said Gary Hutbaver, a See TRADE, Page 8

Germans Less Hopeful About EC, Poll Finds

By Ferdinand Protzman points from a peak of 40 percent in the summer of 1985.

International Herald Tribune
FRANKFURT — While most European Community nations are those opinions coincide with wide-lustily singing the praises of a unit-spread ignorance about the issues. ed Europe with a single market, the latest opinion polls show many West Germans are humming a conand ignorance that could dramatically slow progress toward those

A report published Tuesday by the Institut Für Demoskopie in Allensbach, West Germany's most respected opinion-research institute, indicates that a dwindling minority of Germans consider European unity particularly important, while a solid minority view the single EC market planned after 1992 with

more fear than hope. There also appears to have been a dramatic shift in opinion during 1988 on how fast the development of a united Europe should proceed. In September, only 34 percent of those surveyed said the development should go faster, a sharp drop from 51 percent in January

in pan-European surveys, only tion than West Germans to embrace the ootion of united Europe, said Elisabeth Noelle-Neumann the director of the Allensbach Institute, who wrote the report.

One of the most startling aspects of the polls is that they show a clear trend among West Germans over the past five years toward less interest in European unity, she said. Only 25 percent of respondents

surveyed in October 1988 said they considered "joining the West Euro-pean nations together to form a 'United Europe' to be particularly important." That represented a drop of eight percentage points from May 1983, when the question was first posed, and a decline of 15

Mrs. Noelle-Neumann said

In a summer survey, 88 percent of respondents said they felt poorly informed about the EC's plans for after 1992, according to an Allens-bach survey. That level was unchanged from the results of a survey by the International Research Institutes in November and December of 1987. Two out of five, or 38 percent of West German citizens, did not know that Chancellor Helmut Kohl had held the rotating EC presidency for the first six months of 1988.

When asked during the West German EC presidency if they viewed the single market of 1992 more with hope or more with fear, 40 percent of those questioned said fear, and 29 percent hope. By midyear, however, optimism bad

See 1992, Page 8



Arafat Appeals For Peace Talks In UN Address

But the PLO Leader Avoids Open Endorsement of Israel

By Edward Cody Washington Post Service

GENEVA - Yasser Arafat, the hairman of the Palestine Liberation Organization, made a dramat-ic appeal on Tuesday for peace ne-gonations between Palestinians and Israelis at an international conference that he said would "respect the right to exist in peace and secu-

nity for all."
Mr. Arafat, addressing the United Nations General Assembly, which was convened in Geneva after he was refused a visa to enter the United States, said a related international atmosphere had cre-ated "a historic, possibly irreplace-able opportunity" to work out a peace agreement between Israel and its Arab oeighbors, including a Palestinian state that could be conederated with Jordan.

[In Washington, the State De-partment said that Mr. Arafat had partment said that Mr. Artial had made some "interesting and posi-tive" points but that his speech had fallen short of meeting U.S. condi-tions for opening a dialogue with the PLO, United Press International reported.

al reported.

[The State Department spokesman, Charles E. Redman, said the formula expressed by Mr. Arafat failed to meet any of the conditions laid down by the United States: recognition of Israel's right to exist, acceptance of UN Security Council resolutions on peace and negotia-tions in the Middle East and renunciation of the use of terrorism.)
Mr. Arafat's moch-awaited

speech appeared to make more explicit the commitments undertaken Nov. 15 in Algiers by the Palestine National Council, which serves the PLO as a parliament in exile.

But the speech retreated from his comments at a meeting with five American Jews last Wednesday in Stockholm, where he endorsed a statement saying explicitly that he

"accepted the existence of Israel as a state in the region." In a gesture clearly meant for the United States, Mr. Arafat con-demned terrorism "in all its forms" and said an international peace conference must be based on UN Resolutions 242 and 338. These resolutions, which until recently-were rejected by the PLO, recog-nized the right of all nations in the region to live within secure and recognized borders.

Mr. Arafat said, according to an English-language text of the ad-dress made available by the PLO: "The PLO will seek a comprehensive settlement among the par-ties concerned in the Arab-Israeli conflict, including the state of Palestine. Israel and other neighbors. within the framework of the international conference for peace in the Middle East on the basis of Resolutions 242 and 338 and so as to guarantee equality and the bal-ance of interests, especially our

"I ask the leaders of Israel to come here, under the sponsorship of the United Nations, so that, together, we can forge that peace."

people's rights in freedom, national

independence, and respect the right to exist in peace and security for

"I say to them, as I say to you," Mr. Arafat went on, "that our people, who want dignity, freedom and peace for themselves and security for their state, want the same things for all the states and parties in-volved in the Arab-Israeli conflict."

Mr. Arafat, dressed in a khaki uniform and his customary checkered headdress, said several times that this means the PLO was seeking a peace accord that created a Palestinian state alongside Israel. But at the same time, he stopped short of a clear-cut declaration, in

For U.S. and Israel, the Main Obstacles Remain

Shamir: 'Monumental Act at Deception'

By Joel Brinkley New York Times Service

JERUSALEM - Prime Minister Yitzhak Shamir, apparently speaking on behalf of both major factions in the Israeli government, said Tuesday that Yasser Arafat's invitation to Israel for peace talks was decentive "double-talk" intended to "create an impression of moderation."

had not stopped his followers from carrying out "terrorist acts."

said after studying the text of Mr.

Arafat's remarks before a United Peres would present his views at a Nations session in Geneva

Mr. Arafat, chairman of the Palestine Liberation Organization, did not explicitly recognize Israel's right to exist, Mr. Shamir said, and

"We're witnesses to the PLO's mooumental act at deception," he

But Mr. Shamir's stance re-

mained that, as far as he was con-cerned, Israel would never talk with Mr. Arafat, no matter what the PLO leader said or did. "We are not ready and will never be ready to talk to the PLO," he

Foreign Minister Shimon Peres offered no public remarks on Mr. Arafat's speech.

Early in the day, a Foreign Ministry official said Mr. Peres would speak only if his reaction differed from Mr. Shamir's. As a result, the Israeli government seemed to speak in one voice. . The Foreign Ministry said Mr.

cabinet meeting Wednesday.

The Labor and Likud parties are nearing the final stages of negotiations to form a joint government.

This is perhaps one reason Mr. Peres elected not to react Tuesday to Mr. Arafat's speech. Mr. Shamir said he believed Mr. Arafat's remarks on Tuesday and in recent weeks obliged "Israel to

political front." Meanwhile, remarks by Yossi Beilin, a Labor member of parliament who is close to Mr. Peres, mirrored those of Mr. Shamir. The problem isn't just saying but an actual ceasing of terror ac-

unite its forces and create a united

See ISRAEL, Page 6

Washington Sees Ambiguity

By David B. Ottaway substantive dialogue with the

Washington Post Service WASHINGTON - The Reagan Those issues are PLO acceptance of UN Resolutions 242 and 338 as ninistration said Tuesday that Yasser Arafat, chairman of the Pala basis for peace talks, explicit recestine Liberatioo Organization, ognition of Israel's right to exist failed again in his speech before the and rejection of terrorism in all its special UN General Assembly session in Geneva to address "clearly, "These issues must be addressed

clearly, squarely and without ambiguity," Mr. Redman said. "That squarely and without ambiguity U.S. conditions for the start of a 'substantive dialogue." didn't happen, and as a conse-The speech contained some inquence the speech did not meet our teresting and some positive develconditions. opments," said Charles E. Redman, a State Department spokesman. "Bot it continued to be

The formal U.S. assessment came after the United States provided a third party, reportedly Sweambiguous on the key issues which must be clearly addressed in order for the United States to enter a den, with the precise wording Mr. Arafet needed to use to solicit a positive response and was told he was ready finally to meet those cri-

On the basis of this assurance. the administration on Monday informed the Israeli ambassador here, Moshe Arad, that the United States was likely to begin a dia-logue with the PLO, a decision certain to cause considerable strain between Washington and Tel Aviv and a sharp negative reaction in

Mr. Redman confirmed Tuesday that the United States had provided unnamed third party intermediaries "in very explicit, specific terms" what U.S. conditions were for a dialogue. He also said Washington had received "suggestions" that Mr. Arafat was prepared to meet those terms.

But he denied that the State De-

See U.S., Page 6

After 7 Years, Contras' Fighting Days Appear to Be Over

By Stephen Kinzer
New York Times Service
MANAGUA — Seven years after Nicaraguan exiles and the Central Intelligence Agency began lighting to overthrow Sandinista rule, the contra war is at an ebb, and it is oot clear whether and how the Bush nistration can revive it. Many diplomats and politicians in the region say they doubt that it will ever

Sandinista leaders have issued on victory proclamations, but they say the level of combat has dropped dramatically this

"I doubt we'll ever have to go back to fighting a war like the one we fought these last years," an official said last week in Managua, where the war against the contras is often discussed in the past tense. "There will be armed bands out in the

hills for years, but no longer a coordinated insurgency." the ambassador of a South Ame rican country said. "You can't put a guerrilla army in suspended animation for months or years and then start it up again whenever you like."

to a cease-fire signed March 23 at the village of Sapos, the contras agreed to lay down their weapons in exchange for major political concessions by the government.

The political process intended to follow the truce has oot proceeded well, and oegotiations have dissolved in bitter recriminations. In the meantime, the U.S. Congress has refused to appropriate new military funds for the contras, and without that money the insurgency is paralyzed.

Thousands of contra foot soldiers have retreated to bases inside Honduras. Dis-sension among commanders has sapped the troops' morale, and some widely ad-

mired fighters have abandoned or been driven out of the rebel force.

The contras say they expect the Bush dministration to provide moral support for their cause, but to avoid bruising bat-tles with Congress that would be part of any campaign for renewed military aid.

"Bush will give negotiations a chance, which we are not against," said Adolfo Calero, a senior leader of the guerrilla forces and one of the signers of the Sepos truce. "We hope that is done with expediency and realism. The prospects for a real

See CONTRAS, Page 7

Umberto Eco's New Mantle of Fame

"The contras are now a thing of the

past," Foreign Minister Ricardo Acevedo

Peralta of El Salvador said at the United

Nations last week. Mr. Acevedo's govern-

ment has supported the contra cause.

By Clyde Haberman New York Times Service BOLOGNA -- Nothing may succeed like success in the United States, but life for

Italians is more complicated, Umberto Eco "To the United States," he said, "there's a Puritan ethic and a mythology of success. He who is successful is good. In Latin countries, in Catholic countries, a successful person is a sinner. lo Puritan countries, success shows God's benevolence. In Catholic countries, you're sure God loves you only when you've

That is why he wears his fame uneasily, Mr. Eco said, as someone might a topcoat that is a couple of sizes too big.
Even if he has not suffered conspicuously of late, somebody up there obviously likes

Eight years ago he published his first novel, "The Name of the Rose," and it became a sensation, turning a highly respected scholar into an internationally best-selling author and as close to a household name as a semiotics professor is ever going to get.

"Rose," an elaborate weaving of mystery, erudition and medieval mumbo jumbo, has sold nine million hard- and soft-cover copies in 24 languages, including a few that the polyglot Eco cannot speak or read.

Now he has done it again with a second novel, "Foucault's Pendulum," which has made tatters of Italy's best-seller lists. According to his Milan-based publisher, Bompiani, the book has sold 400,000 hard-cover copies since it was released in October, At e point it was outselling any other entry in Italy's top 10 by roughly 100 to 1. As much as a literary work, "Foucault's

adulum" is a pop-culture phenomenon

that got rolling last summer when Italian

newspapers succumbed to "Ecomania" in

trying to pry themselves loose from their August doldrums. They practically tripped over one another racing into print with tidbits about what the yet-to-be published book was

about. Some articles were even accurate.

as "Foucault" hit the stores, Italians hurried to be the first on their block to carry a copy, and perhaps understand it, too. There was a spillover effect that also did wonders for The Name of the Rose." For a while, the Eco novels were a one-two combination at the top of best-seller lists. "People buy Eco's book without really knowing what it contains," a sociologist, Francesco Alberoni, wrote in the national newspaper Corriere della Sera. "They buy it

Wittingly or not - he says absolutely not

- Mr. Eco contributed to the frenzy by

saying almost nothing on the subject. As soon

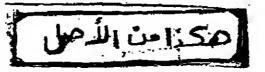
like the first launching of man to the moon or the big soccer finals." Sales remain brisk, and there is every rea-son to assume that "Foucault" will do well in other countries, a process well under way on several linguistic fronts. An English version by William Weaver, an American writer who

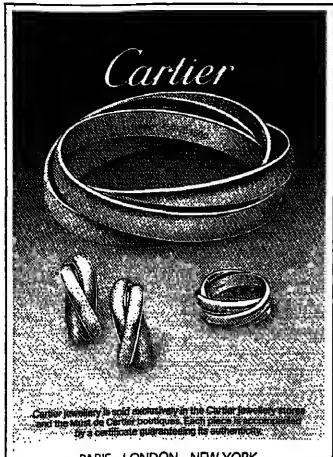
because it has been the object of a great wait,

See ECO, Page 8

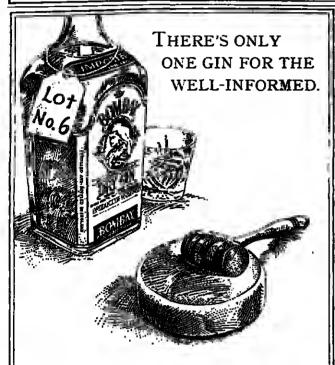


Umberto Eco: "In Catholic countries, you're sure God loves you only when you've suffered,"





PARIS - LONDON - NEW YORK MONTE-CARLO - GENEVA - MILAN AND ONE HUNDRED AND TWENTY CARTIER STORES IN MAJOR CITIES WORLDWIDE.



South Africa, Cuba and Angola Sign Namibia Peace Accord

By William Claiborne

Washington Past Service BRAZZAVILLE, Coogo -South Africa, Angola and Cuba signed a historic agreement Tuesday committing themselves to the phased withdrawal of 50,000 Cuban troops from Angola over the next 27 months in return for independence for South-West Africa by Nov. 1.

South-West Africa, widely known as Namibia and often called "the last colony in Africa," has been occupied and administered by South Africa for 73 years.

By R. Jeffrey Smith Washington Past Service
WASHINGTON — The unilateral reduction

of Soviet military forces in Eastern Europe that

President Mikhail S. Gorbachev announced

last week would substantially reduce the War-

saw Pact's ability to launch a surprise attack, William H. Webster, the director of the Central

Mr. Webster also expressed a much more

upbeat view of Mr. Gorbachev's reform efforts

than did his deputy, Robert M. Gates, in a

Referring partly to Mr. Gorbachev's an-

nouncement last week of a planned cut of 500,000 troops, Mr. Webster said Mr. Gorba-

chev had "signaled by word and deed that he wants the U.S.S.R. to be a more active and

He said that "some, but not all" of the

Warsaw Pact advantages over West European

"In particular," he said, "they will substan-

York — The Iranian anthorities continuing.

nesty International charged Mon- Iraq's army, and supporters of oth-

tions had been confirmed. It said Montazeri, the man designated to selves."

er leftist groups, the report said.

organization said about 300 execu- ciated with Ayatollah Hussein Ali ments by the authorities them-

have executed hundreds and per-

haps thousands of people since June in the largest wave of political executions in Iran since 1980, Am-

A report by the human rights

forces would be removed by the reductions.

Intelligence Agency, said Monday.

effective player on the world scene."

speech two months ago.

"This event signifies the end of a sad chapter in Africa's modern history and the beginning of a new chapter," said the U.S. mediator, the 1978 UN resolution calling for the assistant assessment of state of the same of the the assistant secretary of state for South Africa's withdrawal from forces in southern Angola will be African affairs, Chester A. Crock- South-West Africa, a former Ger- withdrawn north of the 15th paralman colony.

CIA Chief Sees Reduced Risk of Surprise Attack

tially reduce the ability to launch a surprise, short-warning attack."

ment would complicate Western efforts to pre-

sent a united position next year in negotiations

with the East bloc on conventional arms reduc-

In contrast to Mr. Gates, who had expressed pessimism that Mr. Gorbachev could rejuve-

nate the Soviet political system, Mr. Webster

described the Soviet leader as a "highly skilled

politician" who had brought "new life and

dynamism to Soviet politics."

Mr. Webster said the United States could oot

rule out the possibility that Mr. Gorbachev could ultimately, "pull off a revolotion from above that actually increases authority below."

Asked about the apparent discrepancy be-tween the two officials' assessments, a CIA

official later confirmed that they did not see

eye-to-eye on the Gorbachev issue and asserted

that Mr. Webster's views represented the agen-

cy, while Mr. Gates had presented his personal

the actual number was probably in succeed Ayatollah Ruhollah Kho-

UNITED NATIONS, New the thousands, with executions meini as Iran's spiritual leader, current wave of killings to the pen-

At least 11 religious leaders asso- cuted prisoners and recent state-

have been executed as part of pow-

"with evidence coming from many

sources, including relatives of exe-

Iran Conducting Wave of Executions, Amnesty Reports

He added that Mr. Gorbachev's announce-

"It has been a case study of supernot released with the agreement the Atlantic Ocean to Cuito Cuanapower effort to support the resoluTuesday, and U.S. officials refuse zalle. tions of regional conflicts."

The agreement, called the Braz-Culminating nearly eight years of mediating efforts by the United States to bring peace to the southern African region, the agreement was hailed by the signatories as The agreement, called the Brazzaville Protocol, paved the way for a ceremonial signing of a formal treaty in New York on Dec. 22 which will pull together all the peace principles worked out by the signatories as The agreement, called the Brazzaville Protocol, paved the way for the of South Africa, briefing reporters on a flight from Johanness tions will be nead, the Cubans wil

to disclose its contents.

heralding a "new era" of peace in a subcontinent riven by superpower surrogate conflicts.

This event signifies the end of a sad chapter in Africa's modern his formally brine the LIN Service of the Cuban surrogate conflicts.

By April 1, 1990, two-thirds of the Cubans will be out of Angola, troop withdrawal verification will begin leaving April 1, which is when a seven-month, UN-superstand the cubans will begin leaving April 1, which is surrogate representation of the Cubans will begin leaving April 1, 1990, two-thirds of the Cubans will be out of Angola, cuellar, a withdrawal verification will begin leaving April 1, 1990, two-thirds of the Cubans will be out of Angola, will begin leaving April 1, which is surrogate conflicts.

The New York treaty will also formally brine the LIN Security description of the Cubans will be out of Angola, with the signing of the Cubans will be out of Angola, with the signing of the Cubans will be out of Angola, and six months later, 38,000, or three quarters, will have left.

lel, which is about 300 kilometers Referring to the crucial roles

The timetable for the Cuban (about 185 miles) north of the Naplayed by the United States and the Soviet Union, Mr. Crocker added, upon in Geneva on Nov. 15, was westward from Namib Harbor on Namib Harbor on Namib Harbor on States and Cuito Chana-

By Nov. 1, when Namibian elec-But Foreign Minister R. F. Bo- tions will be held, the Cubans will

could destabilize the Communist system.

momentum" for change.

ment, he said.

But Mr. Webster also said that Mr. Gorba-

own ballistic missiles, some of which could be

armed with chemical weapons. Such countries

or direct activities by other governments.

The human rights group links the

etration into Iranian territory in

portedly hanged dozens of suspect-

ed Mujahidin Khalq supporters in

retaliation for setbacks on the bat-

At the same time, visits to political prisoners were banned and hun-

dreds of political prisoners disappeared, the report said.
President Ali Khamenei said in a

"are condemned to death and we

will execute them," the report stat-

released by Mr. Botha.

April I starting date for the inde-

troops garrisoned at Grootfontem

By July, 1991, or 27 months after

will introduce to the Security Council an enabling resolution for the start of the process, all Cuban the deployment of UN peacekeping forces to supervise the Namib forces will have been removed from Angola, according to the timetable ian independent elections and is sist in monitoring the Cuban from Within three months after the

withdrawals from Angola The agreement provides that the pendence process, South Africa
will have reduced its estimated
50,000 troops in Namibia, includjoint commission of appeals, which will be created a month size the New York signing and which settle disputes over the South Africa and Otjiwarango, located between the capital of Windhoek and the can-Angolan-Cuban agreement On Dec. 22 in New York, Angola and Cuba will present to the UN

Upon gaining independence. No imbia will become a full member of the unit in the appeals commission.

WORLD BRIEFS

In an address to the Washington chapter of the Council on Foreign Relations, Mr. Webster acknowledged that "a major power struggle" Police and Protesters Clash in Poland WARSAW (Reuters) — Demonstrators threw percussion enemants.

WARSAW (Reuters) — Demonstrators threw percussion greators stones and tear gas canisters at policemen Tuesday in central Warsanduring an anti-government protest on the seventh anniversary of the continued between Soviet reformers favoring radical change, and conservatives who feared it

imposition of martial law in Poland.

Witnesses said protesters attacked the police, punching and licking them in the worst clash in the capital since the period of 1981-83, when the country was under martial law. Sources said peaceful anti-government demonstrations took place in Wroclaw and Lublin.

The demonstrators covered a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving "Learned Methods of the country was a beauty saving the co chev had "significantly strengthened" his posi-tion in the Soviet leadership by removing prom-inent opponents, creating "renewed

The demonstrators carried a banner saying "Jaruzelski must go reference to the Communist leader, General Wojciech Jaruzelski, who imposed martial law on Dec. 13, 1981, to suppress Solidarity, the first independent trade union in the Communist world. On other issues, Mr. Webster said that by the year 2000 at least 15 developing nations would "either have produced or be able to build" their

Stolen Van Gogh Works Not Insured

are "increasingly pooling their resources and technical know-how" to speed missile develop-THE HAGUE (AFP) - Three paintings by Vincent Van Gogh stolen; from a Dutch museum and estimated to be worth tens of unilions of dollars were not insured, a spokeswoman for the Culture Ministry and He also said that "only about 3 percent" of the U.S. intelligence budget was spent on

"As a general rule, the paintings in our national miseums are not insured," said the spokeswoman, Mariette Utermark. "Insurance is the expensive and is useless because the paintings are unique objects and could not be replaced." covert action or secret operations to influence

The paintings were stolen Monday night from the Kroller-Miller-National Museum in Otterlo by what the police described as a gaing of professional thieves. The paintings were titled "Dried Sunflowers" Potato Eaters" and "Weaver's Interior."

Aquino Creates Human Rights Panel The victims include supporters of Kurdish groups, members of opposition forces such as the Mujahidin Khalq, which fought alongside The evidence for mass execution into Iranian territory in July by Iraqi forces, a month before a cease-fire between Iran and Iraq took hold. The Iranian authorities have re-

MANILA (AFP) — President Corazon C. Aquino created a new panel.

Tuesday to help protect human rights and warned soldiers against committing atrocities following an outcry over abuses, her press special to the porter man said.

Mrs. Aquino issued an administrative order creating an eight-member the state of the stat

Mrs. Aquino issued an administrative order creating an eight-mention human rights committee led by the Justice Secretary Sedfrey Committee. with senior officials and two representatives from private monitoring groups as members.

The order was issued after she came under fire for the disappearance of

nearly 100 leftist and human rights activists across the country this year amid the intensified fight against the 20-year-old Communist insurgency. The order said a new standing body was needed to "monitor on a continuing basis the Philippine human rights situation and to advise the radio broadcast earlier this month that Mujahidin Khalq supporters president on the proper measures that ought to be taken without delay."

Hanoi to Discharge 300,000 Troops

HO CHI MINH CITY (Renters) - Vietnam plans to demobilize more. than 300,000 soldiers, including elements of six army divisions that are due to withdraw from Cambodia next week, an army spokesman said

"You can say that more than 300,000 troops will be demobilized."
Brigadier General Nguyen Van Thai said at a news conference. Las, month, the top political officer of the Vietnamese Army said that its forces were being streamlined. But neither he nor General Thai gave any timetable or other details on cutting back the 1.3-million-member regular, army, one of the largest in the world.

army, one of the largest in the world.

General Thai said that 18,000 soldiers would begin leaving bases in the discrete of Cambodia on Thursday and enter Vietnam on Dec. 21. At middles to the control of the control wounded during a protest march in Tiber last week said Tuesday that added that 17,000 more had been withdrawn through November. Viet nam has pledged to remove a total of 50,000 soldiers this year, leaving 500,000 troops, which are to leave by the end of March 1990...

For the Record

the United States.

Twenty prisoners were killed and 6 others were injured Tuesday at a state prison in Monterrey, Mexico, when a fire broke out in a ward distance of the inmates. The authorities said that a candle at an ellist limit. ignited a curtain and that flames had spread throughout the section. [AP]

A former Mexican finance minister, Gustavo Petricioli, a Yalo-cincat-ed economist, has been appointed as the Mexican ambassador to the United States, the Foreign Ministry said Tuesday in Mexico City. (UPI).

The last U.S. cruise missiles were flown out of Belgium on Tuesday. making it the first nation to be rid of its medium-range nuclear weapons under the superpower treaty. Eight missiles were loaded aboard a CAIV cargo plane at Florennes Air Base south of Brussels for the flight back to

TRAVEL UPDATE

Paris Public Transport Still Snarled

PARIS (AFP) — Paris public transportation remained slowed by strikes Tuesday although the transit authority said many strikes had resumed work. Transport Minister Michel Delebarre said the strikes was tailing off and the strikes was slowly returning to normal.

Four of the Paris Métro's 13 lines were closed the day. These was Normal linking Château de Vicacana and Parish Normal.

I, linking Château de Vincennes with Pont de Neuilly; No. 2, Nation-Porte Dauphine; No. 4, Porte de Clignancourt-Porte d'Orléans, and No. 11, Châtelet-Mairie de Lilas. Two other lines, Nos. 10 and 13, reported

Management said 60 percent of trains on the RER suburban network were running during rush hours. Most buses were running. Air France canceled two London flights. Some postal workers are still on sinke especially in southern France.

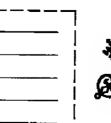
dersma and other Westerners in Lhasa on Tuesday. Journalists have been refused permission to enter Tibet.

"We were just there," she said in Cubana de Aviación will operate a second flight on the Paris Havana route, the Cuban Tourism Office announced in Paris on Tuesday, French authorities have approved the new Sunday flight to Havana. (AFP)

The Louvre museum will close for about a month starting Feb. 22 to

the BBC interview. "The procession came by, and we followed. We trance, officials said Tuesday. The pyramid caps an underground complex to include bookstores, restaurants, boutiques as well as access to Paris Metro stations and parking lots.

Automated teller machines in Moscow went on line at the American Express office and the Mezhdunarodnaya Hotel on Tuesday, giving can-holding tourists the ability to obtain rubles or traveler's cheeks without the red tape encountered at Soviet banks."



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Woman Says **Tibet Troops** Fired Wildly

LONDON - A Dutch woman

she had seen Chinese soldiers fire indiscriminately into the crowd

without warning.
"We saw the soldiers coming,"
the woman, Christina Frederika Meindersma, said in an interview with BBC radio. "We saw them marching up to the demonstrators and within a few seconds they fired. They fired indiscriminately into the crowd, not in the air."

Interviewed by telephone at her hotel in Lhasa, she said Chinese authorities were holding her pass-port and airline offices were refusing to sell her a plane ticket.

The Xinhua news agency said a

Tibetan monk was shot dead and 13 persons were wounded in the

protest on Saturday.

The Chinese press agency said
Miss Meindersma had been active in the riot, but she denied taking part in the march. She said she happened to be in the main square on Saturday morning, which she

said was usual for foreign tourists visiting the nearby Buddhist shrine. Miss Meindersma said the Chinese had taken her passport, saying there were mistakes in her travel documents. She said she had not been officially told that she could

not leave.
Earlier, Chinese telephone operators failed to connect calls by Beijing-based reporters to Miss Meindersma and other Westerners in

were standing in the street, and we were shot."

The march on Saturday was timed to mark the 40th anniversary of the Universal Declaration of Human Rights.

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in the states look back. take states look back.

The Movado 540

CHRIST ILWELIERE & 1917

Peace Accom Even Amid Killer Urban Cold, Homeless in U.S. Shun Shelter

By James Barron

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New York Times Service NEW YORK - With severe cold enveloping the Northeast and the Midwest, the urban homeless are suddenly faced with a life-ordeath decision: where to go for the

And officials are again faced with the yearly cold-weather problem of how to persuade homeless people to leave the streets and check into huge city shelters that they so often fear.

In Boston, police in vans cruised downtown neighborhoods, offering the homeless coffee and doughnut and rides to the nearest shelter. In Philadelphia, similar efforts convinced about half the 72 people found living on the streets to go to shelters. "In every city in the country there are some people who would refuse anything that's offered to them," said Tom O'Hara, a

city official in Philadelphia.

The problem was particularly acute in New York City, where many homeless people say they find any habitat --- even a doorway or a sidewalk heating grate on a night of 5 degrees Fahrenheit (minus-15 centigrade) - more inviting than the city's cavernous and sometimes dangerous shelters.

There are fights and confusion in the shelters," said a woman sitfing on the sidewalk at 42d Street and First Avenue, across from the UN Building, late Sunday night. "So I stay outside."

That same night, with dozens of beds available in city shelters, an nnemployed middle-aged man named Edmund Rutter settled onto a bench in Manhattan's Tompkins Square Park. A friend said Mr. Rotter had spent the evening drinking. His hands were bare and he had only an overcoat and two blankets. He was found there, dead, Monday morning.

His death, on the city's coldest Dec. 12 on record, illustrates New York's difficulty in keeping the homeless out of the cold despite detailed plans to help them.

Police officers are supposed to watch for homeless people in the

police are to take them there; if ter Sunday night in the Washington city hospital. On Sunday night the eral men said they had been barred police took 18 people to shelters and one to a hospital.

Advocates for homeless people said Monday that most were able to find some kind of refuge Sunday night. But even in the coldest weather, they added, the bomeless are reluctant to enter the Dickensian world of the city's shelters.

"Demand for shelter is more related to the quality of shelter than

'Demand is more related to the quality of shelter than to temperature. On the first really cold nights, folks resist checking their dignity at the door of a city shelter.'

Robert M. Hayes, of the Coalition for the Homeless.

to temperature, so decent shelters throughout the year are filled to capacity," said Robert M. Hayes of the Coalition for the Homeless, a nonprofit group.
"Bitter weather does not, on the

whole, make the barracks shelters less intimidating. On the first really cold nights in the beginning of win-ter, folks resist checking their dig-nity at the door of a city shelter." City officials acknowledge that

conditions in the shelters are not safety of the sbelters is good enough to attract as many as 10,000 people a night. Many of the homeless, however, complain that rules governing behavior in the shelters are too severe.

nearest shelter. If they say yes, the the streets. Outside a city-run shel- Missouri.

they say no, they're to be taken to a Heights section of Manhattan, sevfrom entering. Standing in the vestibule, the men said they had arrived by bus from Grand Central Terminal. But the bus arrived 10 minutes after the shelter's 10 P.M. curlew, they said, and they were told they could not go in.

Inside the bangar-like building the supervisor, Robert Francis, was looking for empty beds among the 850 set up in rows under one roof. On a cold night, he said, they reach capacity before the curfew.

In Boston, shelters that normally close during the day stayed open around the clock. The city set up emergency beds that quickly filled up, many with homeless brought in police vans.
In Chicago, nonprofit agencies

said that with estimates of the number of hnmeless ranging from 25,000 to 40,000, there were only 2,800 beds available in public and private shelters.

Detroit's homeless population is estimated at 25,000, with only 1,300 beds available, according to the Salvation Army. No one has been turned away since the cold weather settled in, said Colonel Clarence Harvey of the Salvation Army, but he added, "We're not caring for people in a humane

"Our beds were filled before the cold snap, but we're housed to capacity all year long," he said. "In the winter, we put them in hallways, on the floors and force children to live in a communal environment."

■ Reprieve in Sight

Arctic temperatures lingered Tuesday over the East Coast, but a reprieve was in sight from the sea-son's first big chill, which contributed to at least six deaths, stalled perfect, but they maintain that the cars and hurst pipes from the Great Lakes to the South, United Press International reported from New York.

Temperatures were expected to climb to above freezing by Wednesday as another weather system On Sunday night and again nudged the arctic air eastward, said jourse of normal patrols. The offi- Monday, it was not hard for a re- a meteorologist with the National ers are to ask if they want to go the porter to find homeless people on Weather Service in Kansas City,

AMERICAN TOPICS

Towns Find Profit

In Going to Extremes

Bullhead City, Arizona, elaims to he the hottest town in the United States and International Falls. Minnesota, the coldest. Other communities have disputed these claims. The Washington Post reports, but the two eling to their unofficial titles for hardheaded economic reasons.

Bullhead draws "people who come here for the winter because they've heard what the temperatures are in the summer," Juhn Baudouine, a fire fighter who keeps track of the temperature. "They figure if it's so hot in the summer, it must be great in the winter." Indeed, recorded temperatures

local businessmen moved the town thermnmeter from a grassy lawn to a rocky hill behind the fire statinn. The temperature frequently goes over 100 degrees Fahrenheit (38 centigrade) and in 1983 it reached 126F.

have been hotter than ever since

In International Falls, champi-



LATE START, FAST FINISH - Isaac Shongwe, who was raised in the South African ghetto township of Soweto, was not able to begin school until he was 13. This week. Mr. Shongwe, a 1987 graduate of Wesleyan University in Middletown, Connecticut, was honored with a prestigious Rhodes scholarship for study at Oxford University in England. resort in the summer, the city has to die in a major quake. lured husinesses each winter hy promising them sub-freezing temperatures to test equipment.

They come "to test batteries, braking systems," Ms. Ahlgren said. "They've tested helicopters and outdoor clothing, a whole variety of things."

Sam McCowan, supervising meteorologist at the National Cli-matic Data Center in Asbeville, North Carolina, says be shies away from calling any place hottest nr coldest because "there's a int of ways that people come up

Short Takes

A severe shortage of low-cost housing has become apparent in Los Angeles, with 40,000 families living in garages and 25 percent of renters paying more than half their income for rent, a city committee has reported. It recommended immediate, drastie measures like a delay on earthquakeproofing programs, a 300-percent increase in spending on housing and a slowdown in projects that would demolish low-rent dwell-

oning the cold has "provided the | ings. Delaying the earthquake tourism that we need at a time program, said Gary Squier, city when we need it," said Myrna housing coordinator, "is a tough Ahlgren, secretary to the town's one," given that residents of such airport commission. A popular buildings would be the most likely

> The city council has declared Sausalito, California, a "cholesterol-free zone." The nonbinding action is aimed at promoting healthy eating in the affluent San Francisco suburb's restaurants. The local ice cream parlor has eight different dishes of fat-free ice cream," said Fred Mayer, the pharmacist who dreamed up the campaign. "In most restaurants you have to really fight hard" to cut down on rich meals, he added.
> "In Sausalito they're going to ask you, 'Do you want margarine or butter?'

> "For people who are bored with hearing about 'Mensa' (those brilliant folks with nut-of-this-world lQs)," reports Ann Landers, the advice columnist, "there is now 'Densa,' formed by J. D. Stewart of Rochester, New York, an employee of Eastman Kodak. This is a society for anyone who scores in the bottom 98 percent of a test that starts with Who is buried in Grant's tomh?"

> > Arthur Highee

Ouch! Just \$89,500 a Year

are "leaving the government in their salaries eroded by inflation by droves" because salaries, including some 35 percent," said the chairthe \$89,500 paid to members of man, Lloyd Cutler. "As a result, a Congress, are not enough to assure lot of nur best people - judge, their families' futures, the chair- executive branch officials, even

The commission, which is reviewing the government's top pay levels, will apparently recommend hefty salary increases for legislators, federal judges and senior executive branch employees.

age American has done slightly bet- 75, of New Orleans.

ter than inflation, whereas our top WASHINGTON - Top people government officials have seen man of a presidential commission congressmen — are leaving the said Tuesday. people are now refusing to serve."

New Orleans Bishop Resigns

L'inted Press International WASHINGTON - Pope John "Over the last 20 years, the averof Arcbbishop Philip M. Hannan,



SANDEMAN FOUNDERS RESERVE PORT. No Longer Reserved For The English.

U.S. Indians Re-Stake Claims

6 Centennials to Try to Tell Both Sides of History's Story

By Timothy Egan

New York Times Service SEATTLE - As six Western American states prepare to celebrate their centennials in 1989 and 1990, official historians are having far more trouble telling the story of how the West was won than they

did the first time around The state governments, aware that Indian groups have been critical of how they are portrayed in many history texts, are trying to include more of the perspective of Native Americans in the commemorative histories and events scheduled for the next two years.

But as self-examination vies with self-promotion, the states are also trying to attract tourists to see the very eowhoy monuments that many tribes find so insulting.

The situation has led to considerable bitterness and division on the centennial commissions of Washington, Idaho, Montana, Wyoming, North Dakota and South Dakota.

The North Dakota commission stepped on a historical land mine by agreeing to spend \$2 million in federal money to refurbish the cavalry post where Licutenant Colonel George Armstrong Custer spent his last days before riding into history at the Little Big Horn. This effort has outraged some Native Americans, who consider Custer a psychotic Indian-hater.

Across the border in Montana, where Custer died in the 1876 ambush by the Sioux and Cheyenne, his name is gold to the tourism industry. "When the Japanese come over here, all they ever talk about is Custer," said Lieutenant Governor Gordon McOmber.

Washington is another state where there is little neutral feeling over the painful episodes that are emerging as the states look back. Historians of the Northwest

Dr. Whitman helped hring disease the licutenant governor said.

that wiped out many tribes and In seeking to resolve competing

away of Indian culture. There is a crying and urgent need for all voices to come forth in this centennial," said Sandy Osawa, a Makah from the Washington coast. "But instead, state officials want totem poles and canoes. There is an appreciation only of the safer aspects of Indian life."

Ms. Osawa, who makes documentary films, was turned down for a \$65,000 centennial grant to tell the story of Washington's Indians. The production money went to a non-Indian. Ms. Osawa is consid-

ering a lawsuit against the state. What bothers so many Indians is that we've been denied the right to tell our own story," she said. We don't have a voice in our own

image-making." Washington centennial officials deny they are excluding Native American voices. They cite many Indian community celebrations, a re-creation of a Native American village and a major effort to trace and retrieve coastal Indian art that has been scattered among collectors around the world.

Montana officials have run into just the opposite problem, meeting stiff resistance when they try to get Indians to participate in some commemorative events.

Mr. McOmber said most Indians in Montana had a deep distrust of government. "I went to one reservation to try and enlist their support and the response was that the first bundred years federal govern-ment took their rights and the second bundred years the state is after

Indians were enthusiastic ahout

have long glorified the work of Dr. at least one event in Montana's Marcus Whitman, a Christian mis-history. "One tribe wants to resionary killed by Cayuse Indians at enact the signing of their treaty to his mission on the Columbia River remind everyone how they came in 1847. Some Indian historians say out on the short end of the stick,"

that he contributed to the stripping claims to the past, some states are presenting two versions of an even

or a trend. Two tour guides, one Indian and one non-Indian, will be on hand to offer different sides of the story at the site of a battle at Fetterman Ridge, a highlight of Wyoming's 1990 celebration. "Our mission is to re-educate people," said Bob Spoonhunter, director of the Native American Institute on Wyo-

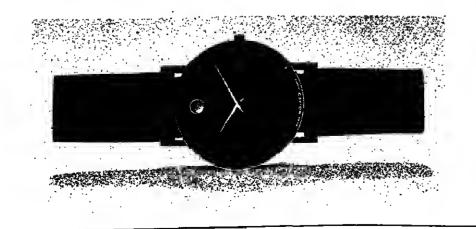
ming's Wind River Reservation. South Dakota has spent grant money both for an official history and for "Who's Who Among the Sioux," a book written by a Native

American. North Dakota has authorized an Indian official seal and a non-Indian official seal for its centennial. The state legislature, while appropriating money to commemorate high points of whites' settlement, also allocated funds for an extensive curriculum of Indian studies for all public schools.

"Attitudes have changed," said Sebastian Hoffner, director of the North Dakota centennial commission "Both sides of the story will be told. It won't be like the movies, with winners and losers."

Power Outage Grips Kuwait

KUWAIT - A massive power outage hit Kuwait on Tuesday, causing the closing of offices banks and shops throughout the northern Gulf state for at least seven hours and sending thousands bome early from work.



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The World Grieves

"At the beginning, there was nothing -no cranes, no cutting gear, no lights, nothing ... just 60 people standing up there and yelling at each other." The volunteer rescue worker was describing the scene in Leninakan, one of the cities ravaged by last week's earthquake, but he might have been talking about sudden disaster anywhere.

Even as the shattering severity of Armenia's tragedy dawns on the world, so does its universality. To see the faces of the living still frozen by shock, and the domed coffins of the dead amid the rubble, is to realize that it could happen anywhere, and that anywhere panicked survivors would stand around yelling at each other. And so, even from improbable places, including the United States and Israel, people send assistance, thus paying decent respect to the victims and posthumous dues to chance.

The scale of death and destruction is hard to fathorn. The toll will exceed most tragedies of this century, making memories rewind to the staggering losses in the Bangla-desh cyclone of 1970, when 300,000 may have perished, and the Mexico City earth-quake of 1985, which took 25,000 lives. The effort to put the Soviet earthquake

into perspective dramatizes another point: The world cares about this tragedy because the world knows about it.

That has not always been so. In 1948, an

earthquake devastated Ashkhabad, capital of Turkmenia, killing half the city's 200,000 inhabitants. The Soviet press published a paragraph or two at the time; the disaster's true toll was oot officially confirmed until this year. In 1966, Tashkent, the largest city in Soviet central Asia, was decimated by an earthquake, with little disclosure.

In 1957, what may have been the worst nuclear accident occurred in the Urals when a radioactive dump exploded; the great Kyshtym disaster has yet to be discussed candidly in Soviet print.

Soviet officials at first tried to conceal the ouclear explosion at Chernobyl in 1986, despite the drift of contaminated clouds across frontiers.

That the world responds with such warmth offers an odd sort of confirmation of something said by Mikhail Gorbachev at the United Nations last week. Interdependence, he said, has rendered Cold War dogmas obsolete in a world striving for humane answers to buman problems. With cruel and bewildering speed, the earthquake made the point.

It will take months and billions to count the dead and clear the sbards. In the meantime, it may be some comfort for the victims to know that, this time, the world watches, and grieves.

-THE NEW YORK TIMES.

Reining In the Pentagon

The Reagan military buildup was needed. The flaw was always that it lacked a strategy and thus any upper limit. The incoming administration has already indicated an intention to repair these defects. George Bush said during the campaign that, as part of an effort to reduce the budget deficit, be would hold the military budget to oo real growth. Even that implies large cuts in current military plans; yet he will be under pressure from many in Congress who want to cut more. To draw up the right budget, oot just to justify and protect such a budget once drawn, Brent Scowcroft, wbo will be Mr. Busb's national security adviser, has called for a review and clarification of U.S. strategic and military objectives.

The Soviet reductions and withdrawals from Europe of conventional forces that Mikhail Gorbachev announced last week make such a restudy all the more imperative. As a result of Mr. Gorbachev's public relanons coup, both the pressure to cut and the need to justify a no-growth U.S. arms budget will increase. But oo one should hastily conclude that Mr. Gorbachev has made it possible to do much more than Mr. Bush has proposed. For oow the cautious no-growth position strikes us as the right one. The short parliamentary history of the

Reagan buildup is that Congress went along in the president's first term and balked in the second. In each of his first four years it followed his lead and voted for large real increases in military spending authority. But beginning in 1985, for the sake of both the deficit and domestic programs, it began to vote instead for some reductions in this guiding amount. The effect was to move arms spending from sharp rise to rough plateau.

For the first two years of the second term the administration refused for tactical and most of all to develop and undertake to buy new weapons - as if their budgets would keep increasing fairly rapidly. They were starting more projects than they could hope to eventually afford. In keeping the pressure on Congress, the administration was

Last year, as part of an election-time budget truce with Congress, the Pentagon agreed to lower its long-term expectations to real growth of 2 percent a year. Defense Secretary Frank Carlucci, who had suc-ceeded the more unbending Caspar Weinberger, had to engineer sizable cuts to get down to even that. While protecting all the main and controversial elements of the buildup, he began the necessary process of not just stretching out projects (which actually adds to eventual costs) but of killing off a few or putting them over the horizon.

Mr. Carlucci's successor will have to do it again, because Mr. Bush has committed himself to a military budget that will increase only with inflation. Most outside estimates of the further cuts that will be needed to meet this goal are on the order of \$200 billion over five years, about as much again as Mr. Carlucci pared away last year. The expectation -oot just among those who might welcome the idea but among such knowledgeable figures in Congress as the Senate Armed Services Committee chairman, Sam Nunn, and apparently even inside the incoming administration - is that some major weapons systems will have to be put off.

Every participant has his own familiar candidates: B-2 bomber, MX or Midgetman missile, missile defense systems, 15th aircraft carrier, new attack submarine, new air force and navy lighter planes, new air force transports, new army helicopter, two from Row A and three from Row B. The Pentagon, not surprisingly, has a more optimistic estimate under which less would have to be cut and the major programs could be saved.

We have no idea who is right in the numbers game, but some things are clear. One is that the budget deficit has to come other reasons to concede this. The services down in the next few years, and that the even if this were not so urgent, cost is one way of deciding which weapons to build and which oot. But in the drive to cut the budget, cost should oot be the only determioant, nor in a rational world the first.

- THE WASHINGTON POST.

Cut an Agriculture Deal

Global negotiations to reduce trade barriers are threatened by a deadlock on farm policy between the United States and the European Community. A potent bloc of Later and subsidies needlessly soak up bilin American countries refuses to make any deals on non-farm trade until the farm issue is settled. In a striking reversal, the Third World may force reforms on the industrial powers. That would be good for all.

Previous negotiations, all under the postwar General Agreement on Tariffs and Trade, have greatly expanded trade in manufactured goods. The present round of talks, which began two years ago, represents a first attempt to negotiate freer trade in farm products. It also aims to make it easier for banks, insurance and other service industries to operate internationally, and to strengthen international patent protection. Remarkably, last week's review session in Montreal found agreement on most sectors. But Argentina, Brazil and Unignay insisted that all agreements be frozen until the farm dispute is settled. The new deadline is April 1.

Washington has proposed eliminating all farm subsidies that distort trade; most do, by encouraging overproduction and exports. The United States and Europe each spend about \$26 billion a year on these programs. Congress is unlikely to repeal them outright; presumably another payment system, not tied to farm output, would replace them. But Europe's problem is greater.

The European Community is a union of 12 governments. A common farm policy was critical to forging the union. Some, led by Britain, would gladly see farm subsidies slashed; others, led by West Germany, rigidly defend them. As a community, they want step-by-step negotiations and refuse to make a long-term commitment on elimination.

Farm subsidies needlessly soak up billions, and over-generous subsidies by a few wealthy countries cause undue hardship for dozens of efficient Third World producers. Washington's proposal is conceptually sound; the deeper and faster subsidies are cut, the better. But, practically, since the Europeans are unenthusiastic about negotiating on agri-culture at all, it is probably too much to hope that they will agree to zero subsidies any time soon. It's time to cut a deal.

- THE NEW YORK TIMES.

Other Comment

Don't Build on Trading Blocs

The just-concluded meeting of the Gen-eral Agreement on Tariffs and Trade in Montreal exhibits the challenges facing multilateralism in international economics. It is becoming increasingly obvious that the formation of trading blocs is the single most important problem confronting the inter-national economic system. These blocs would most certainly come into conflict with one another, leading to tariff wars and a general drift toward protectionism which can only mean a reduced economic cake for all in the long run. U.S. and European intransigence diluted the multilateral character of the Montreal talks. Enlightened self-interest should tell Washington and Brussels that what is at stake is as much their future prosperity as anyone else's.

- Business Times (Singapore)

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MacKichan, 64 Lang



OPINION

Turn the Page on Reagan's 'Revolution'

N EW YORK — Say this for Ronald Reagan, as his eight years in the White House near their end: He was one of the few presidents to take office with a definite program, then to achieve most of it.

But, even as his chosen successor prepares to take office, the "Reagan revolution" is already beginning to look like a finishing cycle, approaching its demise even before its

progenitor returns to California. What were the major promises

Mr. Reagan made in 1980? To reduce taxes. The new president pushed through the biggest income tax cut in U.S. history in his first year in office. This bold move helped produce record federal deficits, despite his denials, rather than the predicted balanced budget; but the more significant promise was kept.

To build up the military. This, too, was accomplished, if measured by military expenditures - although there are plenty of critics to say that too much was spent in the wrong way for too little.

To get government "off the backs" of the American people. This pledge was kept primarily through extensive deregulation — some of it reform, some of it relaxed en-forcement — of airlines, workplace safety, financial insotutions, environmental protection, the trucking industry, disposal of toxic waste, even food inspection.

To get tough with the Soviet Union. President Reagan's military

buildup, his early hostility to arms control and his harsh rhetoric did hardeo Soviet-American relations, to the point that Moscow broke off arms negotiations in 1983.
As 1988 draws to a close — to

take the last point first — Mikhail Gorbachev has offered before the United Nations to make sizable cuts in Soviet military forces, proposing what some consider an end to the Cold War, Mr. Reagan and George a further buildup. Particularly be-Bush assured Mr. Gorbachev at a friendly luncheon that they hoped for the success of his campaign to improve the economy and political

system of what Mr. Reagan used to call the "evil empire." Thus, U.S.-Soviet relations have moved from the depths of hostility to a new height of comity. Did Mr. Reagan plan it that way? Or was Soviet economic distress more responsible for the turnabout? Either way, what now seems in prospect is a new and more far-reaching form of detente, in sharp contrast to the grim outlook of the early Reagan years.

At home, the "Reagan revolu-tion" seems exhausted. The heaviest political pressure, domestic and international, bearing on Mr. Bush as he awaits inauguration is at least partially to undo the big Reagan tax cut of 1981. Even if Mr. Bush maintains his no-new-taxes pledge, pres-sures to reduce the deficit could move the Democratic Congress to-ward a tax increase with which Mr. Bush might have to go along. The political prospect for his campaign proposal to restore a tax break for capital gains is dim to dark.

As for the military buildup of the 1980s, the public concerns that

made it a winning issue for Mr. Reagan have long since dissipated in controversy over expensive toilet seats, profiteering cost overruns, hard choices among weapons sys-tems, the president's SDI pipe dream, Caspar Weinberger's in-flexible demands for more, the budget deficit and the vivid contrast between Pentagon affluence and poverty in the streets.

Mr. Gorbachev's stated willingness to cut back his armed forces can only make it more difficult for Mr. Bush to demand, much less win,

cause of budget pressures, he will be hard-pressed even to build infletion into the Pentagon budget, much less to increase real expenditures.

Pressures are even building for a rollback in deregulation, one of Mr. Reagan's strongest promises and most touted accomplishments. "I don't see deregulation as a driving force anymore," says New York's Republican Senator Alfonse D'Amato, a sensitive barometer of such matters as whether the voters any longer perceive a need to get the government "off

their backs." Crowded, perhaps unsafe airlines and airports, continuing scandals about toxic waste disposal, safety problems in the workplace, the savings and loan crisis (which the General Accounting Office warns could "imperil the safety and soundness of the bank-ing system"), Mr. Bush's campaign pledges to crack down on environmental hazards, even the 1987 stock market crash - all contribute to the public sense that, in the matter of deregulation, enough is enough and perhaps too much.

Maybe that is a fitting epitaph for the "Reagan revolution" itself.

The New York Times.



'A Man of Common Opinion and Uncommon Abilities'

A tribute to Ronald Reagan from Margaret Thatcher:

N O ONE can doubt that President Reagan possesses the ability to lead to an unusual degree. Some of the constituent qualities of that leadership are his firm convictions, his steadfastness in difficult times, his capacity to infuse his own optimism into the American people so that he restored their belief in America's destiny. But I would add three more qualities that, together with those above, enabled him to transform the political landscape.

The first is courage. The whole world remem-

bers the wit and grace the president displayed at the time of the attempt on his life. It was one of those occasions when people saw the real char-acter of a man when he had none of the assistances that power and office provide. And they admired what they saw: cheerful bravery in the

face of personal danger, no thought for himself but instead a desire to reassure his family and the nation by jokes and good humor.

The second is that he holds opinions which strike a chord in the heart of the average American. The great English journalist, Walter Bagebot, once defined a constitutional statesman as a man of common opinion and uncommon abili-ties. That is true of President Reagan and one of his greatest political strengths. He can appeal for support to the American people because they sense rightly that he shares their dreams, hopes and aspirations; and he pursues them by the

same route of plain American horse-sens Finally, President Reagan speaks with the authority of a man who knows what he believes and who has shown that he will stand by his beliefs in

good times and bad. He is oo summer soldier of conservatism, but one who fought in the ranks when the going wasn't good. Again, that reas-sures even those who do not share those beliefs. For authority is the respect won from others by

the calm exercise of deep conviction.

The results of that leadership are all around us.

President Reagan departs the political scene leaving America stronger and more confident, and the West more united, than ever before. I believe that President-elect Bush, a man of unrivaled experience in government and international affairs, will be a worthy successor, providing the forthright leadership which the world has come to expect from the U.S. president. We wish him well.

This comment by Prime Minister Thatcher is reprinted with permission from the National Review, 150 East 35th Street, New York.

Beijing and Moscow: An Opportunity for the West thing for the United States to worry

T ONDON - There can be no doubt oow about the importance of the recent first visit since 1956 by a Chinese foreign minister to Moscow. The three obstacles that China set before a Chinese-Soviet summit could be held have been removed. When Mikhail Gorbachev and Deng Xiaoping shake hands in Beijing in the first half of 1989, it will not only signify normal-ized relations between the two Communist states but also de facto restoratioo of party-to-party links, the pinnacle of Communist diplomacy.

A oew agenda is taking shape for the world's second most important strategic relationship, that between Moscow and Beijing. The range of

changes is impressive.

In the military sphere, both countries are reducing their armed forces so as to obtain a breathing space for ecocomie development. Because each saw the other as the main military threat, this lowering of tension is the single most important step toward East Asian stability since 1945.

WASHINGTON — A useful lesson lies in the Cuban missile

crisis of 1962 and the management by

the Kennedy crisis-handlers of the

ambiguity in two crucial messages

from Nikita Khrushchev. The first

message was distinctly less threaten-

ing than the second. It was Robert

Kennedy's bright idea to accentuate the positive. So the tougher message

was ignored in favor of the one that

This came to be called the Trollope

ploy, after the habit of unmarried maidens in Victorian times to read

the best intentions into a casual, per-

Perhaps this isn't perfectly applica-

ble to U.S. policy vis A vis Yasser Ara-

fat. But surely an example of how-not-

to-do-it diplomacy — of accentuating the negative — is the Reagan adminis-

tration's endless handwringing over

Mr. Arafat's "ambiguities" after the

Algiers meeting of the Palestine Na-

tional Council and after the follow-up

meeting between Mr. Arafat and a

bold contingent of respected Ameri-can Jewish figures in Stockholm.

The gut question, of course, is whether Mr. Arafat has come out and

explicitly accepted the U.S. terms for

negotiations with the PLO: plain ac-

ceptance of the basic UN resolutions

242 and 338, recognition of Israel's

right to exist within secure borders,

No, says George Shultz, again and

again. "Significant movement," may-

be, but even after Stockholm "there's

Yes, says Margaret Thatcher, who

requires the same terms as Washing-

ton and, having learned the hard way

from the IRA, knows better than Mr.

Shultz how to be tough about terror-ism. Obviously a Trollopian in these

matters, she has upgraded the PLO's

diplomatic status with Britain.

and renunciation of terrorism.

still a considerable way to go."

offered the best way out.

haps accidental caress.

By Gerald Segal

ductions have been accomplished without transferring Soviet troops to the European theater — the night-mare of NATO planners. Chinese-Soviet détente has been im-

posed on North Korea. The Seoul Olympics could not have been so successful without rapprochement between Pyongyang's two big patrons.

China and the Soviet Union are enjoying a bilateral trade boom. The

natural tendency for closer integration between the Soviet Far East and China's northern provinces has been allowed to develop. China is even exporting labor to the Soviet Union to help man Soviet farms and factories.

This economic cooperation is also extending into multilateral relations. Complex Chinese-Soviet joint ventures are being sought with states such as Japan and South Korea, China is also supporting the Soviet

Arafat: Try Accentuating the Positive

By Philip Geyelin

ward. "I don't see any change," he said after Stockholm. "They live for

the destruction of Israel ... When

that is not their position any longer, then they need to dissolve — to cease

to exist." Ironically, Prime Minister

Shamir seems to have taken to using

the language he usually attributes to the PLO and its plans for Israel.

If Mr. Sbultz is far less rejectionist,

his own emphasis on the oegative, in

No less than two years

like a sure loser.

Mr. Arafat as well.

ago, Mr. Arafat looked

lockstep with the Israelis, has done

positive wonders to enlarge the role

oot only of the Soviet Union in the

Middle East "peace process" but of

Consider that no less than two years

ago Mr. Arafat looked like a sure loser. King Hussein had closed down PLO offices in Amman. Mr. Arafat's PLO

fighters were encircled by Syrian

troops in Lebanon. He was hanging

out in Tunis, his forces scattered and

News clips at the time were confi-

dently predicting the PLO's collapse.

In the eyes of many Americans,

about all that was left was this repel-

lent figure with the scruffy beard, the

shifty eyes, the sneaky grin and the

reputation as a cutthroat commander

of a terrorist movement bent on the

So there be is this week in Geneva

holding center stage. He looks no

more like Lawrence of Arabia, and

the beard is on more Lincolnesque.

destruction of Israel.

his political structure fractured.

regional economic cooperation Asia and the Pacific region. In broad political terms, rap-prochement with Beijing offers Mos-

cow a chance to play a more active role in the Asian-Pacific area. Détente is breaking out in Soviet policy toward nearly every state in the region. Even Japan is slowly succumbing to the pull of better relations with Moscow, Eduard Shevardnadze, the Soviet foreign minister, is due to start an official visit to Tokyo on Dec. 21. Soviet and Chinese policy in the Middle East is remarkably similar and more pragmatic than at any point in more than 20 years, although it is opposed to U.S. policy.

The opportunities and challenges of Chinese-Soviet rapprochement should be taken far more seriously in Europe. Detente between Moscow and Beijing is seen in Western Europe as some-

shuffling off the stage in any case; its legacy in the Middle East is perilous-

Far more interesting are the

emerging forces that do matter: the

unmanageable uprising in the Israe-li-occupied territories on the West

Bank and the Gaza Strip; the creeping Soviet intervention in the "peace

process"; the changing attitudes of

the American Jewish community; the

opposition of European allies; the

pressures developing from the mod-

erate Arabs — Jordan, Egypt and Saudi Arabia in particular — on Mr.

Arafat and on the PLO. All this raises

It will all depend on whether a

Busb administration is of the same

beel-draggiog, oitpicking, once-

on U.S. freedom of action holds fast.

and two superpower confrontations,

will cootinue to be the deadliest and

most dangerous corner of the world,

the more so as other regional cou-

Washington Post Writers Group.

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nature, name and full address. Let-

ters should be brief and are subject to

editing. We cannot be responsible for

the return of unsolicited manuscripts.

flicts seem to be winding down.

if so, the Middle East, which has

the question: After Shultz, what?

close to U.S. irrelevancy.

about. But the Europeans do have a The impact extends beyond the bi-lateral relationship because these reprovement in relations between the United States and the Soviet Union and China and the Soviet Union. Asian and European security have oever been so closely intertwined.

First, Washington needs to be reassured that some aspects of detente between Moscow and Beijing are in the best interests of all members of the Western alliance, Americans have a tendency to over-react to shifts in the strategic balance. Such an over-reaction now could drive China and the Soviet Union even closer together. Second, the Europeans can help

Japan develop a more sophisticated sense of its international options, and encourage Tokyo to explore ways of establishing a more genuinely inde-pendent foreign policy. Strengthen-ing Japanese-European relatioos would help minimize the importance of any possible Japanese strategic shift toward close ties with its Communist neighbors in Northeast Asia. Between them, Japan and Western Europe can help draw the Soviet Union into a web of more constructive economic relationships.

fluential and sympathetic figure in The Europeans can also play a moderating role in regional conflicts that affect the interests of all the great the continuing crisis that goes by the name of the Arab-Israeli conflict. powers. The most pressing conflict at present is in the Middle East, where How come? It is too easy to credit Mr. Shultz's self-indulgent, short-sighted denial of the visa. It is hardly Europeans can help bridge the gap between U.S., Soviet and Chinese worth blaming him for his marginal role in the rehabilitation of Mr. Araviews on how to bring peace. fat. The administration he serves is

Chinese-Soviet détente offers the West a unique opportunity to help shape a new global balance of power.

The writer, a research fellow at the Royal Institute of International Affairs and editor of The Pacific Review, recently visited China and the Soviet Far East. He contributed this comment to the International Herald Tribune.

X's Concepto **Proved Itself** In the End

By C. L. Sulzberger...

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S an analyst 21 Prode

DARIS - The American who seems to have the best claim tohaving stimulated Mikhail Gorba' chev's dramatic announcement that Russia would unilaterally reduce itsarmed forces in Europe and Asia, as well as their weaponry, is clearly. George Kennan, the retired U.S. die lomat and expert on Soviet affairs.

In May 1947, the journal Foreign-Affairs published an article entitled "The Sources of Soviet Conduct" by: a writer identified only as "X"
"X," of course, was Mr. Kennan Another most distinguished U.S. public servant, Paul Nitze, who, like Mr. Kennan, was once a State Department chief of policy planning is eneaged in writing a highly readable: autobiography. His onfinished manuscript says of the "X" article:

"It was this article that provided the overall rationale for the policy that would guide U.S. foreign policy for the oext generation. Here he introduced the concept of containing Soviet and Communist expansionism, but he was rather vague oo what might be required to achieve successful containment.

Even so, I found George's under lying argument persuasive—that long-term, patient but firm and-vigilant containment of Russian expansive tendencies would events ally produce fundamental changes in the Soviet system, making it less menacing toward the West. However, George did not venture to predict when we might expect. these changes to occur.

"I concurred with George's assessment of the situation. Since then, I have noted many changes in method, approach and personanties in the Soviet system, particularly af-ter Gorbachev became general secretary. But it has taken much longer than I had once hoped realistically to anticipate significant change in the underlying doctrine animating that system. I thought Kentianto be one of the great men of that age. I still have his picture hanging on my office wall." n my office wall."

I telephoned Mr. Nitze, who said I

could quote these observations, and then I called the 84-year-old Mr. Kennan at his home in New Jersey. I teased him about having been the man originally responsible for Mi. Gorbachev's career. Wheo he seemed puzzled, I pointed out that the policy he had advocated had succeeded; after a long and patient application, in discouraging Moscow's "expansive tendencies."

There had been hopes that Nibits

There had been hopes that Nikita Khrushchev might produce the answer; but he was not up to the job in terms of internal political staying power or external diplomatic skill.

Mr. Kennan commented: "Gorbachev is doing what I thought the Russians would lave to do in the long run. He is doing it with courage and boldness. He is indicating that a series of unilateral actions by nations that would otherwise have to negotiate in a complicated discussion is perhaps possible. The result is that this is the first time one of the major participants in the arms race has decided to try and make progressify unilateral concessions. This has the result that hard-lin-

ers in our government find it difficult to decide how to respond to an initiative of this sort. At present, many of our people don't know what to say. They don't like to respond with con-cessions to an initiative of this sort." I had the feeling that the "metteut en scene" of the policy that may well have produced this new Russian ap-proach to war and peace was satisfied with Act One of the drama.

Mr. Kennan, who once served as ambassador to Moscow, finds it encouraging that progress can come by unilateral action between deadlocked adversaries, in this case Washingtoo and its allies on the one band and Moscow and its allies (or satellites) on the other.

One might perhaps say that Mr. Gorbachev had far less conclus about persuading Prague, Warsaw or Sofia to endorse his views than might prove the case for President Reagan with London, Paris or Rome under approximately similar circumstances. The least one can predict, with regard to a prevailing arms race, is that unilateralism has its policy advantages vis-a-vis a country's friends it its purpose is adequately explained. Nobody in the Warsaw Pact is likely to demand such applications from to demand such explanations from Mr. Gorbachev - until he seems to be failing inside the Soviet Union. Such, I hope, is improbable.

The writer is o retired New York Times columnist. He contributed this to the International Herald Tribute.

100, 75 AND 50 YEARS AGO

1888: An Offer to Canada WASHINGTON -- In the House of

Representatives to day [Dec. 13], Mr. Butterworth, member for Ohio, introduced the following resolution: stung-twice-sby persuasioo — that is to say, if the Israeli hammerlock That the President be empowered to invite oegotiations with a view to the assimilation and unity of the people of Canada and the United States unalready produced at least five wars der one Government, such unity and assimilation to be based upon the admission of the several provinces of the Dominion or any one of them into the Union of States, on the same terms of equality with the several States now composing the Union. and the assumption by the United States of the indebtedness of Canada or a just proportion thereof."

1913: Railway in China

PEKING - Negoniations have been concluded by Lord French, representing Messis. Pauling and Company, Limited, railway contractors of Lon-don, for financing the construction of

eight hundred miles of railway in Cirna. This is the first agreement for constructing a railway in China with the contractors' profit on a fixed percent-age basis and inaugurates the definite railway system with Hankow as centre.

1938: Canals Targeted BERLIN - The thinly veiled hint

that at a future date the increasingly close combination of Germany, Italy and Japan under the anti-Comi pact may raise the question of the internationalization of the Panama Canal is contained in Nazi press comment on Italy's new drive for a change in the status of the Suez Caual. The "National Zeitung" of Essen, organ of Marshal Hermann Garing, says bluntly, "in the inture of international waterway will have so become the common property of those who are interested in its preservation." This comment follows directly on an editorial in the semi-official Voelkischer Beobachter' supporting italy's Suez Canal campaign.

المكناس العل

But not Yizzhak Shamir, who simply moves the goalposts backward every time Mr. Arafat moves formember nation except Israel and the

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OPINION

Visiting Perm 35: When Will They Restructure the Gulag? Genealogy Without Pain, or,

C HUSOVOY, U.S.S.R. — Sometimes, the snow swirls low across the road drifting in from the forests. The world is pioe and white prairie, entirely. It is like traveling through one of those gentle dreams of cloud.

We are in deep Russia. Moscow is about 1,000 miles away by air and then four hours by road through the footbills of the Ural Mountains. Here European Russia ends and the great eastward

stretch of the Soviet Union begins.

"Beautiful, isn't it so?" the young driver says, and for a long time cobody says anything else. We just float through the whiteness and the peace.
Then the road ends at barbed wire. We get

out at the prison camp.

Perm 35 is part of the chain of prisons, labor camps, insane asylums and frozen villages of exile where governments locked away those who opposed

ON MY MIND

them in word or thought, sometimes for decades. No foreigner had been allowed into Perm 35 before.

The camp, named for the industrial city 80 miles away, became a hated symbol of the whole Soviet

network of political imprisonment and torture through bunger, cold and isolation.

For all his time in power, Mikhail Gorbachev denied that the Soviet Union held political prisoners. But in the city of Perm, in a tiny hotel room with a large television set, we watched Mr. Gorbachev as he told the United Nations that no longer are people kept in prison for their religious and political views."

. We knew that was oot quite so. But it was a fine moment of history — Mr. Gorbachev acknowl-edging publicly the reality of the gulag, and so of the existence of Perm 35.

We knew that before Mr. Gorbachev visited New York all the prisoners were freed from Perm 35 and other prisons who had been incarcerated solely under the infamous Article 70 of the Criminal Code. That sets the price for almost any kind of expression distasteful to the Soviet government: 10 years of prison, plus 5 years of exile, usually to Siberia.

But we also knew that still in cells were many prisoners convicted of crimes like trying to leave their own country. And we knew that it was not only a matter of numbers but of demolishing the laws of political imprisonment and the state power to en-

force them, which still exist.

Still, plainly things are changing under Mr. Gorbachev, and we felt we could approach the camp with more interest than dread.

Traveling with me from Moscow was Ivan Rakhmanin, an official of the Procurator's Office, a bureaucratic closed circle that prosecutes and conyicts prisoners and then is the only avenue for their complaints of mistreatment in prison.

Earlier to the year the Soviet government decided to reply publicly and critically to The New York Times about columns f had written on political prisoners; the letters were signed by Mr. Rakhmanin. Last month the Soviet government agreed

that I could visit Perm 35. In Moscow, Mr. Rakhmanin said that I could not go to Perm 35 after all. Yegor Yakovlev, the warmly dignified editor of The Moscow News. who was in the room and whose newspaper had printed one of the columns, bawled him out furiously for going back on his word. He stomped out, gesturing to an astonished Mr. Rakhmanin to follow him, called the top procurator and got

pérmission for the visit to go ahead,
There were two others in the American contingent — Philip Taubman, the Moscow bureau dio would shorten wars. So nearly all

By A. M. Rosenthal

chief of The Times, winding up more than three years of fine reporting there, and Catherine Fitzpatrick, head of research for Helsinki Watch, whom the Soviet Union permitted to come from

New York as my interpreter.

We were not allowed to be alone with a single prisoner for a single moment.

Everywhere we went we were accompanied by about a dozen assorted officials: Mr. Rakhmanin; a procurator from Perm; the colonel commanding the camp; his staff officers; a senior inspector wbo was his boss to the MVD, the Ministry of Internal Affairs; and some others who were not introduced. The grounds were divided toto fenced-in walkways and there were gun turrets, but the barracks were clean. There were laundered hlankets on ev-ery bed. As a matter of fact, the whole place was

positively glistening. Fresh paint was everywhere and the canteen was bulging with butter and cream. Each prisoner wore a new, pressed uniform.
Released prisoners from Perm 35 are baunted the punishment cells. Repeated sentences there often add up to years in the cold and gloom, with rations of bread and gruel every other day,

and nothing in between. The colonel told us that 15 prisoners were in for the treason of trying to flee the country. Then he informed us that not one prisoner of any kind happened to be in the punishment cells that day, but that we could see the cells themselves.

They had boards for beds and were hardly inviting. But each cell had a large new electric bulb, dazzlingly bright. The single heating pipe, which former prisoners say was often icy for additional punishment, was comfortingly warm to the touch.

All the steel doors normally slammed shut to

block out the world stood open. We were informed we could not disturb prisoners at work by talking to them, so engrossed were they at their lathes and sewing machines. But we could see some we had requested to see, at the end of the day. So we walked about in silence, except for two prisoners who whispered as we passed—"It is a show for you."

Then, in an instant, the show ended. A prisoner bolted from a cloth-cutting room, right toto the crowd of officers and visitors, and clearly and calmly said: "I must talk to you. The KGB will kill me, but I must talk to you.

The officers shouldered him back; we were not

startling the officers by being out at all, and to English said that he had to talk to us.

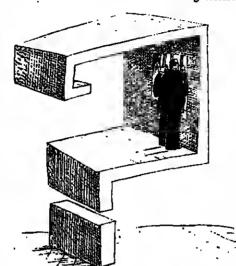
"Speak Russian!" shouted Mr. Rakhmanin.
"Learn English!" the prisoner suggested before he was moved back. His name tag said Valery Smirnov. He had been convicted of treason, for trying to leave the country and planning to reveal how the Soviet Union stole Western business and technology information.

Then the colonel told us that as it happened, six

of the men who we knew were politically active and articulate had been hit by a sudden epidemic of grippe and were in the hospital and could not be seen despite our demands.

As we left one building a window in the hospital ward was flung open and somebody shouted: We want to see you."

We never saw the men locked away from us in the ward. Mr. Rakhmanin never hudged on that. We were given time to talk with only four prison-ers before Mr. Rakhmanin insisted on heading back. Each marched into the room, stared straight at the semicircle of three foreigners and eight or nine Soviet officials. Then they spoke of illegal arrests and bad treatment - including torture



The Soviet officials will remember the day too. They had never been through an experience like it. All of them clearly thought it was madness - foreign-

ers questioning Soviet prisoners in a Soviet camp.

The officers showed far more anxiety than the prisoners. Sometimes they harangued and argued with the prisoners. Sometimes they shouted angrily at each other. They rifled irritably through a book of prison regulations to prove their points.

Everybody berated the stunned commandant his bosses even more than the prisoners. Mr. Rakhmanin shook his finger under the colonel's nose and said he better not punish the prisoners for what they said. Then he scolded him angrily for not shaving prisoners' heads closely enough every month.

Alexander Goldovich, a 40-year-old physicist, had a very closely shaved head. He told us he had tried to escape, to a tiny boat, to Finland and was picked up by a Soviet trawler. A roll of film showing "negative scenes of Soviet life" was found in his boat, the authorities charged. He said sadly that it was true that he had a roll of film, but all it showed were pictures of his apartment in Moscow, which, he admitted, was very small.

Mr. Goldovich said there was some more food

now, but that "torture by hunger had been replaced hy torture hy cold." He was a good Christian, he said, and could we possibly get him a Bible?

Ruslan Kentenchiev, a young Russian who had tried to escape the Soviet Union by contacting the U.S. Embassy and fell right into a KGB trap, walked in straight-hacked and immediately said the men locked in the hospital sent word to remember them. Then he said coolly that the officers in that room would punish those who had spoken to us. He said Mr. Gorbachev wanted Western approval and that Western pressure had helped bring freedom for the "Article 70s." He stood and said to the Americans: "It is balm to my heart that you are here ... Then he left erect, as if on parade.

On the way back we stopped here, a half bour

from the camp, for dinner. Mr. Rakhmanin toasted Soviet-American friendship, I toasted that too and added another toast, for the Soviet citizens who had sacrificed their own freedom to bring nearer those liberties now being endorsed, in measure, by the very leader of their nation. I regret now that I did not specifically mention the prisoners to the locked hospital ward.

The New York Times.

permitted to talk to him. As we were walking to the next building, another prisoner walked toward us, the minds of the Americans. by cold — with a bravery that will never leave Drilling for Protozoan Roots the minds of the Americans.

By Dave Barry

swallow the chickens whole while mem-

enthusiasm than they displayed for either

horse. These objects date back to when

knights rode on horseback in the "days of

yore," which got their name from the fact

that the horses left these large mounds of yore everywhere. The goal is to trace your

ancestry back to this era and, ideally,

prove that you have royal blood, which is considered a big deal in genealogy circles.

ancestors came over on the Mayflower

and fought in the Revolutionary War,

preferably at the same time. This will enotle you to join exclusive organiza-

tions and go to meetings and social func-

oons where you can stand around in formal clothing and chat with other people who belong to these organiza-tions. Or, for equal fun, you can stay

home and staple your lips together.

But first you need to make up a detailed genealogical chart. Step 1 is to write down the names of all the relatives you

know of, along with their significant ac-

Also, you want to prove that your

The Barry family coat-of-arms turns

M IAMI — Today we're going to talk about how to get involved in the rewarding hobby of genealogy, which is the study of people named "Gene." show in which a trainer dangles headless plucked chicken corpses from wires and rings a bell, causing trained alligators to come lunging up out of the water and

Ha ha! Not really. Although some-body should do a study of people named bers of the public cheer with far more Gene, because there seems to be someof the 1988 presidential contenders. thing wrong with them. I base this on close observation of my editor, who is out to be a porcelain object about the size named Gene and who once - this is the of a beer coaster on which is printed the official Family Motto: "Boutez En Avant" (literally, "Shake Your Booty"). Above this is a shield with a belinet and a absolute truth - used a cigarette lighter

to set fire to a tropical fish But let's try not to think about that now. Let's instead think about the fascinating hobby of genealogy, which comes

MEANWHILE

from two Greek words: genealo, which means "droming on," and gy, which means "about your ancestors as if you're the only person who HAS any."

The first step is to determine your family name, which you usually can find by looking at any major credit card just below your family expiration date. Your family name reveals important information about your ancestry, because in the past people were given their names based on what they did for a living. For example, if your family name is:

"Smith" — your early ancestors were hlacksmiths; "Field" - your early ancestors

were sbortstops; "Guywhoissupposedtocomefixtherefrigerator" - your early ancestors

did not exist: "Crump" — your early ancestors did something that didn't pay them well

enough to get their name changed. Whatever your family name is, you probably have a family coat-of-arms, which you can obtain from the gift shop

complishments. For example, I don't wish to boast, but I happen to have an uncle named "Uncle Jay" who used to play the tuba in the orchestra at Radio City Music Hall. I also have a cousin ned John who once won the Ted Mack Original Amateur Hour playing the flute, an event 1 remember vividly because he flew in from Wisconsin and stayed at our of any reliable tourist attraction. I obtained mine at Gatorland, an attraction house the night before the competition, in Kissimmee, Florida, that features a

and the instant he walked through the front door my mother's double boiler exploded with near-nuclear force, thus turning the entire kitchen - walls, ceiling, everything - toto the Enchanted Forest of Cream Chipped Beef.
So on my genealogical chart, I'd write
down "Uncle Jay" and "Cousin John," then I'd draw a dotted line between them to indicate that they both played wind instruments. See how fascinating and rewarding this bobby is? Using similar techniques, you should sooo be able to trace your family tree back to a specif-

ic paramecium. The important thing is to stick with it. Remember the motto oo the British royal coat-of-arms: "Dieu Et Mon Droit" ("You Ate My Dog"). Nothing I could possibly say would make the point more eloquently, although I would like to note, in closing, that the fish was already dead and Gene had a good reason for setting fire to it.

LETTERS TO THE EDITOR

Why the War Broke Out

Regarding "Many Take Our Peace for Granted" (Opinion, Nov. 23):

William Pfaff's conclusions about World War I are unexceptionable, save one; "Military planning and organization were geared to total war." ganization were geared to total war."
They were in fact only geared to quick and crushing battlefield victory.

As the guidebook to a new "1914-18" exhibition in Vienna's Military History Museum says: "The powers were thinking of limited conflict, not rected was They thought investigate.

European armies were armed and prepared only for a short war, There was no economic and manpower planning for a war lasting years. The lesson of the Boer. American Civil and Russo-Japanese wars was overlooked - that one victory doesn't end a war. Only the war staffs in Britain and the United States had any better ideas, notably the importance of keeping the sea lanes open."

FREDERICK B. TURNER. La Croix-de-Rozon, Switzerland.

If it was a history lesson, Mr. Pfaff failed to draw a conclusion. Or were we actually supposed to compare 1919 with the dawning of 1989 and be

shocked into reality by the similar-ities? Not only does Mr. Pfaff use a highly suspect form of historical anal-ny's), and hasty military reactions ysis (bypothetical projection of what could have been, aided by hindsight), but he leaves no room for doubt: Without that war there would have been oo Bolshevik or Nazi revolu-"No" is a pretty strong statetions." ment in the history department.

ries for why the war broke out, one of

the most widely accepted being a Eu-

Mr. Pfaff goes oo to say that we can never really know why World War I happened and suggests that the most likely explanation is that people got bored of peace. There are many theo-

based on those fears through a complicated network of secret treaties. To suggest that the war was the work of people "grown bored" is oversimpli-fied and thoughtless. KARRI L. GOHM.

Kaltenkirchen, West Germany.

The Bulgarian Turks

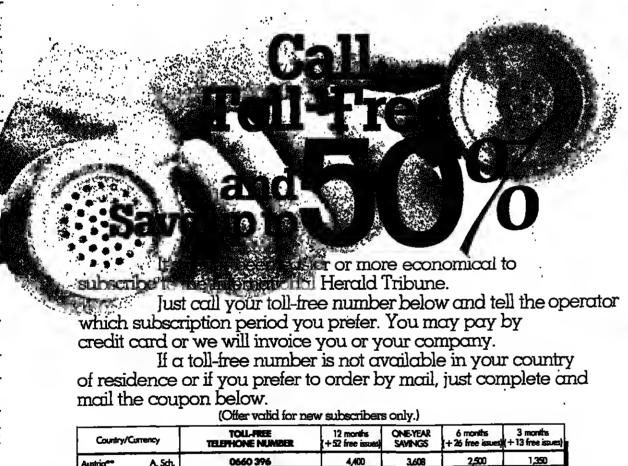
Human Rights Day will have been meaningless for the 1.5 million ethnic Turks to Bulgaria if nothing is done to draw attendon to the nightmare they

state began a Bulgarization of the Turkish minority that continues unabated. Neither the Turkish-Bulgarian talks started to February oor changes to the Soviet Union has put an end to the suffering of these ethnic Turks. They continue to be denied the right to speak their mother tongue, to use their Turkish names, to practice their religion. More than 100 children await authorization to rejoin parents who have sought asylum in Turkey, while tens of thousands of other ethnic Turks seek to emigrate to Turkey.

have been living since 1984, when the

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As late as in the nineteen fifties the vast majority of children with cancer were doomed. Today about half of them are cured of their disease thanks to cancer research. This is very encouraging, - but it means that donations, legacies and bequests.

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Suspended Flights To Hamper NATO, **U.S. General Says**

By Robert J. McCartney

BONN —A U.S. Air Force commander warned Tuesday that a three-week suspension of NATO combat practice flights over West Germany would cause pilots to fail to meet some training standards and would significantly reduce

North Atlantic Treaty Organization members adopted the suspension Monday under pressure from Bonn after five West German civilians and a U.S. Air Force pilot were killed when the pilot's A-10 Thun-derbolt crashed Thursday in a

2% Increase Requested By Pentagon combat ancrart from west Gamery, Britain and other allies. We know, based on the amount

WASHINGTON - The Defense Department has asked for a 2 percent real increase in funding above inflation for 1990 that would keep U.S. forces at current levels

without canceling major arms pro-grams, an official said Tuesday. The spokesman, Dan Howard, declined to reveal the total for the 1990 financial year, which begins Oct. 1, but said it included a \$7.2 billion increase, after adding \$7 billion for inflation and \$1.1 billion

for a military pay raise.

The proposed budget, which might face cuts by Congress, re-portedly totals nearly \$319 billion, compared with 1989's \$299.5 bil-

The budget, the spokesman said, "projects no further cuts in force structure." He said, "That means that we can maintain the current force as it is." He added that "there are programs which will not be funded for the short term.

Analysts have said that "zero growth," allowing only for infla-tion, is a strong possibility for mili-tary spending, but Mr. Howard said this would result in force reductions, a prospect that has NATO allies worried about cuts in the more than 300,000 U.S. troops

now in Europe.

Separately, Defense Secretary
Frank C. Carineci said that he had agreed to recommendations that 3,000 to 3,500 jobs be eliminated from the armed services payroll worldwide over the next three neuver, and one of the jets crashed

heavily populated neighborhood in Remscheid, near Düsseldorf. Meanwhile, Chancellor Helmut Kohl said in a speech to military officers that there was a need to shore up popular support for a strong defense because of controversy over military exercises and

enthusiasm over Soviet pledges to reduce conventional forces in En-Mr. Kohl said West Germany would not yield to an "erosion in consciousness of the threat" from the Warsaw Pact.

The training suspension is the longest and most extensive in memory, Major General Marcus A. Anderson, commander of the U.S. Third Air Force, based in Britain,

said at a briefing in Boon. General Anderson said the decision would ground nearly 300 U.S. planes, or nearly half of the American tactical forces in Europe, plus

of training that is lost, that there will be a significant impact," General Anderson said. "There will be some readiness standards that will

The general was in West Germany overseeing the U.S. Air Force's investigation and relief efforts after the crash. The plane that went down was based in Britain and un-

The West German government's original proposal was to suspend until Jan. 2 only training flights at altitudes of 3,300 meters (about 10,000 feet) or below. That proposal was designed to satisfy public concern over low-level flights, which are the most controversial because they cause so much noise and are viewed as the most danger-

But NATO officials agreed Monday to adopt the suspen for all combat jet training flights over West Germany, at any alti-tude, to avoid singling out lowerlevel flights.

A suspension limited to lower-level flights would "send the wrong signal," General Anderson said.

Neither the Remscheid crash, nor the disaster at August's air show at the U.S. Air Force base at Ramstein, West Germany, occurred while a low-altitude training flight was under way, NATO officials noted. Seventy people died at Ramstein after three jets of an ftalian Air Force stunt team collided while executing an aerobatic maand exploded among spectators.



After his arrest by Israeli troops Tuesday in the Gaza Strip, a conference.'

According According

ISRAEL: Shamir Derides Speech

(Continued from page 1) tivities in Israel and the territories,"

he said. Concern rose in Israeli political circles that the United States would accept Mr. Arafat's remarks as a significant departure from past PLO positions and that it would propose opening negotiations with Mr. Arafat

Even as Mr. Shamir spoke, be pparently was not certain whether the United States was considering a reversal of its long-standing posi-tion as a result of the UN speech. "In our estimation, the PLO isn't capable of accepting the American

conditions which contradict the very essence and very reasons for existence of the organization," he said. "I hope that for the progress of peace in the region, the U.S. will never create any official contact with the PLO." Later, U.S. officials told the Is-

raeli government that the United States did not consider Mr. Arafat's remarks an adequate change in position to warrant a reassessment of its policy.
The three key U.S. conditions for

Eastern states to live within secure borders, explicit PLO recognition of Israel and renunciation of ter-

Shlomo Avineri, a professor of political Science at Hebrew University who is close to the Labor. Party, said he thought Israel should respond to Mr. Arafat's call for peace talks by inviting him to speak before the Knesset, the Israeli parliament, as President Anwar Sadat of Egypt did 11 years ago.

This is the first time Arafat has ever said anything directly to the people of Israel," he said. "Invite people of Israel," he said. "Invite him to speak before the Knesser. Call his bluff. If he will not accept, then the burden is on him and not ■ Incident on West Bank

Israeli officials announced Tuesday that a Palestinian in the West Bank shot and killed two Israelis after seizing a gun from a Jewish settler and that the Palestinian also was killed. The Associated Press reported from Jerusalem.

Referring to the incident, Mr. Shamir said, What happened is another illustration of a decision by opening a dialogue with the PLO another illustration of a decision by are acceptance of 1967 and 1973 the hostile circles in the PLO to UN Security Council resolutions

ARAFAT: PLO Chief Appeals for Talks With Israel QUAKE:

The Palestinian leader's exact his specific recognition of israel words on Israel's right to exist were additional weight, coming before under particular scrutiny because an official international forum in a of reports from Washington that written speech made with the world the Reagan administration had conveyed willingness to open a dialogue with the PLO provided Mr. Arafat met the U.S. conditions on renunciation of terrorism and recognition of Israel.

Under an agreement with Israel subsequently made into law, the United States has long declined to deal with the PLO until it meets these conditions

Mr. Arafat seemed to allude to a U.S. message, reportedly relayed by the Swedish government during his visit to Stockholm last week. when he repeated his frequent contention that some concessions must be left for peace talks no matter what the United States demands.

"While we greatly appreciate the free American voices that have explained and supported out position and resolutions," Mr. Arafat said, "we note that the U.S. administration remains uncommitted to evenhandedness in its dealings with the parties to the conflict.

"It continues to demand from us alone the acceptance of positions which cannot be determined prior to negotiation and dialogue within the framework of the international

tment had seen the text of Mr.

The United States is hanned by a

Arafat's speech beforehand or had

become involved in "negotiations"

1975 memorandum of understand-

ing with Israel, as well as by a 1985

congressional measure, from either

recognizing or negotiating with the

PLO until it explicitly recognizes

Mr. Arafat's speech was the third attempt by the PLO in less than a

month to meet U.S. conditions for

the start of a dialogue as well as to

gain American support for its par-ticipation in the Middle East peace

At a mid-November meeting of

the Palestine National Council, the

PLO's parliament-in-exile, and at a

American Jews, Mr. Arafat have

announced their acceptance of Resolutions 242 and 338 and re-

But on both occasions, Secretary

of State George P. Shultz has taken

the lead within the administration

in arguing that the various PLO

resolutions and statements were

too ambiguous and encumbered

King Hussein of Jordan rejected

on Tuesday the U.S. statement say-ing the PLO had not fulfilled all the

conditions Washington had de-manded to clear the way for a peace

dialogue, Reuters reported from

The king, visiting France, said on

television: "I regret to have to say

has replied to each of the U.S. de-

Hussein Rebutts U.S.

with other hostile language toward in the occupied territories."

mands."

A State Department spokesman during a military exercise but the had said earlier that Mr. Arafat's guidance system locked instead outo the Indian freighter Jagvivek.

nounced terrorism.

ion last week in Stockholm with

over what he should say.

Israel's right to exist.

U.S.: Washington Sees Ambiguity

looking on! But he stepped back after two less conciliatory PLO leaders — Nayef Hawatmen of the Democratic Front for the Liberation of Palestine, and Georges Habash of the Popular Front for the Liberation of Palestine — raised strong objec-tions, saying Mr. Arafat was going

Arabe said The organizations of Mr. Hawatmeh and Mr. Habash, both based in Damascus, issued public state ments on Sunday condemning Mr. Arafat's position in Stockholm and accusing him of distorting what was agreed in Algiers. This was the visible part of a private tug-of-war that occupied the Palestinian lead-ership in the last few days and resulted in the formula of the speech on Tuesday, the Arabs add-

Clovis Maksond, the Arab League representative to the United Nations; said Mr. Arafat's speech "prepared the ground for the Bush administration to make a fresh reappraisal of the U.S. position on the Middle East."

He acknowledged that the onference." speech did not appear to meet all According to reports from Arabs criteria laid down by Secretary of

bly in Geneva contained ambigu-

ities on key issues.

King Hussein said the speech re-

plied to worldwide appeals to the PLO to agree to the U.S. condi-

Mr. Arafat said he was ready to

live in peace with Israel and invited

Israeli leaders to work out Middle

East peace at a UN conference in

Shamir rejected the invitation out-right, and President-elect George

Bush said Mr. Arafat had not been

clear on the three key U.S. de-mands: renouncing of terrorism, recognition of Israel's right to exist

and a readiness to negotiate with-

the PLO's "positive and responsi-ble attitude" had improved pros-pects for peace in the Middle East.

Speaking after a meeting with President François Mitterrand of France, he said: "I am optimistic

for the present and the future be-

cause of the international commi-

mity's interest in a just and honor-

able settlement, because of the

PLO's positive and responsible at-

titude and because of the situation

A U.S. Practice Missile

Kills an Indian Seaman

HONOLULU - A practice mis-

sile fired by a U.S. Navy F-f8 killed a crewman on an Indian merchant

ship on Monday about 160 miles (160 kilometers) from Honolulu,

The plane fired a nonexplosive

King Hussein said earlier that

out preconditions.

Israeli Prime Minister Yitzhak

"Arafat has removed all elements of the objections," Mr. Mak-soud said. "What remains are the hang-ups." Johanan Beine, the chief Israeli

delegate to the United Nations, dismissed Mr. Arafat's speech as "an-other exercise in ambiguity." "I don't see any major departure from what we had before from Al-

giers, and that is ambiguity and ambiguity again," he said. Mr. Arafal received vigorous apbeyond the Algiers agreement, the plause from UN delegates as he strode to the podium for his 80-minute speech, the first time he has addressed the General Assembly since 1974. The holster on his hip that was a subject of much discus-Tuesday.

In the 1974 speech, Mr. Arafat spoke of a democratic Palestinian state in which Jews, Christians and Moslems would live in harmony clearly implying the replacement of Israel by Palestine. This time, however, Mr. Arafat went out of his way to explain the Algiers decisions in November as a renunciation of that policy, which he said had been shown to be impossible, and to adopt of a two-state solution.

"We had to draw the necessary conclusion," he said, "regarding the gap between that reality and the

Geneva UN 'Fortified' For Arafat

GENEVA - In preparation for Yasser Arafat's visit Tuesday, Geneva officials turned the bucolic European UN headquarters into a

. Thousands of yards of barbed wire were uncoiled around the sprawling grounds of the Palace of the Nations, the large, faintly art-deco building that houses the Unit-

Anti-aircraft guns were placed to stop any airborne terrorist attacks. And soldiers in camouflage uniforms are on patrol

The 2,500 to 3,000 soldiers and police officers were given the order to shoot any intruder who did not stop immediately when challenged.

"The challenge will be made only once," Brigadier Henri Butty warned. But in a multilingual country, this poses special dangers. The 15th Infantry Regiment sent to guard the General As-

sembly meeting is composed mainly of German speakers from the rural Emmenthal Valley of the canton of Bern. To avoid misunderstandings, the regiment was given a French. Brigadier Butty said the course had concentrated on expressions like "Your identity papers, please" and "Hands up or I'll shoot."

War II, had served in the House for

(Continued from page 1) on many words, that he and the lat had intended to repeat his farPLO therefore accepted the right of Israel to exist. The Palestinian leader's exact his security of the security

alive within the piles of twisted wreckage that have turned the hardest hit cities — Leninakan, Kirovakan and Spitak -- into land-

capes of devastation. "Every hour is precious," Mr. Gorbachev told Armenian party leaders during a visit to Yerevan. the republic capital, according to

He added: "The experience in Mexico shows that rescue work must continue. Survivors west found there even on the 13th day:" Mexico City was badly damaged by an earthquake in 1985.

Reports from the quake zone indicated that nearly overwheiming problems continued to impede resone work, including a lack of elecsion 14 years ago was not visible on tricity because of damage to generating stations and power lines, broken water mains and sewer systems, inadequate temporary hous-ing for survivors and limited food

The Soviet press agency Tass reported from Yerevan that after the intervention of Mr. Gorbachev and Prime Minister Nikolai I. Ryzhkov. who heads a government commis sion supervising the relief effort and has been in Armenia since Wednesday, additional cranes, bulldozers, dump trucks and other heavy equipment were being

rushed to the quake area. Tass said that 40 cranes reached Armenia on Monday, and that 56 dump trucks and 15 bulldozers arrived in Lemnakan.

Several roads and rail lines severed during the earthquake were reopened on Tuesday, including the main road linking Kirovakan, Stepanavan and Kalinino.

Mr. Gerasimov said 56 planes from 27 countries had delivered aid to Armenia since the earthquake with 22 additional flights expected to reach Yerevan on Tuesday.

The aid, which has come from both Communist and Western countries, represents the largest outside relief effort in the Soviet Union since World War II. Only in the last two years has Moscow been willing to publicize accidents and natural disasters and accept hid

M Survivors Said to Freeze Survivors of the Armenian earth; quake are freezing to death at night because only a fraction of the thousands of tents sent to the disaster area reach the homeless, The Asso-ciated Press reported from Yere-van, quoting a Soviet newspaper. Rescuers have been hampered by

roads jammed with grieving relatives, a mountain snowstorm and temperatures that dropped to be-low zero Fahrenheit (minus 17 cen-

that 60,000 tents had been sent to the disaster area but that most of the 500,000 homeless were shivering around bonfires in the ruins.

Americans Offer Condolences at Soviet Embassy

New York Times Service WASHINGTON - At the Sovi et Embassy here, just past the gov-ernment brochures, there sits a condolence book. Over the last few days, since the earthquake in Armenia, Americans meek and

mighty have signed its pages.
George and Barbara Bush signed
it. "With auguish in our hearts for
all those in the Soviet Union who lost their loved ones."

Many Americans with no special diplomatic obligation also made the gesture of a call or a visit.
"I think this is the human dimen

sion," said the Soviet Embassy press secretary. "People are accepting the pain of other people." At a briefing Monday, Marlin Fitzwater, the White House spokesman; estimated U.S. government disaster aid to date at \$825,000. He said that private re efforts had raised another \$2.47

() vears American history. In the West of

Step inside Claverton Manor and you step back into America's past. Through a series of furnished rooms, the American Museum in Britain reconstructs a living picture of domestic life in America from the late seventeenth to the mid-nineteenth centuries.

Additional galleries show the work of American craftsmen, while special exhibits are devoted to the American Indian, the Yankee whalers and how the West was Won. Outdoor displays include a colonial herb garden, a milliner's shop, a Conestoga wagon and an Indian Tepee.

Situated just two miles from the Georgian city of Bath, the American Museum in Britain is supported by friends and members on both sides of the Atlantic. Tax-deductible donations may be made through the Halcyon Foundation of New York.

So when you feel you've soaked up enough British culture and history, take a trip to the American Museum in Britain at Claverton Marior, Bath. And relive the lives of the people who helped make America great.

The Museum is open daily from 2-5pm (except Mondays) from March 28th-November 2nd; also open Bank Holidays and preceding Sundays 11am-5pm.

Further details may be obtained from: The Secretary, The American Museum in Britain, Claverton Manor, Bath. Tel: (0225) 60503.

The American Museum in Britain

Dorothy de Rothschild, a Mainstay of Zionism, Dies at 93 New York Times Service Mrs. James de Rothschild, 93, a family's home at Waddesdon Man-congressional investigation into philanthropist and widow of the or, an estate of 6,000 acres (about high-priced Pentagon spare parts, congressional investigation into high-priced Pentagon spare parts, of a heart attack Tuesday, Mr. Nichols, who lost a leg in World

English baron who left the State of 2,430 hectares) in Buckingham-Israel \$3.3 million to finance the shire where she and her husband construction of a parliament building, died Saturday in London after a brief illness.

Dorothy de Rothschild, known as Dolly to her friends, was one of the last survivors of those who had worked for the Zionist cause, cal-

lived in a Renaissance château. A treasury of art works, the estate was 22 years. left to the National Trust, richly endowed, and Mrs. de Rothschild

Anthony (Tony Pro) Provenzeno, 71, an imprisoned leader of orga-nized crime in the United States, worked tirclessly for its upkeep. She was also closely involved in the publication of its catalogs. thropic foundation over which she and her husband presided also presented Israel with a new building for the Supreme Court. and a prime suspect in the disappearance of the Teamsters boss, Jimmy Hoffa, Monday of a heart attack at a hospital near the Lom-poc federal prison northwest of Los Angeles, where he was serving a 20-Representative Bill Nichols, 70, a year term for racketeering.

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NOTE OF THE PARTY OF THE PARTY

of Stalin's repressions," said a liter-ary critic, Vladimir Lackshin. "He was the first. How much truth we have learned since his time. But it was he who blazed the trail to this

The audience of more than 1,400 - spilling out of the House of Cinema in Moscow on Sunday applauded that. They applauded Mr. Lackshin's calls for Mr. Solzhenitsyn's return to the Soviet Union. They applanded another critic,

Igor I. Vinogradov, the first panelist to mention Mr. Solzhenitsyn's of rock music was subject to tight "work "The Gulag Archipelago," a ideological controls. detailed and harrowing journey _ through the country's prison camps and a work singled out for disapproval by the leading ideologist, Galich had to dodge from one

Vadim A. Medvedev. And they applanded simply in honor of the man whose grim, houses of culture, willing to sponbearded visage, blown up to the sor ideologically dubious lectures

-- size of a large poster, stared back at and evenings on literature, history and art — like the House of Culture Yet, the evening, and others like of the Hammer and Sickle metal-it over the weekend at the House of lurgical plant — became meccas for Architects and the House of Doc- the intelligentsia, as the daring the-

WASHINGTON - President er truly responsive to the people. Ronald Reagan, in a parting shot at "With a 98 percent rate of rehis critics, said Tuesday that an election, there is less turnover in "iron triangle" of special interest the House than in the Supreme groups, the Congress and the media was distorting federal spending po-

Reagan Jabs Critics
On Spending Policy

licy to serve its own ends.
Looking back on his eight years

in the White House, Mr. Reagan said that one of his "great disap-

pointments" was leaving office

without having tamed the federal

In a speech to administration ap-

Pakistani Leader Sworn In

Minister Benazir Bhutto, pledged

to promote constitutional rule.

Soviet. "Fundamentally, the American people know what's up and they don't like it. They may re-elect their congressmen but they trust Congress itself less and less."

He continued: "They may watch or read the media but they stop budget deficit.
Mr. Reagan, who came into office promising to balance the budbelieving it, and they show more and more dislike for special interest influence. The only question is when will they say once and for all that they've had enough." Mr. Reagan reiterated his long-

get by 1984, has seen the national debt almost triple during his ten-He said the remedy was to standing support for a constitu-tional amendment requiring a balstrengthen the president's hand in anced federal budget, power for the president to block single spending -budget policy-making, a role he said had been significantly weakened by Congress in the Budget Act items in omnibus appropriations bills, and increased presidential of 1974, which created the system currently used by Congress to power to withhold funds from promake its annual spending decigrams be does not like.

"Do that, and the federal budget deficit will be ancient history in no time," he said.

pointees, be said, 'The House of Representatives has become a vir-Mr. Reagan said the strength of the alliance among Congress, the media and special interests was "one of the principal lessons" he had learned as president. 21 ISLAMABAD, Pakistan -Particularly on minor spending President Gbulam Ishaq Khan was sworn in Tuesday and, with Prime

matters that do not command national headlines, "the iron triangle has virtually shut off public de-bate," he said. (Reuters, AP) (Reuters AP)

Irish Deny Request To Extradite Priest

By Sheila Rule New York Times Service DUBLIN - Ireland's attorney general rejected Tuesday a request by the British government to extradite a Roman Catholic priest whom the British suspect of raising funds for and supplying arms to the Irish Republican Army, The case has caused relations between the two

countries to plummet. . Attorney General John Murray in the House of Commons, Neil said in a statement that the chances Kinnock, the opposition leader, that the priest, the Reverend Patsaid in a statement that the chances . rick Ryan, would receive a fair trial in Britain had been prejudiced by reports in the British press and -statements in the House of Com-

... Mr. Murray had considered Britain's request for more than two weeks after receiving warrants for .Mr. Ryan's extradition on charges not conspiracy to murder and cause explosions and charges of possess-, ing explosives.

... In London, Prime Minister Margaret Thatcher rejected the assertion that Mr. Ryan would not re-... ceive a fair trial and said the decision was a "great insult to all

the people of this country."

Father Ryan, 58, has rejected accusations that he was a guerrilla of the IRA or a member of its political

ish request to extradite Father Ryan, saying the charges against him were too vague. Father Ryan was placed on a Belgian military aircraft on Nov. 25 and flown to

Tipperary Star, Father Ryan said that he had raised money both inside and outside Europe for victims on the nationalist side in the troubles in Northern Ireland. But he insisted that he had "never bought explosives for the IRA or anybody

tise."
Mr. Murray said he took the unusual step of issuing a statement about his decision because of the considerable importance of the case and a desire not to "allow speculation to replace fact."

By Felicity Barringer

New York Times Service

zhenitsyn, branded an unpublish- of defiance.

MOSCOW — Alexander L Sol- authorities and not an open show

general character, often expressed in intemperate language and freworded headlines." One British tabloid had called Father Ryan

made in the British Parliament also could affect the priest's chances for a fair trial.

possibility of Father Ryan's extradition. Mrs. Thatcher said in response that "you don't put your weight behind trying to secure the extradition of Ryan." She said that Tuesday's decision "proves how right we were to say existing extradition arrangements are inade-

over procedures, Ireland agreed earlier this year to resume extraditsels earlier this year after British authorities had asked the Belgian police to watch his mountainty of an action of the policy of watch his mountainty of an action of the policy of t police to watch his movements, and the Irish attorney general Belgium last month refused a Brit-would decide "on a case-by-case basis" whether suspects should be

month voted to make permanent the republic's 1987 extradition legislation. Under the law, the attor-In a recent interview with the ney general must review warrants to ensure that the British anthorities intend to prosecute - not just question — the person they want extradited, and that they have suf-

He said that references to Father among other concerns, there would Ryan in the British media had con- be "problems about security of witsisted "of attacks on Patrick Ryan's nesses."

quently in the form of extravagant-"the devil in a dog collar."

Amid angry exchanges Tuesday

disputed the quality of British jus-

ficient evidence.

Mrs. Thatcher said that her gov-ernment did not "absolutely exclude" the possibility of trying Fa-ther Ryan in Ireland but said that,

sented among the celebrants.

take place without permission.

Maybe not official permission, but

clined creative intelligentsia, were

as clear a sign as any of the new

relationship between the country's

In Mikhail S. Gorbachev's first

months in power three years ago,

the creative content of anything from a play to a film to an evening

Two years ago, meetings to hon-or such forbidden emigre artists as

the poet and balladeer Alexander

Gradually, the more daring

place to another.

some sort of approval."

artists and its ideologues.

The two governments have long been at odds over what is viewed as Ireland's reluctance to extradite people sought for trial in connection with the IRA's violent campaign to drive the British from Northern Ireland. The Irish have

After a five-month disagreement

The Irish Parliament earlier this

Mr. Murray suggested that Fa-ther Ryan could now be prosecuted under a 1976 law that allows snspects to be tried in either country for crimes committed in the other.

In the Nicaraguan countryside,

nates everyday life.

Solzhenitsyn Hailed In Moscow Rallies mine the foundations on which our present life rests."

tors, seemed to represent a respect-ful disagreement with Communist 1970s. In some ways, the progress to-But a literary critic, Yuri Koryazhenitsyn, branded an unpublishable heretic two weeks ago by a
leading Soviet ideologist, was
praised as a visionary here in officially tolerated celebrations of his

The House of Writers, home of all pluralism, still at the sufferance of Communist Party officials, came to its fullest flower in the series of celebrations in honor of Mr. Solamong the celebratics. ward a limited degree of intellectukin, one of the sevin panelists at the House of Cinera on Sunday night, said: "Let him be an antimunist. So was Dostoyevsky. Is he an enemy?" zhenitsyn. The writer's 70th birth-

"Solzhenitsyn was the first in our president, Andrei Smirnov, said: "Anybody who knows this country at the House of Architects and String and S Cautioning against the uncritical idolization of Mr. Sizhenitsyn, Sunday at the House of Doctors Yegor Yakovlev, editor of Moscow knows that a meeting like this can't and the House of Cinema, News, told the gathering: "We Two weeks ago, Mr. Medvedev should accept him for what he is. quashed the growing appeals to not trying to make him/better or publish Mr. Solzhenitsyn's work, worse than that. But his return is The meetings, which drew different slices of Moscow's liberally in-

lerald Eribun

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1-800-882 2884 (In New York, call: 212-752 3890.) Or write: International Herald Tribune, 850 Third Avenue, New York, N.Y. 10022. Or Telex: 427175. Or Fax: 212-755 8785.

As Far as Bentsen Is Concerned, Dan Quayle Is Still on Hold "It must have been the world's longest plane ride," Untermeyer said. "Voting, after all, is the minimum an aide to Mr. Quayle said Monday, noting that Mr. Bentsen had still not returned the call.

If you are the sort who sometimes sits out elections, for reasons of political principle or personal

REPORTER'S NOTEBOOK

convenience, don't bother applying for a job in the

The vice president elect thought such a call was imminent when Mr. Jentsen's wife, Beryl Ann, telephoned Marilyn Quayle recently to wish her well. But again, no call want from Mr. Bentsen to Mr. The Bush transition team is following a procedure set up by the Reagan administration: putting a question on job forms to ascertain whether the applicant votes. Chase Untermeyer, Mr. Bush's personnel director, says the team does not want to know how a person voted so much as whether he or she

"It's a citizenship test, not a partisan test," Mr.

qualification of good citizenship."

Mr. Untermeyer said his predecessors told him that the question "unlocks amazing things," adding: "It can get at a person's attitude about government service. Sometimes they'll just blurt out something like, 'I never vote because they're all crooks and cretins and you can't trust them because they're under the influence of Satan."

The personnel chief said it also was a telling question because the answers of serious applicants are run through computers to check for truthfulness. "An amazing percentage of people lie on the form," Mr. Untermeyer said. "And if they're telling a mistruth in pursuit of a federal job, then that disquali-

After years of having friends, relatives and her husband's political aides suggest, often not so deli-cately, that she dye her hair and perk up her wardrobe, Barbara Bush may have the last laugh.

By Lindsey Gruson

try's history, many people bere

complain, has never had that fitle.

He is President Oscar Arias Sán-

Although his Central American

for paying ton much attention to foreign affairs and neglecting do-

"He may have done great things,

but I can't eat the prize," said José

Barrera, one of the capital's ubiqui-

tous lottery ticket vendors. "It gets

harder to feed my family every day.

idential inauguration of Carlos Sa-

mestic problems.

Popping up in newspaper and magazine advertisements are models with a striking resemblance to the unvarnished, patrician Mrs. Busb: sbort white hair,

little makeup, and sensible clothes. Winter (ashion catalogues, like those sent out by Ann Taylor, are also filled with young models wearing three strands of faux pearls - Mrs. Bush's

trademark jewelry, which she deems not only elegant but also good for hiding neck wrinkles. Meanwhile, the president-elect is having his own influence on style. J. Press Inc., the conservative clothier that has often been credited with inventing the Ivy League look, recently opened its first Wash-

ington store, a few blocks from the White House. The company, which initially opened in 1902 in New Haven, Connecticut, just off the Yale campus, has dressed generations of Roosevelts, Rockefellers, ckleys and Kennedys — as well as Mr. Busb. who

has been known to pull open a jacket to show the J. Press label.

Costa Rican Chief Shifts Attention to Matters Closer to Home



By Maureen Dowd

New York Times Service

NEW YORK - Senator Dan Quayle of Indiana

the vice presidentelect, bas been trying without

success to bury the batchet with his Democratic rival

in the presidential campaign, Senator Lloyd Bentsen

Mr. Bentsen called President-elect George Bush to

wish him well on election night, when a Bush victory became obvious. No fall went to Mr. Quayle, howev-

On Friday, the vice president-elect took the initia-

tive and placed a call to Mr. Bentsen. He was told that Mr. Bentsen was aboard a plane and could not

Mr. Murray said statements President Oscar Arias Sánchez of Costa Rica is cutting back on travel and focusing on the economy.

CONTRAS: After 7 Years, Fighting Days Seem Over

(Continued from page I)

eaceful settlement, for peace with ustice, are very slim." Before adjourning in October, Congress passed a law providing \$27.1 million for food, clothing,

shelter and medical supplies to the contras. The money will be available through March 1989. President-elect George Bush has id be will support further aid to

the Nicaraguan rebels. Aides to Mr. Bush said in November that they were preparing a new strategy for Central America that would place less emphasis on

They said Mr. Bush recognized that Congress would probably not provide money for additional weapons to the guerrillas.

It is not clear whether the new administration will make a diplomatic overture to Managua, or what form such an overture might take. But Central American presidents are scheduled to hold a long-postponed meeting on Jan. 15 and 6, and they hope to agree on a set

of suggestions to Washington. Given the ideological differences among the five heads of state, substantial agreement will be difficult to achieve. But leading figures in the region, including President Marco Vinicio Cerezo of Guatemala, consider the effort vital.

We Central Americans need to show that we are mature, and that we don't always have to wait for Washington to pronounce itself be-fore we know what to do," Mr. Cerezo said in a recent interview. the clash of armies no longer domi-

Government troops and security agents have been sweeping through Austria's entry into the European parts of the country where the war Community, a pokesman said.

was most intense, arresting bun-Some others will seek visas to dreds of people suspected of col- live in the United States, A few, it is assumed, will turn their military laborating with the contras. By doing so, the troops are striking at the skills to unsavory use, taking to civilian support network that lives of crime or terrorism. would be essential to any future attempt by the Nicaraguan rebels

first months of next year."

to resume fighting. For the war to begin anew. Congress would have to approve military aid for the contra force. It would also have to anthorize the CIA to reopen the clandestine air routes by which contra units inside Nicaragua were supplied.

The Sandinista government has military aid to the contras and not scaled down its war preparaa political solution to the conflict in fighting. According to diplomats and to published reports, new arms from the Soviet bloc, including hecopter gunships, are continuing to flow into Nicaragua.

The thousands of guerrillas en-camped in Honduras, many accompanied by families, still receive food, elothing and medicine paid for by the United States.

But as it has become clear that the tuerrillas are not likely to return to war, officials from several countries have begun discussions about what intelligence agents call disposal" of the contra army. Some of the former combatants

may return to Nicaragua, and President Daniel Ortega Saavedra has already suggested a program to re-settle these who fear returning to their hone villages.

Austrian Chief Visits Spain The Associated Press

MADRID — Chancellor Franz Vranitzky & Austria met with Prime Minister Felipe González on Tuesday at the start of a three-day visit during which the two leaders plan to discuss the possibility of

plans to attend the ceremony because he wanted to take part in festivines marking the 40th anni-versary of the abobtion of the Cos-President José Azcona Hoyo of Honduras is among those worried ta Rican Army. straight years, leaving many worse about that prospect. He declared two weeks ago that the contras off than a decade ago. But senior aides said he changed his mind because he feared re-"have to leave Honduras" and innewed criticism of his extensive ate in San José, found that the sisted that their status "must be foreign travel. As a result, a prelim- percentage who approve of Mr. inary plan for a Mexico City meet-ing with the Cuban leader, Fidel percent in February from 58 perresolved one way or the other in the

Castro, on ways to reduce regional

Mr. Arias has also declined SAN JOSE, Costa Rica - The many invitations involving travel that he almost certainly would have best foreign minister in this coun-

accepted in previous years. In addition to several honorary degrees from American universities, the invitations included one from Presipeace efforts have won him praise abroad and a Nobel Peace Prize, 'He may have and he remains personally popular at home, Costa Ricans criticize him

done great things, but I can't eat the prize.

José Barrera, lottery ticket vendor

Prizes belp the beart, but they do nothing to fill the stomach." France to join the celebration in Paris on Saturday of the 40th anni-Mr. Arias has responded to such criticism by cutting back on travel and concentrating his efforts on versary of the Universal Declaration of Human Rights. In another effort to deflect crinimproving the inflation-ravaged economy. That has set back efforts cism, Mr. Arias has also raised the profile of Foreign Minister Ro-drigo Madrigal Nieto, who until to revive his regional peace plan, which has stalled since its signing

dent François Mitterrand of

recently was frequently derided as the "missing minister." last year by the presidents of the five main Central American coun-"Let's just say the workload is shared better now," said one of Mr. Mr. Arias was the only president

Arias's closest advisers. in the region not to attend the pres-More than anything else, the criticism of Mr. Arias reflects the linas de Gortari of Mexico this economic trials plaguing the re-

Mr. Arias has said he canceled After sharp declines in commodity prices and high population growth, living standards for the huge majority of people in Central America have dropped for seven

Studies by CID, a Gallup affili-

cent in March 1987, five months before he introduced his peace

people polled said they thought Mr. Arias was devoting too much time to the peace plan. Sixty-one percent of the respondents said Mr. Arias had done little or nothing to reduce inflation, which this year jumped to about 22 percent. y

"People are saying stay home and get the cost of living down," said Carlos Denton, the director of the study. The survey found that two out of

three respondents liked Mr. Arias

personally; a favorable rating topped only by Jose Joaquin Trejos Fernandez, the president from 1966 to 1970. Many opposition politicians and Western diplomats attribute Mr.

Arias's political troubles to his character. Sby, intellectual and almost bumorless, he appears un-comfortable in public. "He's more of a man of the world than a Costa Rican," said Luis Car-

tin. the assistant director of La Republica, the second-largest newspaper in Costa Rica, "He's obsessed with his cause of regional peace."
The perception of economic cri-

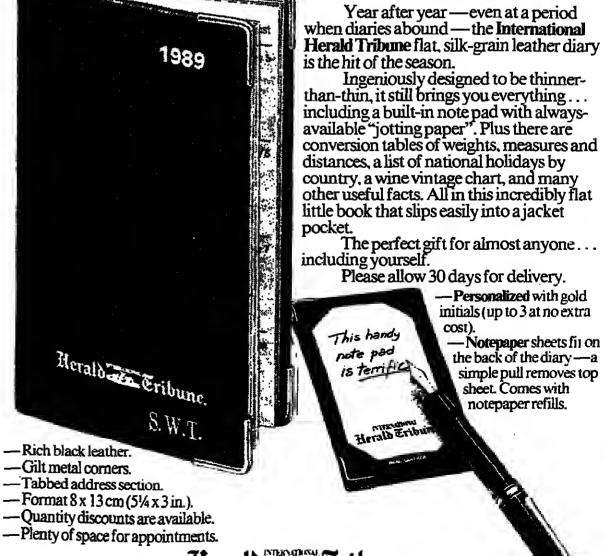
sis is widespread. La Nación, the country's larges daily, published a full page of articles a week ago about increases in the cost of basic goods. One article announced increases in the cost of

jump in electricity rates. But diplomats say Costa Rica remains the ricbest country in the region and has by far the healthiest economy. Although inflation has almost doubled in the last year, the gross national product is expected to increase by nearly 4 percent this

milk, another increases in the price

of cigarettes and beer, a third a

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TRADE: Partners See a Threat in U.S. Legislation

(Continued from page 1) trade expert at Georgetown University in Washington.

But when Congress tries to re-duce the federal budget deficit, Mr. the following month which of-Bush may come under congressional pressures that could spill over into trade issues.

Although most observers argue that both the Congress and Mr. Bush would strive to avoid any pohey linkage between the deficit and protectionism, there may be cases of compromise.

more compelling reason to heed Congress is that improvement in the trade deficit is expected to plateau in late 1989 or 1990. Unless there is a significant budget reduction package or another sharp decline in the value of the dollar, economists say, the trade deficit may not improve much beyond \$100 billion

"If we're stuck at \$100 billion in 1990," said Robert Litan of the Brookings Institution, "there will be tremendous pressure to do something besides talk."

"Anything is possible," said Claude Barfield, an economist with the American Enterprise Institute. "If the administration needs the support of some senator from an industrialized state who is under pressure to produce some results on trade, there might be some arrange-

The law precludes the president from ever again pursuing the lais-sez-faire attitude toward trade issues that congressional critics say characterized the first term of the Reagan administration. This comes at a time when not only politicians but even some academics are challenging the national commitment to free-trade policies while Japan and other Asian economies have erected complex barriers to foreign imports. It is not surprising that the legislation emphasizes "fair," not

free trade "It represents a cry for a more involved president that will be difficult to ignore," Mr. Hufbauer

In October, the U.S. Treasury issued the first of the reports required under the revised law and escalated charges against Taiwan and South Korea for manipulating their currencies to gain an unfair trade advantage. The Treasury told Congress it would open six months of bilateral talks with the two nations to resolve the issue, but did not say what kind of response it would recommend if the talks

failed. More worrisome deadlines are

April the government must prepare a list of nations engaged in unfair trading practices, and then decide

fenses will be investigated in detail. Two other deadlines reflect congressional demands for reciprocity in trade relations. At the end of January the government must submit a report to Congress on which nations are maintaining foreign trade barriers regarding telecom-munications. The law directs the president to gain more access in these countries for American telecommunications. To do so, he can threaten to close the U.S. market. European nations are especially outraged by this provision.

Another potential conflict with Europe surrounds negotiations among European Community nations as they move closer to a single market after 1992. Washington has supported the concept of united ing bloc in Europe, but officials have voiced concern that it does not develop into a "Fortress

Of immediate concern to Washington are recent suggestions that the EC would limit the access of the foreign financial community to a broader European market. The EC Council of Ministers is considering a curb on foreign banks if their home countries do not grant European banks the same privileges they would enjoy in the EC. The United States places restrictions on interstate banking and bars banks

from underwriting securities.

Commerce Secretary C. William
Verity Jr. says the United States will not tolerate the curbs Europe is considering. He has suggested that Washington would retaliate swiftly

if this occurred. The attention switches to Japan in August when the government must decide whether foreign companies are entitled to act as primary dealers in U.S. Treasury securities. Congressional critics have said Japanese firms should not qualify for this privilege until American firms are allowed a similar role in Japan. There are 15 foreign primary dealers, seven of which are Japanese and include such big names as Nomura, Daiwa, Nikko and Yamai-

The Reagan administration is hardly innocent of veering toward

Since 1981, the United States has successfully negotiated a series voluntary" import quota agreements covering a variety of industries, such as steel, auto and semi-trade front. Although economists

pending next year for Mr. Bush. In conductors. These arrangements now govern about 22 percent of U.S. imports compared with 12 percent in 1981, according to Mr. Hufbauer.

Moreover, Washington has taken tough retaliatory action on trade issues in recent years in response to congressional pressure. Since September 1985, the United States has challenged 26 specific trade practices by foreign nations. Seventeen cases have been resolved through negotiations, while five others are still being investigated. In three cases, Mr. Reagan has ordered

sanctions. Some analysts believe Mr. Bush may want to establish a more aggressive posture

"I don't think he can afford to be as reactive and passive as Reagan," said C. Michael Aho, a trade specialist with the Council on Foreign Relations in New York. "He may use these deadlines to wave a finger at some nations with particularly abusive trade barriers. Mr. Aho also believes a tougher

stand could extract more concessions from trading partners who are aware that the new legislation puts the White House in an awkward position. "I don't suspect h will use the trade bill to close U.S. markets, but to pry open other markets," he said.

Yet, trade specialists agree that the Bush administration is more eager to reach a multilateral solution to many of the trade problems, despite the breakdown last week in the 103-nation Montreal trade

an free-trade pact. Secretary of State-designate James A. Baker 3d is known to favor this approach. In the Canadian accord, the United States for the first time succeeded in addressing the issue of trade in services, such as insurance and

banking For the time being economists, industry lobbyists and congressional sources doubt that the reports will produce any significant retalia-tory action by the Bush administration. Few foresee a dramatic departure from the avowed free-market policies pursued by the Reagan ad-

ministration. A big reason for Washington's reluctance to avoid broader protectionist policies in the immediate TOMORROW: The specter of For-

1992: **Buying Into** Germans Fearful Foreign Countries

49,097

Estimated direct investment by nations in the U.S. and by the U.S., as of Sept. 30, 1988, in millions of dollars.* gained, with 40 percent choosing more with hope," 30 percent "more with fear," and 30 percent Ú.S.

Vetherlands	51,963	14,30
Japan .	44,803	15,57
Germany	20,143	22,33
France	11,515	11,49
Belgium	3,108	7,13
ttaty	1,086	7,50
Denmark**	728	1,11
Ireland**	467	6,11
Spain**	421	4,07
Greece**	268	24
Luxembourg	•• 405	65
Portugai **	23	4
EC total	172,243	124,5
World total	290,877	325,5
• Including I affiliates.	oans to the As of end	ir torei

in the U.S.

81,880

doubt that next year's trade deficit will match the roughly \$30-billion improvement expected this year, exports continue to grow at an annual rate of 20 percent. So it is doubtful the United States will take any action that would jeopardize the current environment.

Source: U.S. Commerce Dept.

concessions when those talks resume in the spring, Mr. Bush is very likely to seek bilateral arrangements, similar to the U.S.- Canadian free-trade pact. Secondarian "It's hard to see the U.S. imple-

has been tempered by the U.S. business community, which is eager to take part in the emerging single market, Indeed, major U.S. corporations, such as Ford Motor Co., Digital Equipment Corp. and H.J. Heinz Co. are planning European expansions. Moreover, it is believed that hundreds of smaller companies are planning to expand exports to Europe.

Right now there is more optimism than pessimism about 1992," Mr. Hufbauer said. "If talks produce an agreement similar to the U.S.-Canadian pact, then everyone will be happy.

future is the recent success on the tress Europe troubles the European

(Continued from page 1)

Tilmann Chladek of the German Society for Foreign Policy said he was not greatly surprised by the

"In other EC nations, most notably France, the public discussion of 1992 began long ago," he said.
"Here in West Germany, it is just really beginning. Only in the past year or so have chambers of commerce here begun putting on seminars explaining what the single market will mean." He also said that many West German companies did not feel any orgent need to inform their

employees about 1992.
The big concerns are already multinationals," he said. "And most of the medium-sized companies are export-oriented and operate at least throughout Europe. They probably aren't viewing 1992. as a great change. So it is most likely the smaller companies where people need to better inform them-

While there may be little push for education about European unity and the single market in corpo-rate circles, the strong shifts in opinion from survey to survey could spell trouble, said Mrs. Noelle-Neumann, who noted that 82 percent of those questioned in a survey in September 1988 said their strongest association with the phrase "European Community, was "the butter mountain." a reference to the imge surplus stockpiles of butter accumulated under the EC's milk-price support program.

The strong swings in attitude toward the European Community are striking," she said. "Strong swings in attitude and opinion are always a danger signal. Shifting opinious are also easily influenced opinions. Who is going to take the lead in shaping the opinion of the Germans in relation to the future of the European Community?" As an example, she pointed to a

pan-European survey last antumn, where an average of 57 percent of EC citizens said the single market would be "a good thing." Of West Germans respondents, 53 percent shared that opinion. But in an IRIS survey a few weeks later, 58 percent of West German respondents said the single market would "have a bad effect on our economy."

OPPORTUNITIES

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Mulroney's Foes Vow to Fight Pact

ed the formal opening of Parliament Monday in Ottaws have vowed to fight the government's plan to win speedy parliamentary approval of the U.S.-Canadian free-trade agreement, which was the

focus of the general election last month. Prime Minister Brian Mulroney's Progressive Conservative government, which was returned to power with 169 of the 295 House of Commons seats, has indicated that it will seek Commons approval for the trade pact before Christmas and Il insist that no amendments be made.

New York Times Service

TORONTO — Opposition leaders who attend the formal opening of Parliament Monday in traws have vowed to fight the commence of the opposition Liberal and New Democratic parties said Monday that they would bind the government of the commence of the opposition Liberal and New Democratic parties said Monday that they would bind the government of the commence of the opposition Liberal and New Democratic parties said Monday that they would bind the government of the commence of the opposition Liberal and New Democratic parties said Monday that they would be provided to fight the commence of the opposition Liberal and New Democratic parties said Monday that they would be provided to the commence of the opposition Liberal and New Democratic parties said Monday that they would be provided to the commence of the opposition of the opposition Liberal and New Democratic parties said Monday that they would be provided to the commence of the opposition of the opposition of the commence of the opposition of the oppo campaign, including the establishment of pro-grams to retrain and compensate Canadian workers who lose their jobs as a result of the trade pact.

Other opposition demands include a formal undertaking by the government to fight any effort by the United States to use its enhanced economic leverage under the trade pact to artack the Canadian medical system.

ECO: With 'Pendulum,' Author Again Swings to Fame

but at the same time the going is one familiar with it agrees, is not an easy book to read or to summarize. It is the story of three men in a Milar publishing house who dab-ble in occult books. As a joke, they concact an extremely elaborate computerized plot to take over the world, only to discover that they

are taken seriously and that their plan comes true. That having been said, it should be added that this wrap up is about as helpful as describing "Hamlet" as the story of a Danish kid's troubles with his parents. The body and soul of "Foocault" is its detailed exploration of science and irrationalism and its multiple levels of writing styles and plot develop-ments. It is a kitchen sink of scholarship, involving medieval Templars, computers, the cabala, 1960s-style rebellion, the philosopher Karl Popper, mysticism, theology, feminism and Woody Allen.

inst to name a few. Foucault, by the way, is Jean-Bernard-Leon Foucault, the 19thcentury French physicist who invented the gyroscope and who in 1851 used a freely suspended heavy of rampant historical inaccuracy. A pendulum to demonstrate the few attacks have been scathing. earth's rotation.

O.K., came the predictable ques-tion, what is this all about? "My answer is the 500 pages of the novel," Mr/Eco said. "If I had a shorter answer, I would have written a shorter novel." Even his re-

OPPORTUNITIES

spoken-call Mr. St. George.

WANTED

by Harbourt Brace Jovanovich next He discussed his book and himtill. self while competing against the The assignment is challenging rock music that bland across a and pleasurable, Mr. Weaver says, restaurant near the University of Bologna, where he has taught semislow. "Foucault," just about everymeanings, since 1971.

By persisting, one can get Mr. Eco to explain a sliver of his book's metaphor.

He first saw Foncault's penduhum 36 years ago in Paris, where it is on display in a museum.

The impression that you feel as you look at it is that we are moving and the point where the pendulum hangs is not. So you have here the image of the absolute, God, whatever you wish.

"But if you have a critical mind, you realize, after looking at this only fixed point in the world, that you can have a Foucault pendulum wherever you want. So it's up to you to decide where you want to put your fixed point. You can write one, two, even more novels on this point. What's strange is that no one thought of this before."

The critical response to "Foncault" was enthusiastic at first, even if reviewers felt obliged to note how difficult the book was. More recent criticism has been unfavorable and has included charges perhaps none more so than a review in L'Osservatore Romano, the Vatican newspaper, that described the book as "a narrative calamity that deforms, desecrates and of-

He said he wrote a second novel

(Continued from page 1) years and tapped a personal library There have been "at least five re-lives in Italy, is planned for release of 2,000 books on the occult. There have been "at least five re-quests" to produce a "Foucault" ested.

One reason is the 1986 film version of "Rose." It is not that he disliked it, be said. "But I discovered that second-generation readers read the book through the movie. When a movie is made right away, it can act as a filter for the book. It's safer to wait 20 years or until after my death."

With his 57th birthday due on Jan. 5, he continues to teach and to maintain a public-speaking schedule that keeps him traveling across Europe and commuting regularly between Bologna and his apartment in Milan.

Where is home? "Let's say," replied, "that of my 20,000 books". 15,000 are in Milan, 2,000 are in Bologua and 3,000 are in my country home," which is near San Mari-

He acknowledges that just be-cause people buy his books it does not mean that they all slog through them. That does not bother him a bit, however.

"When someone speaks of G.U.B., great unread books, I'm in great company," he said. "Few people have entirely read 'The Magic Mountain' or Finnegans Wake' or Proust."

Using a somewhat maccurate sales figure of eight million, he esti-mated that "The Name of the Rose" had a potential audience of 16 million. "Let's be completely pessimistic and say that only it percent actually read it," he said. That's 1.6 million people. All search was not brief, he said; it in part to prove that he could, and right, that's not bad for a writer, consumed much of the last eight he has no plans now for a third, having 1.6 million friends."

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ow to Fight Pag But waters of the opposition Liberal and a monocratic parties said Monday that they are made and a made dumne the grants to measure the establishment of the stableshment of the sta grants and the second of the leading of Princi Carris and Section de Incide 9 julie dertaking by the Enterment to fight an disp the training States to use the enhanced when

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TS not quite Silicon Valley but Jordanians are increasingly looking to modern technology as the best road to a healthy economy.

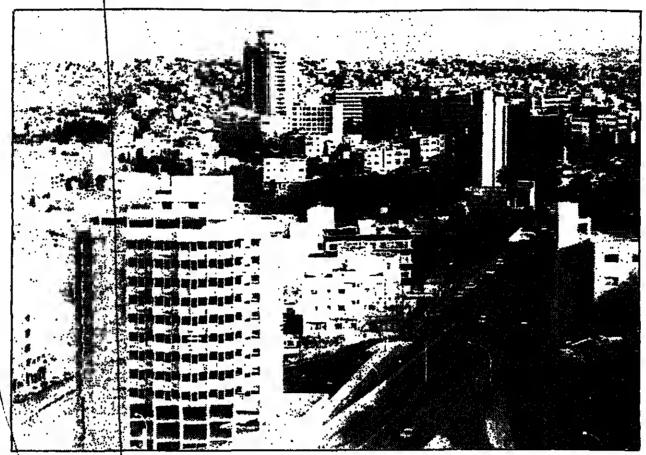
The development of Jordan as a regional center for technology transfer and maintenance services has been promoted by Crown Prince Hassan as the logical future for a country with limited natural resources but rich human ones and a strategic geographic location between Europe and the Arab world, South Asia and the Far East. He often cites Singapore as a model Jordan could profitably follow.

Prince Hassan has headed two major investment missions to the United States and Japan during 1988 as part of official efforts to show international investors what Jordan has to offer. The promotion has helped to attract Japanese industrial giant C. Itoh. A team from the company visited Jordan in November to sound out investment possibilities in both the private and public sectors. Paper processing, heavy equipment maintenance and spare parts manufacture and agroindustry are among the areas being considered; solid results from the visit are expected in the next few months.

Success, and expertise, are already available in the alternative energy field. The Royal Scientific Society is now welladvanced with its Remote Village Project at Jurf Al-Darawish in southern Jordan. Solar and wind power are being used there ro generate all village power needs. At Al Ibrahammiyeh in the north, the Ministry of Energy and Natural Resources has established a wind farm, and estimates that Jordan could ultimately obtain around ten percent of its electricity needs from wind power. Local production of solar power equipment is already providing useful export sales.

Jordan has also been nominated as the location for an ambitious 30-megawart solar power generation scheme planned by the Phoebus Consortium, which brings together 17 European energy companies with Bechtel and Pacific Gas and Oil of the United States. The project, one of the largest in the world, could be operational by 1993. It should bring around \$175 million in investment and give Jordanian technical personnel unparalleled experience in the field.

Early success in the high-tech field has been scored by the newly established Jordan Technology Group (JTG), a pri-



New buildings change skyline in Amman. Jordan's bustling capital city.

vare shareholding company established last July. A key shareholder in the company is the Royal Scientific Society (RSS), which has been nominated by the EC as a center for technology transfer to the Arab region. JTG is already going ahead with joint ventures in personal computer assembly, design of data communication software for banks, and the assembly and maintenance of helicopters,

The group is particularly interested in offset ventures stemming from major government purchases but is also negotiating new projects that range from an orange juice plant to the manufacture of telephone switching equipment, all using trained manpower available in Jordan. Interest in Jordan's rechnical skills coincides with a major financial shake-up that should put the economy on a new and more independent course.

Jordan has always been heavily dependent on outside economic suppor, particularly Arab aid and expatriate remittances. Recent government policy has been geared to greater self-sufficiency and in recent years has achieved some

success in areas such as domestic revenues, which rose from 88.3 percent of current public expenditure in 1983 to 90.9 percent, and exports which have gone from JD 160.1 million (over \$300 million) in 1983 to JD 248.8 million in 1987. January to May 1988 figures show a rise to JD 124.2 million from JD 88.3 million in the same period last year,

Progress has been made but not fast enough to counteract the decline in Arab aid, which was set at \$1.2 billion annually at the Baghdad summit but had dropped to \$455 million by 1987. The shrinking Gulf employment market has also produced a drop in remittances - from \$1.2 billion in 1986 to \$934 million in 1987. In November the combination of a shortage of foreign currency reserves and the reality of a balance of payments deficit of JD 452 million and a trade deficit of JD 596.9 million prompted Prime Minister Zaid Rifai to introduce a package of austerity measures. Bans were placed on the import of a range of luxury items until the end

See Technology on page 11

Tourism: From **Desert Oases** To Archaeology

OST visitors to Jordan expect to see archaeological wonders — the legacies of ancient civilizations and places whose names are familiar from the Bible — but the beauty and diversity of this small country often comes as a surprise.

Rolling areas of yellow and grey desert change into dramatic mountain ranges where rock and shadows are rose pink, red and violet. There are bright green cases and river valleys, forest areas in the north, and a tropical resort with palm trees and coral gardens at Aqaba, the country's southern port on the Red Sea.

The climate makes it a year-tound holiday country: hot in summer, cool or even cold in the highlands in winter, and pleasantly warm in spring and fall (when wildflowers are blooming everywhere).

Every visitor will spend one or more days in Amman, the capital, known in Biblical times as Rabbath-Ammon and as Philadelphia to the Romans. It is a stone-built modern city surrounding the original Roman amphitheater, with an excellent archaeological museum,

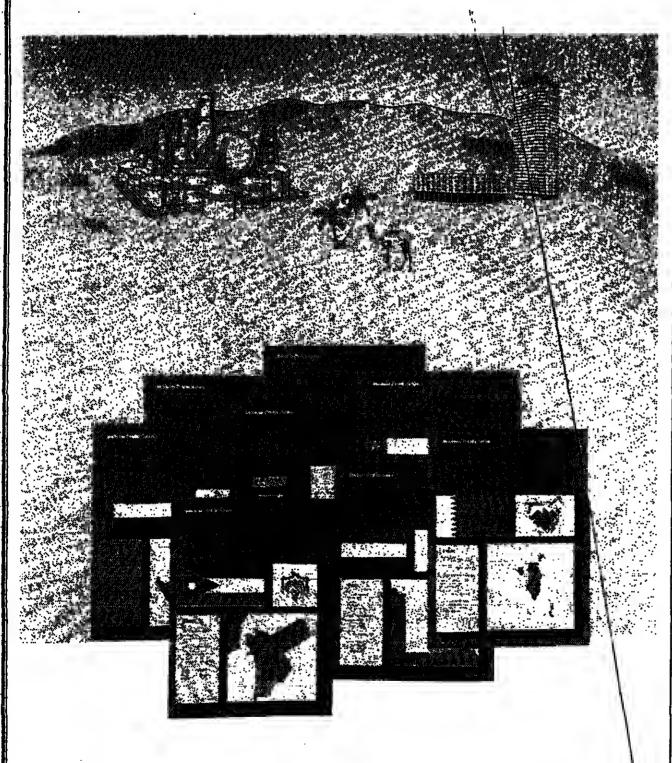
Amman has six 5-star luxury hotels: Inter-Continental (a popular meeting place), the elegant Marriott, Jerusalem Francel, Regency Palace, Holiday Inn and Middle East Hotel. There are 38 other 3- or 4-star hotels as well.

For shopping, the souks near the Roman amphitheater in Amman have local color and lots of bargaining, but there are also luxury shops and boutiques, and the Craft Center near the Inter-Continental Hotel has a fascinating range of handicrafts: china, glass, brass, leatherwork, inlaid items and toys at reasonable prices.

The whole of northern Jordan can be visited in day excursions from the capital. The beautiful ruins of Roman Jerash are a 40-minute drive away, or there is the great oasis of Azraq - not far from the eighth-century desert castles of Amra, Kharana and Mushatta.

The ancient rock city of Petra ("half as old as time"), with a good 4-star Forum Hotel, is south of Amman via the spectacular King's Highway through the mountains. This

See Tourism on page 11



Explore

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Banks Encouraged By Liberalization Of Interest

FTER a quiet start, 1988 has developed as a challenging year for Jordan's banks. The banks began the year with deposits and credit facilities growing satisfactorily. Deposits rose from JD 1.94 trillion (around \$1 trillion) to JD 2.14 million in the course of 1987 while credit facilities were up from JD 1.39 trillion to JD 1.51 trillion. The steady improvement continued in the new year and banks had every reason to believe that the modest but acceptable profit levels of the previous year would be maintained. The major change most

banks were hoping for was the liberalization of interest by the Central Bank of Jordan (CBJ). The bankers saw signs of an uprum in the economy, and were looking for better spreads to encourage a move away from the concentration on import funding of fee-based activioes and toward more productive activity as invest-

ment prospects picked up. Their hopes were fulfilled in June when the CBJ, while retaining the 8 percent interest limit on credit, removed the 1 percent limit on commissions and the 73% percent ceiling on certificares of deposit of more than JD 1,000 and three months. In September the CBJ went further, floating interest rates on all forms of deposit. While the base lending rate was lifted to 9 percent, it was effectively floated as banks were left to set their own commission rates. The Central Bank said the moves were intended to help curb imports and consumption and to discourage people from holding cash for specularive purposes. The bank also reiterated its belief that Jordanian rates should rise in line with higher rates in

To date, the banks have had little opportunity to exploit the possibilities of this new situation. The second half of the year, marked by a

the industrialized countries.

continuing decline in the value of the dinar, saw the introduction of austerity measures designed to curtail consumption of imported goods and encourage local production. Bankers now believe that the changes in the economic climate should bring positive results.

"Our policy is to encourage manufacturers and exporters and help to develop their businesses," says British Bank of the Middle East (BBME) area manager David Tair BBME is hoping that 1989, when the bank celebrates its 40th anniversary in Jordan, will be marked by a growth in investment activity. Mr. Tait says the bank has already been approached by a number of local investors interested in exploiting the new conditions and hopes to see high tech and tourism featuring high on their project lists.

Arab Bank, the Jordanian banking giant that takes around 40 percent of the market, is also in an optimistic mood. Arab Bank Chairman Abdulmajeed Shoman says the bank will be going ahead with expansion of its overseas network, which now accounts for 75 percent of the bank's business and covers over 30 countries. Seoul, Rome and Tokyo will soon be on the branch list.

Nearer home, the establishment of small, cash offices distributed throughout Amman and the steady ex-Dead Sea Mineral Reserves pansion of the bank's automated facilities have led to improved levels of customer service. According to Mr. Shoman, the bank is head-Offer Development Potential ing for one of its most profitable years, following a good all-round performance in 1988, during which it has heavy industries vamping its major fertilizer put some JD 100 million dominate in Jorcomplex at Aqaba to imworth of loans and facilities

dan's export development plans; the country is already rated as the world's third largest exporter of phosphates after the United States and Morocco. Production of both phosphates and potash have increased steadily in the last 18 months. These, together with fertilizers, are expected to account for more than half of Jordan's \$800 million-plus export carnings in 1988. With proven phosphate

reserves of over 2 billion metric tons, there is considerable scope for further development. Jordan's present fiveyear development plan (1986-90) aims to broaden the phosphate and potash industries and others with a view to increasing the value of the country's exports by 8.3 percent per year. Development plans focus on Jordan Phosphate Mines Company's major new mine at Shidiyah in the southeast, with proven reserves of one billion tons of phosphate. Its production is expected to rise nearly tenfold by the year 2000. prove its flexibility in production of phosphoric acid and diammonium phosphate. Alied industries form

The Arab Porash Company is in its sixth year of operation and is in the middle of a large-scale expansion program intended to increase production at the Dead Sea plant from 1.2 million tons to 2 million tons by 1995. Managing Director Ali Ensour says: "Our aim is to utilize the potash operation as a cornerstone from which Jordan can realize the maximum benefit for economic exploitation of the

an important part of Jor-

dan's industrial develop-

ment program. A potash

project on the Dead Sea,

developed by the Arab Pot-

ash Company, began pro-

duction in September 1982.

An even more comprehensive exploitation of mineral resources has been revealed by The Jordanian Industrial Consortium Engineering Company (Jiceco),

Dead Sea mineral reserves."

which, with its planned \$1.5 billion industrial complex on the Dead Sea, is confident it can add at least another \$300 million to total exports. Twelve interrelated projects have been outlined. Jordan's shale oil could



Potash processing plant near the Dead Sea.

prove an important longterm source of energy. Estimates of reserves range from 10 billion to 45 billion metric tons. One West German study of deposits in the country's Lajjun region concluded they were of high quality and able to produce 14 to 36 gallons of oil per ton of rock.

Other minerals with de-

250,000 new jobs during its five-year program.

velopment potential include. high-quality copper ore;

gypsum, manganese, glass

sand and clays and feldspar

ceramics. Manufacturing

and extractive industries are

also looking forward to an

expanding role following

liberalization measures an-

nounced by the government

in August. With a highly

educated and sophisticated

workforce in the country,

the government wants to

used in the manufacture of

One of the latest ventures is a plant that assembles personal computers. The plant is a joint venture of Jordan Technology Group and Singapore's Goh Electronics and is aiming to establish lordan as a regional center or technology transfer.

Anthony Richard



Fertilizer processing plant at Aqaba.

Agaba Port Expanding

only seaport, handled the lion's share of Iraq's imports during the Gulf war. The Jordanian government is investing millions of dollars into a variety of expansion schemes at the port.

But some senior port officials fear that the port's profitable Baghdad-bound traffic may now be slowly coming to an end, although Iraqi

QABA, Jordan's officials did agree last month to continue using Aqaba for at least the next three years. There are some grounds for pessimism on the part of the Jordanians: Iraq is gradually opening up its Gulf gateways again and Kuwaiti ports have just accepted their first transit traffic consignment in several years.

into Jordanian industry, ag-

riculture, transport and

trade. "We have full confi-

dence in the economy and

believe things will turn

around - it just needs some

time wanted to encourage

an export orientation. Petra

Chairman Ahmad Chalabi

regards exports as a key sec-

tor of the economy to be

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port. Mr. Chalabi is now

confident that there are

enough ralented entrepre-

neurs in Jordan to meet cur-

Jordan National Bank

has enjoyed a satisfactory

10.3 percent rise in assets, an

11.9 percent rise in deposits

and maintenance of profit

levels in 1987. The bank was

looking forward to steady

rent challenges.

Petra Bank has for some

time," Mr. Shoman says.

Last year Aqaba handled around 20 million metric tons of cargo, well up on

1986's 16.8 million metric tons. Aqaba Ports Corpora-tion (APC) executives predict a further rise this year to about 21 million metric tons. Recent increases could taper off in 1989, however, as Iraq finds cheaper alternatives to the massive trucking operation it must maintain to use Aqaba as one of its key trade outlets.

Aqaba is determined to retain its existing business

and hopes to start building a \$25 million multi-purpose terminal for Iraqi freight some time next year. The Canadian government is currently financing consultancy studies for the bath. A new \$4 million, 6,000-square-me-ter (around \$4,000 square feet) passenger terminal and ro/ro (roll or, roll off) berth is nearing completion; it will serve the Aqaba-Nuweiba (Egypt) ferry route. Around \$50 million in U.S. and has gone toward the purchase of new cranes, forklifts rugboars and other essential equipment.

A new eariff designed to make Aqaba competitive with rival Turkish garcways for Iraqi cargoes has also been introduced. Box handling charges have been slashed by 20 percent and fees for unloading reefer (refrigerared) cargoes reduced by a hefty 55 percent.

Cheaper container rates will go some way toward helping Aqaba achieve its goal of becoming the Red Sea's box transshipment hub. Around 100,000 square meters of additional container storage space is under construction at a cost of

around \$5 million, But Ports Corporation Director General Eid Alfayez says: "We have no plans to expand and develop the terminal (its shoreside frontage) at pre-

But Agaba's hopes of gaining a foothold in the lucrative box relay business have received a major setback. In November 1988, Saudi Arabia announced that it was lifting its strict non-transshipment ban at Jeddah — a port better sited than Aqaba to win relay traf-

Gary Gimson



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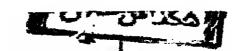
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Mr. Ali Ghandour, chairman of the board and CEO of Royal Jordanian.

an (RJ), says: "I feel a promise has been fulfilled." RJ now has a network of over 40 destinations and a fleet that includes Boeing 707s, 727s and 747s, eight Tristars and three Airbus 310-300s. An additional three Airbus 310-300s and six A320s are due for delivery during the

RJ's 25th year has been a sacisfying one. Passenger numbers for 1988 have risen by 5 percent, topping one million. A final total of 1.3 million is expected. Cargo carried is up by 9 percent as official promotion centers to 41,000 metric tons while revenue passenger kilometers are up by 13.3 percent.

Mr. Ghandour estimates revenues for the year at around \$380 million, and anticipates net profits of \$6 million to \$7 million; 2 reasonable return, he says, for a year in which RJ added long routes to Delhi, Calcutta, Montreal and Miami.

Royal Jordanian has marked its coming of age with a new image for fleet, staff and offices alike, designed, says Mr. Ghandour, to show "warmth, friendliness and self-confidence." Fundamental to the new image is the "Royal" in Royal Jordanian and the gold crown emblem on the aircraft. They underline the airline's close relacionship with King Hussein, who has been the moving force behind the airline since it was established in 1963.

The king's wish that Jordan's national carrier should following the signing of an agreement under which RJ's 98 offices worldwide will act

ter. Plans are also under way for a 250-bed five-star horel in Aqaba to be built in partnership with private inves-

Mr. Ghandour says the company does not want to compete with the private sector. But he hopes private investors will follow its lead in developing an industry which offers unequaled prospects for foreign currency earnings for Jordan. RJ alone should provide net foreign currency earnings of



A Royal Jordanian Airbus 310-300 in the new RJ livery.

ment of a tourist village in Aqaba as well as hotels in Petra and Wadi Rum, and with Germany's Meditours hotel will offer specialist skin treatments that use mineral-rich Dead Sea wa-

for Jordanian tourism. Mr.

Ghandour says promotion

of tourism will be a major

focus of the airline's activi-

agreements with Club Medi-

RJ has recently signed

ties in the coming years.

\$60 million to \$70 million in 1988.

In fact, RJ is on its way to joining the private sector itcern by learly 1989. The shares will gradually be sold to private buyers, beginning with company employees.

Mr. Ghandour is confident that, is RJ enters its second quatter-century, the airline will cononue to progress. There are, he says, "always new peaks to conquer. Royal Jordanian has infinite horizons and will continue to giow."

Continued from page 9 route passes through Kerek, Tafila and Shoubak. The coastal resort Aqaba is a

popular water sports center. At Pella, on the east bank of the Upper Jordan Valley. excavations have found traces of cononuous human habitation since the Stone Age, Umm Qais is the site of ancient Gadara. Petra is the supreme example of Nebaraean culture but there are others - for example, at Beidha, a 15-minute drive from Petra

Most tourists visit these places briefly, but for the expert there are digs carried out by special teams. Crown Prince Hassan rakes a very personal interest in the study of Jordanian anoquities, and there have already been three international conferences on the history and archaeology of the country. The fourth, "Archaeological Sites and Patterns of Settlements," will be held at Lyon, France in 1989.

Jordan also attracts dance lovers with its eight-year-old Jerash Festival, mainly devoted to international and Jordanian dance companies who perform in the magnificent setting of the Roman

ruins at Jerash Sport and underwater exploraoon have always been encouraged by King Hussein, and the latest expression of this is the International Diving Center opened by His Majesty in 1986. It is 18 kilometers (11.2 miles) down the Gulf from Aqaba and teaches subaqua diving. For a different kind of

holiday there is the new spa at Zarqa Ma'in. Herod the Great is said to have come here to bathe in the mineral waters (the place was known as Callirhoe in classical times). Today there is a \$33 million complex on a 150-acre site in the austerely beauoful canyon. The hor springs (some of which cascade down the cliffside in a dramaoc steaming waterfall) bubble from the rocks at temperatures of 45-64°C. The water is used externally



"Al Deir" monastery in the Nabataen City of Petra

for treatment of arthritis and of respiratory and skin prob-

The internacional center is farther down the valley where a 140-toom hotel is now open. Zarqa Ma'in is just 40 miles southwest of Amman. Beyond Madaba the last part of the road provides a spectacular drive through and hills.

Lawrence of Arabia lived in the Jordanian desert sixty years ago, in the mountain area of the Wadi Rum east of the route from Petra to Agaba Royal Jordanian, the national airline, is now offering a week's "Lawrence Experience" luxury tour for organizations' special incenove programs.

Penelope Turing

Agro-Industry Exports Increasing for a DM 30 million be "our ambassador of goodself. Mr. Ghandour hopes to (\$3.73 million), 400-bed bowill around the world" has see the company trans-AMPCO has already tel on the Dead Sea. The S the governmentbeen to open up the Europetaken on a formal dimension formed into a private con-

owned Agricultural ▲ Marketing and Processing Company of Jordan (AMPCO) steps up its export drive, Jordanian vegetables are becoming a familiar

sight on European tables. Exports to the EC jumped to 2,200 metric tons in 1987 and should reach 7,000 metric rons in 1988. AMPCO Director General Ghazi Abu Hassan says the company's main aim has an market for Jordan's private wholesalers.

With regular access to this massive market, the surpluses and low prices that have troubled growers in recent years could be a thing of the past. The current price of the dinar should also make exports easier, and could help Jordanian producers get back into the Gulf markets that have been lost to Turkey.

clinched a deal to provide Lebanon with some 4,000 tons of vegetables over the winter season in exchange for Lebanese apples.

Export growth is being matched by the expansion of agro-industry activities. With world demand for tomato paste now at record levels, AMPCO has received requests for over 60,000 metric tons in the coming sea-

The company's new canning plant is due to begin production in December with a range of pure citrus juices for domestic and export sale. Vegetable canning and freezing, canned soups, ketchup and pizza sauce production are also under consideration and should, in time, help ensure greater market stability for growers and useful export earnings for the economy.

Liz Freeston

High Technology the Key

Continued from page 9 of 1989; import duoes rose sharply as did exit taxes and work permit fees. A 10 percent rax was also added to all four- and five-star hotel and restaurant bills and a three percent rise in poce for airline ockers.

Overall, the government bopes to save at least \$350 million in foreign exchange

by the new measures, all the have been clear: Jordan's while promoting local industry. The speed and severity of the moves startled the business community but their implications, when combined with the declinein the value of the dinar, which has moved from around 445 fils to the U.S. dollar to 560 fils since it was

floated in mid-October,

economic difficuloes are not going to be solved by outside aid. A curback in consumpoon and the channeling of investment into production for export is seen as the key. Early signs are that Jor-

dan's businessmen will rise to the challenge. The simplificacion of investment procedures announced in August has produced a rush of applications for registration of new small industries and the Amman Financial Market has enjoyed record trading November, with industrial shares dominating trading. Export-oriented production is the next vital step. The export message has

always been clear to Jordan's major mineral companies, the Jordan Phosphate Mines Company (JPMC) and the Arab Potash Company (APC). Potash, fertilizer and phosphate sales in 1988 should reach around \$420 million, over half of Jordan's export earnings. JPMC now wants to boost its share of downstream activity and negoriations are under way with Russian, Indian and Pakistani companies.

The company already stands to gain a further one million tons in exports from a proposed phosphoric acid plant to be set up in the Jebel Ali Free Zone in Dubai. Vital to export effort is Jordan's Red Sea port of Aqaba, which has expanded rapidly, not only as Jordan's only outlet to the sea, but also as a secure northern port for Iraq. Tonnage handled at the port has jumped from 12 million tons in 1985 to an expected 21 million tons this year, pushing revenues to \$66 million and requiring a doubling of staff to nearly 500 workers.

The Iraqi government has guaranteed to use Aqaba for substancial heavy industry exports, including phosphates, cement and sulphur, even after a Gulf peace treaty is achieved and its own ports are back in action. Port authorioes are now gearing up for the Iraqi exports with plans for a \$25 million multipurpose berth. Other projects to upgrade efficiency at the port include a major expansion of yard capacity and the installation of a sophisticated coast guard station. The Iraqi exports will remain a viral part of the port's activities, but Jordanians expect to see it handling more of their own producoon in the future.

Liz Freeston

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ARTS/LEISURE

The Classic 'Threepenny' In a New Film

International Herald Tribune

and Kurt Weill is among the century's enduring plays. Since its Berlin premiere in 1928 it has been a perennial favorite, delighting audiences the world over and becoming a permanent feature of the interna-

This year it is being transformed into a screen spectacle being filmed in English at the Budapest studios with Kaul Julia and Julia Migenes as its stars. This ambitious experiment is be-

ing conducted by Menahem Golan, chairman of the Cannon Group Inc., who doubles as a director and who has collaborated on its screen-play with Joseph Goldman. "It is a very fragile piece and requires an exacting treatment in filming," Go-lan explained on a tour of the sets, here a replica of a Soho square and there one of London docks. "The story is romantic hut not overly romantic. One can carry its humor and situations up to the border of farce, which will keep audiences laughing uproariously, but one must oot cross the line into pure farce. The mockery must be conveyed with a light touch. The characters are tough but not too rough, the biting wit must be delivered with an ironic smile as it pokes fun at human frailties - at greed, treachery, and corruption."

The source is "The Beggar's Op-



By Thomas Quinn Curtiss era," John Gay's 18th-century comedy. The Gay play was politi-DUDAPEST — "The Threepenoy Opera" of Bertolt Brecht
and Kurt Weill is among the centupole. Walpole was present at its first night and when the audience turned to see how he was reacting to the jibes, he applauded and shouted from his box, "Encore!" tional repertory. Singers and bands have made its songs familiar to chamberlain was appointed to nass judgment on every script proposed for presentation, and this oppres-sive system was only abolished in the 1960s.

· Gay's "opera" was a bit too bawdy for the British playgoers of the 19th century, but when it was revived at the Lyric Hammersmith in London in 1920 it ran for three years, and toured the continent and the United States.

News of this reached Brecht who was then known only to a small beer cellars, playing his flute and aptation appeared in a French and declaiming his astringent opinions German version, both under the in verse. His plays, like Frank We-

Victoria's coronation in 1837. Weill's exemplary and haunting man, guilty of every crime in the score suited perfectly the bristling text and when the fruit of their collaboration opened at Berlin's Theater am Schiffbauerdamm in the late summer of 1928 it made crafty operator of an underworld both author and composer famous and rich.

Brecht, however, was dissatispected success, he replied: "Everything that didn't matter to me the romantic plot, the love story, the music and above all the bumor." He had become a convert to Marxism and was embarrassed to have created an entertainment that so pleased the bourgeoisie. He added bits to stress his new-found ideological creed.



When a German film company group of German intellectuals for bought the screen rights Brecht was his ferocious and nihilistic plays in engaged to do the scenario, but the engaged to do the scenario, but the the aftermath of World War I. At movie overlords rejected his script, the start of his career he sometimes heavy with Marxist coloring and took part in the shows of Munich's short on humor. The first film ad-German version, both under the direction of G.W. Pabst. A year dekind's, owe a debt to the cabaret later, when the Nazis took power, it

In his adaptation he appropriated Gay's plot and characters and peppered his lyrics with lines from Villon and Kipling. His major alteration was switching the background from the London underworld in 1728 to the eve of Ouern Victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as an arrange of the victoria's complete with an unexpected happy ending as a complete with an unexpected happy ending a complete with an unexpected happy ending as a comple

Macheath, a handsome highwa

from murder to bigamy, has an irrepressible penchant for young ladies. When he courts Polly, the innocent daughter of Peachum, the the match and wants Macheath, fied. Asked to account for its unex-known as Mack the Knife, hanged. Macheath is under the protection of a corrupt police chief, Tiger Brown. Peachum blackmails Brown by threatening to let his hordes of disgusting beggars loose to disrupt the coronation if Macheath is not arrested. Captured and sentenced to the gallows, Macheath is on the scaffold when a messenger arrives with the queen's the bewitching Polly.

pardon, an award of a country estate and an annual pension.

narrator of the event, explains that such things do not occur in real life but we are in the theater. In the closing scene the chorus implores mankind to forgive all malefactors as everyone has experienced a hard time in this vale of tears.

The casting of the new film adaptation appears sagacious. Raul Julia, remembered by moviegoers William Hurt's patient jailmate in "The Kiss of the Spider Womis the romantic rogue, a part with which he is familiar. He was nominated for a Tony award for his portrayal of Mack the Knife on the stage. Trained in Joseph Papp's New York Shakespeare Festival, he has wide experience in the theater, having played everything from a musical of "Two Gentlemen of Ve-

rona" oo Broadway to Dracula. Julia Migenes, the triumphant Carmen of Francesco Rosi's film, is an operatic soprano of remarkable gifts as both singer and actress. She has been allotted to impersonate Jenny, an inmate of a brothel, a role of enormous range. Richard Harris, the Irish actor, is the avenging Peachum; Julie Walters, of "Educating Rita," is his conniving wife; Robert Daltrey is the confiding street singer, and Rachel Robertson, who though only 16 has had a long career as a child actress, is

David Togur, a dance director of Broadway and London shows, is choreographing the mass scenes and does a bit as a comic Soho

Two scenes in the studio last week convey the impressive variety of the project.

The first, an intimate comedy sequence, finds Jenny in bed with a client in her hrothel boudoir. Hearing Macheath's knock, she jumps Papp's Public Theatre, both of up and urges her guest to leave at which are now under attack from ing Macheath's knock, she jumps once. "But I've already paid," he the old commercial managements complains indignantly. "Come for invading their territory with back tomorrow or the next day," she replies as she hustles him out. Macheath enters and they fall into an amorous embrace.

cal sequence awaited on the huge sound stage. In this number Jenny's nightmare vision is evoked. She is a drudge in a shady hotel and she voices her anger at her fate in one of Weill's powerful songs, as the rabble of the slums in grotesque artistic, commercial and real-estate makeup crowd about her. In the trouble, background the desired ship appears. It is manned by sailors wear-Nazi flag. On this will he imposed ry: the genocide of the concentration camps, the explosion of the atomic bomb in Hiroshima and the faces of the weapon's victims.

out of competition premiere at the 1989 Casnes festival.

A London Critic Looks At Broadway and More

By Sheridan Morley ional Herald Tribune

TEW YORK - Almost midway through the season, Broadway is still looking depressingly dim: barely 20 shows playing, and 15 of those are musicals that have been on one side of the Atlantic or the other for five, or in some cases 50, years.

The most interesting new play around, Michael Weller's "Spoils of War" - which essentially placed a Tennessee Williams heroine at the neart of an Arthur Miller fam-ily and allowed Kate Nelligan to ance of Orson Welles and Ken Rusgive a performance of such radiance that if she fails to win the next Tony there really is less award jus-tice than usual — closed in New York after less than a month, while such audiences as remain for nonmusicals are flocking to Neil Simon's new "Rumors.

noted, he writes one anyway, and this is evidently one of those: a derelict farce about eight party guests trying to keep news of their host's attempted suicide away from the police, ft has dialogue that sounds as though it has been not so much written down as left on some-

In search of more classical fare, it is necessary as always to venture off-Broadway to one of the nonprofit sponsored or subscription centers like Lincoln Center or Joe transfers. There is, as one of the latter recently noted, nothing so profitable around Broadway right now as non-profit shows: Such hits The next morning a major musi- as "Our Town," David Mamer's "Speed-the-Plow," "Waiting for Godot" and even the everlasting "Chorus Line" all came up the nonprofit ladder to huge commercial success while most of the ostensihly for-profit theaters remain in deep

Papp's Public Theatre company, housed in what most resembles a ing death masks and it flies the downtown cathedral mysteriously divided into acting areas by some flashes of the horrors of our centu- stagestruck Victorian philanthropist, is currently offering among other shows a joyous rediscovery of "Cafe Crown," Hy Kraft's 1940 celebration of the old Yiddish The-Golan plans to give the film an atre a few blocks away and its obsessive troupers. Like such later hackstage sagas as Harwood's

"The Dresser" and Moss Hart's "Light Up the Sky," "Cafe Crown" is a glorious mix of satire and dress ing-room sentiment in which Eli Wallach, Anne Jackson and Bob Dishy all give wonderful performances positively caked in vintage

greasepaint.
On the main Public stage, Steven Berkoff from London has a production of "Coriolanus" that seems

NEW YORK THEATER

to have been cobbled together on a sell. While a small modern-dress ensemble of citizens and senators stands around as if waiting for Leonard Bernstein and Jerome Robbins to turn them into a musical, Christopher Walken of "The Deerhunter drifts through the title role as if afraid that it might be by In a season when Simon has no Shakespeare. True, some of it is idea for a new comedy, it was once not: Berkoff has added such immortal textual emendations as "for fifty ducats f would want to see her knockers," a line scholars of the future are going to have some trouble attributing even to Marlowe or Bacon. Only Irene Worth, redoing her Volumnia from the National Theatre and BBC television, seems one's telephone answering machine to have the courage of the verse or the play. As for the rest, in a city where leading actors can now command standing ovations for weariog matching socks, watching Worth is like witnessing a master class in Shakespeare at which she is forever betrayed by her fellow

player-pupils and her director. Three current New York hits are bound for London in the next few weeks. Mamet's "Speed-the-Plow" turns out to be a fragile little threecharacter joke about show-business negotiators, and Robert Harling's
"Steel Magnolias" is a marvelously gossipy account of six women achieving sisterhood in a Louisiana refugees on some desperate coach heaoty parlor. David Henry Hwang's M. Butterfly is far and away the best of the bunch, Based for many years with a Chinese almost a decade?

transvestite spy in apparent igno-rance of his/her true sex, this is a production by John Dexter of stunning theatricality and invention that manages to relate the legend and the opera of "Madame Butterfly" to a study of sexual and oriental power politics. It will I think become a major West End success.

At a time when "Oedipus Rex." Morgan L

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dinai to comment on their the

It seems they may have h

would probably only work on Broadway as a musical called #I Remember Mama," the only major new singalong of the season is "Legs Diamond," a glitzy Peter Allen extravaganza that has already postponed its opening press night by several weeks and would, on the evidence of the preview I saw, be well advised to postpone it again for several more decades. But up at the Promenade there is a new A.R. Gurney installment of his White Anglo-Saxon Protestant chronicles of family life, this one called The Cocktail Hour' and concerned, I would guess autobiographically with the problems of a playwright with the problems of a playwright trying to write about his own clenched upstate family, the kind of household where people seem to be clothed in back oumbers of The New Yorker and only able to speak when intravenously fed on very old.

dry martinis. As with almost all that is best in the New York theater, "The Cocktail Hour" has in fact come in from elsewhere (in this case the Old Globe in San Diego) and it is only when you get to a theater like that, or Arvin Brown's admirable Long Wharf in New Haven (currently housing Dennis McIntyre's new though somewhat derivative "National Anthems"), that you encounter what in Europe would be

party tour in search of lost gladf-our. Why else would "42nd Street" - still shamefully billed as "David." on the amazingly true story of a Merrick's 42nd Street," as thought.

French diplomat (craggily well had no composer, lyncist or direct played by David Dukes) who lived tor — only now be closing after

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On '88 Pop Scene, The Same Old Song (Guthrie and Leadbelly were not

By Mike Zwerin

International Herald Tribune

PARIS — This is an unhappy
boliday season for a critic of popular music — an uncomfortable season, it might even he criti-

Popular music, the music of the people (we'll include jazz just for the fun of it) is supposed to say something about our times. About ourselves. What is the majority lis-tening to? Avoiding? How does their music effect the minority? If f find little value in the oew output, does that mean we are living in uncreative times or is this critic unable to recognize creativity when he hears it?

The French novelist and jazz and such an amount of time and depending on whether this or that happens, Joe Blow will either rav-

age the coast of Brittany or peter out at sea " Nevertheless, here is a sample of year-end reviews:

A VISION SHARED (Folkways): A musical tribute to Woody Guthrie and Leadbelly (proceeds to the Smithsonian Institution) by Bruce Springsteen, Taj Mahal, John Mellencamp, Boh Dylan, Emmylou Haris, Arlo Guthrie and

The almost total domination of singers who perform their own material in post-Beatles pop music has done a lot of damage. It has be-come very rare for rock groups to succeed unless they write their own songs, or for songwriters to make it unless they sing. With a few obvious exceptions (Dylan, Paul Si-mon), this has resulted in a bunch of amateurs on one side or the other. Singers are too busy looking pretty to learn musical forms or read poetry. Songwriters are forced to write down to their own execution level. So both teams have been operating from their weak sides. Anybody who manages to come up with two original hits containing a minimum of artistry becomes an instant "artist," and these two-song three-chord wonders then make a career out of variations on the

In earlier days, also with a few obvious exceptions (Hoagy Carmi-chael, Johnny Mercer), songwriters went to a lot of trouble to get the right singer (who often seemed to he Frank Sinatra) for a song. On the other side, singers begged song-writers like Cole Porter for first option on his latest stuff. "A Vision Shared shows how different totwo functions remained separate. bunch at their peak.

theme.

cractly spectacular singers.) Dylan once said: "If Woody Guthrie were around today, I think he'd be very disillusioned." Obviously. But perhaps less so if he could have heard Brian Wilson's beach-blues version of "Goodnight Irene" and Little Richard's "Rock fsland Line"

(both by Leadbelly); and U2's "Jesus Christ" and Springsteen's "Vigilante Man" (two Guthrie songs). BILL EVANS, "You're Gonna Hear From Me" (Milestone): Every time we turn around there

seems to be another fine ocw Bill Evans trio alhum (this one from 1969, live at Jazzhus Montmartre, Copenhagen) on the market. Who's making them? He was supposed to critic Boris Vian said that a critic is have passed away years ago. f canabout as useful as an observer in not shake this image of smarmy the weather bureau. . . He industry dwarves squeezing still traces isobaric curves, begins to fig-one more marvelous version of ure out that starting here, in such "Someday My Prince Will Come" "Someday My Prince Will Come" from his snatched body. How long can this go on? Why is this man

THE BEST OF EARTH, WIND

AND FIRE, Vol II (CBS): There are only two kinds of music, Duke Ellington said, good and bad. EWF rises — or at least rose — above rhythm and blues, soul, disco or whatever category you choose - or chose — to put them in. What we have here is Michael Jackson without cosmetic surgery, George Mi-chael without designer stubble, Terence Trent D'Arby billed as Terry, Stevie Wonder as he was at his best in the '70s, whence most of

JAMES MOODY, "Moving Forward" (Novus): We have been granted a temporary visa to leave the land of Retread. Young at heart, hard, an old softie, intelligent, inventive, reliable, joyful mega-reedman Moody has been doing it all for years. Moving forward. He's still doing it. Right now!

PAUL SIMON, "Negotiations And Love Songs" (WB): A double-album including "Still Crazy After All These Years," "Hearts And Bones" and "René And Georgette Magnitte With Their Dog After The Dire Straights, "Money For Nothing" (WB): Includes the title song, "Sultans of Swing,"

title song "Sultans of Swing,"
"Brothers in Arms" and "Private Two collections of the old best of some (ine, yes, artists, who, however, apparently lack any new best to present this year.

PARIS REUNION BAND, "Hot Licks" (Sonet): Although the premise here is associations past — all of these musicians worked in Paris at some time or other - it is day's pop music might be had the not nostalgia. This is one fine

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WEDNESDAY, DECEMBER 14, 1988

MADISON AVENUE

Another Puzzler for 1992: Advertising Europe-Wide

By HESTER ABRAMS

ONDON — Finding a way of advertising its Alka-Seltzer tablets Europe-wide proved to be a headache for Bayer AG, the West German chemical company. The problem, executives said, was typical of the challenge facing companies preparing for the planned removal of trade barriers within the European Community by the end of 1992. In trying to reach what will be the world's largest single marketplace, advertisers will have to cope with the cultural

diversity of 320 million people in 12 nations.

In the case of Alka-Seltzer, Northern Europeans saw the fizzy pills as the perfect relief for a hangover, said an advertising

The prospect of

satellite TV spurs

think European.

many companies to

multi-country ads on

spokesman for Bayer in Ger-So the slogan "The science of plink, plink fizzies" now tells British consumers that

Alka-Seltzer can help that next-day headache. But Southern Europeans reach for the tablets as a general eure for gastronomic overindulgence. An Italian ad

says: "Di nuovo tu, di nuovo effervescente" (You are yourself again, you are bubbly again). Companies toying with the idea of harmonized advertising in Europe have to ask: Can you devise a brief message that instantly

appeals to divergent attitudes? Some advertisers have decided that national differences are too strong to be overcome by a single European strategy.

Running individual campaigns in each market, as Bayer now does, might still be the best way to foster consumer loyalty to a brand and keep up its brand-leader status.

Now, however, the prospect of reaching consumers in several countries at once through satellite television is encouraging many companies to think European.

Satellite television has helped to accelerate the process toward companies taking a cohesive view of the European market," said Andy Fraser of British-based Saatchi & Saatchi Advertising

S EARCHING for appropriate programs into which to slot commercials, advertising agencies have been studying the way satellite stations deal mith the regions. way satellite stations deal with the variety of European languages. Some stations found no single language would attract

the right audience, and thus advertisers, across the continent.
"We've learned that the future doesn't necessarily lie in the English language," said Roy Jukes, sponsorship controller of British and Italian-owned Super Channel. They had experiment-

ed with programs in Dutch or German subtitled in English.

Sky Television's sales director, Mike Whittington, said they planned a specialized sports channel in which viewers could switch to a soundtrack in any of four languages through a

decoder on a television set. As competition between brands grows after 1992, agencies will have to employ increasingly ingenious methods to identify the market sector they are aiming for.

"1992 is a finishing line, not the start of a race," said Saatchi's Mr. Fraser. It's going to be very, very hard now for anyone who's

not there already to make it."

Agencies which had developed a consistent approach to consumers' idiosyncrasies in many international markets would benefit most from the current trend towards greater marketing coordination within companies, he said, adding that Saatchi & Saatchi would continue the same policy to plan pan-European

campaigns they used for products sold worldwide. They look for similarities between the attitudes and habits of Update Sets

See ADS, Page 17

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Siemens: World View From Munich

By IBM Siemens Set Siemens AG, which some crit-To Buy Portion

NEW YORK — Interna-tional Business Macbines Corp. will sell part of Rolm Corp., its unprofitable tele-phone-equipment business, to emens AG of West Germany for an undisclosed price and put the rest of Rolm inm a oint venture with Siemens, the

companies said Tuesday. IBM will sell the development and manufacturing arm of Rolm, with its 2,800 cmployees, to Siemens, where it will become Rolm Systems Inc. About 700 employees now working for Siemens will join the new concern.

1BM and Siemens will jointly own a marketing and services company, known simply as Rolm, that will offer telecommunications products for private networks in the United States. It will bave 5,500 cmployees who currently work for Rolm and fewer than 100 now working for Siemens. In addition, IBM will grad-

Rolm

Split

sally phase out a Rolm manufacturing and development plant in Colorado Springs, Colorado, and offer jobs elsewhere in the company to all the employees there. The deal will not have any

material impact on IBM's earnings, and all IBM employees will be offered jobs with Siemens, with the joint venture, or elsewhere in IBM, the company said.

The value of the transaction was not disclosed, although

and other financial instrutents in exchange for assets of its Rolm unit. IBM bought Rolm for \$1.5 billion in 1984 to help it in the business of tying together computers and the phone net-

IBM said it would receive cash

work. Under IBM ownership, Rolm has steadily lost money, See ROLM, Page 17

By Michael Fart

New York Times Service

MUNICH — In an imposing pink baroque building in the center of Munich, Europe's biggest electronics company has been hatching global plans that in-clude making deeper inroads into the all-important U.S. mar-

ics have called the sleeping giant, has been showing that it means in do battle with the American and Japanese powerhouses.

Its most aggressive move of late has been a \$3.1 billion hostile takeover offer for Plessey Co., the British electronics company. The bid was made in partnership with General Electric Co. of Britain.

In the United States in recent months, Siemens has acquired a majority interest in the Bendix automotive electronics group, a unit of Allied-Signal Inc., for about \$250 million. It also has set up ventures with Intel Corp. in computer systems. Advanced Micro Devices Inc. in semiconductors, and Westinghouse Elec-

tric Corp. in lactory automation.

Most recently, International
Business Machines Corp. announced Tuesday that it would form a series of joint ventures with Siemens in telecommunica-

tions products.

The 141-year-old company in its early days earned renown for setting up the lirst telegraph lines in St. Petersburg (now Leningrad) and ladies grad) and India.

Siemens's world view is apparent from a special, greatly dis-torted map in its beadquarters in Munich's Wittelsbacher Square. A Europe of modest size is

squeezed between the United States and Japan, both buge. The Soviet Union is not as large as one would expect, and South America and Africa are small, The message is clear: The United States, Japan and Europe

are the markets that matter. The goal: Consolidate in Europe, expand in the United States and try to gain a foothold

Siemens can afford to be ambitlous. With a cash stockpile of 23 billion Deutsche marks (\$13.2 billion), the company has been described as "a bank that dabbles in electronics. Interviewed in his starkly

modern office adorned with abstract paintings, Karl-Hermann



Baumann, Siemens's finance di-

rector, said. "Our business is be-

coming global, and we cannot

stay in one region of the world

Two areas that Siemens con-

was of special interest.

produce advanced electronic systems for the auto industry and will supply more than 700 prod-Siemens Medical Systems' Lithostar treatment for kidney

stones has been recommended for marketing approval by a pan-el of the U.S. Food and Drug Administration. Sales in the United States for

the fiscal year that ended Sept. 30, 1987, were \$2.8 billion. U.S. sales have doubled since 1983 but still account for only 10 percent of total revenue.

In the United States, which

Mr. Baumann, second in the hierarcby to Karlheinz Kaske, makes up 35 to 40 percent of the world electronics market. Siemens has almost 27,000 employchairman of the management board, said the United States ees. It has 353,000 worldwide. In the fiscal year that ended Sept. 30, 1988, Siemens's world "Our market share in the U.S.

is still comparatively small, but it can be built up," he said. "We sales rose 16 percent, to 59.4 billion DM. Orders rose 9 percent, to al-most 55 billion DM, and afterare already represented in power engineering, there is magnetic tax earnings climbed to 1.4 bilresonance and diagnostic imaglion DM, from 1.28 billion the ing, and we are trying hard to get into telecommunications and the previous year. private branch exchange busi-Siemens's buge size has at

See SIEMENS, Page 17

November Gain In U.S. Sales Was Hefty 1.1%

WASHINGTON - A surge in consumer spending on expensive, long-lasting goods sent U.S. retail sales up 1.1 percent in November, the second consecutive strong monthly advance, the Commerce Department said Tuesday.

Both months were bolstered by a surge in car buying, but even ex-cluding autos, sales rose 0.9 percent in November and 0.8 percent in

Retail sales intaled \$138.1 billion in November after adjustment for seasonal variations, the depart-ment's Census Bureau said.

The 1.1 percent jump was above most analysts' predictions of about a 0.9 percent advance and follows an even bigger 1.6 percent advance in October, the bureau said. The October rise, originally reported as 0.9 percent, matched a 1.6 percent March increase, the largest since a 1.8 percent advance in August 1987, the bureau said.

Analysts said the report would increase pressure on the Federal Reserve Board to increase interest rates to curb domestic demand, regarded by central bank economists as a dangerous inflationary threat. The Federal Open Market Com-

mittee, the Fed's policy-making body, met Tuesday and was to meet again Wednesday, with a number of government reports before them showing the economy moving for-ward briskly.

The retail sales report "clearly increases the chance of a discount rate hike," said David Wyss, chief economist for Data Resources Inc. in Lexington, Massachussets.

The Fed last raised its benchmark discount interest rate Aug. 9, to 6.5 percent.

"Certainly within the next month we'll see a rise in the discount rate," agreed Michael Evans, president of Evans Economics Inc.

The retail sales increase was fueled by a sharp pickup in automobile sales, up 2 percent from Octo-ber and 12.7 percent ahead of November 1987, the bureau said. The bureau also said October was a better month for car sales than thought before, with results

up 4.6 percent from September

Deficit Declines In Wide Gauge Of U.S. Trade

WASHINGTON - The U.S. current-account deficit, the broadest measure of trade performance, shrank to \$30.89 billion in the third quarter of 1988, its lowest level in three years, the Commerce Department said on Tuesday.

The July-September deficit followed a revised \$33.74 billion gap in the second quarter and a \$36.94 billion first-quarter shortfall. The department

previously reported a second-quarter gap of \$33.34 billion. The current-account bal-ance includes merchandise trade plus services and other payments to and from foreign entities. Roughly equal gains were posted in trade and services for the quarter. The merchandise trade gap

which has been steadily shrinking from its peak of \$41.19 billion in the final quarter of 1987, fell to \$28.53 billion from \$20.15 in \$2.53 billion from \$30.15 billion in the second quarter.
The U.S. balance of pay-

ments for services and investments shifted to a \$757 million surplus from a second-quarter deficit of \$837 million.

rather than the previously reported 1.7 percent advance.

Sales of durable goods rose 1.8 percent in November, after a 2.5 percent October rise. Nondurable goods climbed 0.7 percent, following a 1.1 percent jump.

Separately, U.S. purchasing managers said the American economy would do better next year than it has in 1988, with continued growth and modest inflation.

Fifty-three percent of the pur chasing managers said they felt 1989 would be better than 1988.

12% Growth For Korea

Compiled by Our Staff From Dispatches SEOUL — Outstripping previ-ous government predictions, South Korea will record a brisk 12.1 percent economic growth this year, the central bank said on Tuesday.

The growth was powered by domestic spending and investment The report sent Korean stock prices higher, and the composite index climbed 9.98 points to a record 921.33, surpassing the all-time

The Bank of Korea said the in flation-adjusted gross national product was likely to grow to 114 trillion won (\$165.9 billion) this year. The figure was well above the government's initial prediction of 8 percent growth made late last year and it also topped an updated pre-diction of 11.5 percent.

On a per capita basis, the pre-dicted 1988 GNP is equivalent to about \$3,728, compared with

The gross domestic product, the total value of goods and services minus foreign income, was expected to record 11 percent growth, reaching \$158 billion. Inflation was ged at 4.3 percent.

Faster growth in domestic con-sumption, which was predicted at penditure, up 10.4 percent, com-pensated for a decline in the rate of export growth, which was expected to fall to 11.3 percent on a volume basis from 24 percent last year, the central bank said.

Exports contributed less to GNP growth than in previous years," a central bank official said.
"This time it was domestic spending which pushed up growth."

The won has appreciated by 15.7 percent against the dollar this year.

The rate of import growth also declined, from 21.2 percent in 1987 to 13 percent, the report said.
"Despite worries over post-Olympic recession, the national economy showed healthy perfor-

mance, marked by domestic consumption and investment," the official said. Manufacturing showed the high-est growth, 13.1 percent, down from 16.4 percent in 1987. Agriculture and fishing rose 8.4 percent compared with a 4.3 percent de-

"But under the continuing won

cline last year.

appreciation against the dollar, exports show signs of slowdown," the official said. Exports were forecast to rise by 13.5 percent this year. Analysts said that the country's economic growth was expected to slow to about 8 percent next year, mainly because of the appreciation of the won and subsequent reducrecalled the analysts said the same (AFP, Reuters)



Setting a safe course in an unfamiliar investment environment requires the help of an expert with local knowledge. Republic National Bank's offices in 27 business centres constitute a global privatebanking resource. Our international staff combine a long experience of local conditions

of knowing where.

with a commitment to the bank's principle of protecting customers' assets. Republic National Bank of New York. A matter of trust.

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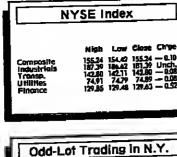
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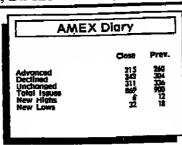
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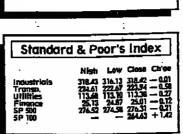
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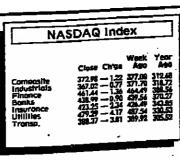


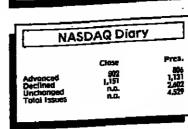


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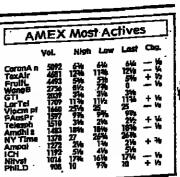
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NYSE Mixed in Slow Trading

tory trading dampened by news of strongerthan-expected November retail sales and by hesitation before the release of a key measure of

where it stood Friday.

Declines led advances, however, by about a 9-5 ratio. Volume totaled 132.34 million shares, compared with 124.16 million shares traded

Monday.

Volume included 4.8 million shares of Detroit Edison, which carries a 10.1 percent divi-dend yield. Tuesday was the last day an investor could purchase the issue and still collect the

high dividend. Broader measures of market activity also de-clined. The NYSE composite index fell 0.10 to 155.24. Standard & Poor's 500-stock index slid continue to drift aimlessly over the next several 0.21 to 276.31 and the price of an average share

in October, the Commerce Department said. Traders said the November retail sales figure

said Hildegard Zagorski, market analyst with shares, compared with 8.33 million on Monday.

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Vinited Press International

NEW YORK — Prices on the New York
Stock Exchange ended mixed Tuesday in desul-

The news caused the bond market to weaken and stocks followed bonds," she said.

The market's principal focus, however, is on

The Dow Jones industrial average, which had failen 3.91 Monday, recouped its previous loss by gaining 3.91 to close at 2,143.49, exactly where it stood Frides.

"They're playing the numbers game again, looking only at the numbers," said Ralph Acampora, director of technical research at Kidder, Peabody & Co.

"There's no real reason — not apparently, anyway — to be negative," he said. "But people are so bearish they're walking around combing

sessions

O.21 to 276.31 and the price of an average share lost 2 cents.

Shortly before the market opened, the Commerce Department reported the nation's retail sales rose 1.1 percent in November.

The 1.1 percent jump was larger than most analysts' predictions of a 0.9 percent advance and follows an even bigger 1.6 percent advance in October the Commerce Department said. cent from 14.7 percent.

The Amex market value index fell 0.85 to

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(Continued on next left-hand page)

the trade shortfall would be within a range from about \$8.5 billion to \$10.5 billion, compared with September's deficit of \$10.46 billion.

indicated strong consumer demand continues close at 295.82. The price of an average share to provide the fuel for robust economic growth. lost 4 cents. Declines led advances by about a 3-It's the good news-bad news syndrome," 2 ratio. Amex volume totaled 8.49 million

12 Month High Low Stock

Div. Yid. PE 1005 High Low Quot. Chige

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Nokia Stock Slumps After Chairman Dies HELSINK! - Stock its N Green of Firtund (ell sharp)

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EXPRESS COMPANY 16 December 1988 at Kas-Associate N. V. Spuistraat 172, Amsterdam, div.epn.no. 46 of the CDR's American Express Company, each repr. 5 shares, will be payable with Dfla. 1.59 net (div. per record-date 07.10.88; gross S. .19 p.sh.) after deduction of 15% USA-tax = \$0.15 = Dfls. 0.29. Div.cps. belonging to non-residents of The Netherlands will be paid after deduction of an additional 15% USA-tax (= \$ 0.15 = Dis. 0.29) with Dis. 1,30 net.

AMSTERDAM DEPOSITARY

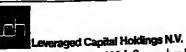
rdam, 02 December 1988.

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BUSINESS ROUNDUP

against large volume trade just be-

Morgan Stanley officials de-

clined to comment on their trading.

industry guidelines call for broker-

30 minutes before the market

if prices are looking at new high

tween the cash and futures markets

was a key factor in raising the Nikkei by 381.44 points to a record 30,050.82, brokers said.

Morgan Stanley, the Salomon

Nokia Stock Slumps

After Chairman Dies

HELSINKI — Stock in Nokia Group of Finland fell sharply on

the Helsinki exchange on Tuesday,

after the weekend death of Kari

A.O. Kairamo, who had been the

Stock in the high-technology

concern ended at 128 markka

(\$31.27) a share, down from 137

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Amsterdam, 7th December 1988.

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Interim Report for the six months ended 30th September 1988 of Rothmans

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COMPANY N.V.

Bank Mees & Hope NV,

Amsterdam, 7th December 1988.

in Amsterdam at

AMSTERDAM OEPOSITARY COMPANY N.V.

(CDRs)

company's chairman.

markka on Monday.

"They aren't supposed to do anything near the close, especially

Brokers said informal securities

fore the close," the official said,

Morgan Is Questioned **About Tokyo Trading**

TOKYO — The Japanese Fi(Asia) Ltd. and Goldman Sachs pance Ministry has asked Morgan (Japan) Ltd. were particularly ac-Stanley Japan Ltd. to explain its futures-related share buying after the firm apparently broke an untive in arbitrage activity, brokers "Both Salomon and Goldman written rule followed by brokerages Sachs were buying throughout the on the Tokyo Stock Exchange A ministry official said Tuesday day," said a foreign broker. "Mor-

bought a huge amount at the that the unit of the U.S.-based end of the day." The Finance Ministry official said no brokerages other than Morgan Stanley had been asked to provide explanations of their trading 200 points, brokers said.

Ministers Warned "It seems they may have broken an industry self-restraint rule

Prime Minister Noboru Takeshita has told his ministers to make government officials more careful about trading shares, government soorces said Tuesday. He was quoted as telling ministers at a meeting that government officials should discipline themselves more ages to refraining from buying on their own account in the final 15 to

The remarks were made in refer ence to a recent major stock trading scandal involving aides to govern-ment officials. The cabinet is expected Friday to adopt measures to restrain stock trading by officials, the sources said.



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Amsterdam, 7th December, 1988.

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n Amsterdam at: Algemene Bank Nederland N.V. Amsterdam-Rotterdam Bank N.V., Amsterdam-Rotterdam Bank N.V., Bank Mees & Hope N.V., Pierson, Heldring & Pierson N.V., Kas-Associatie NV.

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The undersigned announces that as from 19th December 1988 at Kas-Associatie N.V., Sprinstraat 172, Amsterdam Div. cp. no. 35 of the CDRs British Petroleum Company P.L.C. will be payable with Dfla. 7,22 per CDR, repr. 40 shares. (re interim dividend for the year 1988) 5p per share. Taxeredit Pst. 0,664 = Dfls. 2,40 per CDR, repr. 40 shares. Non-residents of the United Kingdom can only claim this tax credit when the relevant lax treaty meets this facility.

AMSTERDAM DEPOSITARY COMPANY N.V.

Amsterdam. 5th December, 1988.

SUMMARY OF INTERIM REPORT FOR JANUARY—AUGUST 1988

Consolidated sales SEK 27,620 m. (25,832)
 Consolidated income SEK 1,964 m. (1,806)

Pre-tax return on capital employed 23.4
per cent (23.2)
Income per sissre, after 50 per cent taxes,
SEK 27.10 (22.78)
Sale of Saab-Scania Enertech

EXTRACT FROM THE

COMMENT BY PRESIDENT GEORG KARNSUND "The Scania Division is on its way to another record-breaking year. During the annum, the Saab Car Division will begin sales of the Saab 9000 CD sedan in several major markets, while the Saab Aircraft Division is enjoying success in sales of the Saab 340 regional commuter aircraft. The divestment of Enertech is an industrially motivated decision, which also means that Saab-Scanis further concentrating its activities to the field of unsport."

Consumers Await Spoils of a Japanese Camcorder War

TOKYO - Plans by Japan's electronics giants to step up production of compact vid-co cameras is leading them into a price war that will benefit the consumer, analysts say. Matsushita Electric Industrial Co. and an affiliate, Victor Co. of Japan, known as JVC, are squaring off against archival Sony Corp.

over the potentially vast market.
"So far the race for market share is neck and neck," said Darrel Whitten, associate director of Far East research at Prudential-Bache Securities (Japan) Ltd.

The compact video cameras, also known as camcorders, can film action sequences and play them back oo television, either directly or through a videotape recorder. An estimated 1,5 million camcorders are

expected to be sold in Japan in 1988, up about 50 percent from 1987, industry spokes-men say. Exports in 1988 are estimated at 4.5 million, up from 3.2 million in 1987.

Analysts say they believe that the surge will continue and that if local demand grows at about 30 percent, cameorders will begin out-

selling video recorders sometime in 1990.

"As camcorder production increases, the companies will cut costs by emphasizing mass production and that will allow them to cut prices," Mr. Whitten said.

At the same time, consumers will chase hargains, and price cuts hy one company will lead to reductions by competitors, analysis say. That could start a downward spiral that may please consumers but cut profit margins. Toward the middle part of next year we will see a big price reduction in camcorders," Mr. Whitten added. "Twenty percent in price

cuts is no mysterious figure."

Hitomi Hashimoto, an electronics analyst at Kleinwort Benson International Inc. in Tokyo, mentioned the same figure. She said that although companies now enjoy a high profit margin from camcorders, it will proba-bly decline next year.

Competition could be intensified by the appearance of a South Korean competitor next year, analysis say. Samsung Electronics Co. and Lucky-Goldstar Group have already mounted an assault on Japan's video recorder market, and camcorders are a logical next

Uoul now the camcorder war has focused on differences in features between the Sony and Massushita/JVC models.

Sony was first into the market in 1985 with its 8mm format, which is smaller and can record more than rival models. Its CCD-V88 retails for 215,000 yen (\$1,750) and weighs just 900 grams (about 2 pounds), while its heavier VTR-TV GV-8 sells for 128,000 yen.

JVC, which is 50.8 percent owned by Mat-sushita, offers a S-VHS-C system, which re-cords sharper pietures than Sony's but costs more. The GR-S55 retails for 250,000 yen.

Camcorders made by Matsushita are similar to those produced by IVC but cheaper. It began selling an S-VrIS-C model in mid-October for 188,000 yen, but it is more bulky and weighs 1.5 kilograms.

One difference between them is that while both camcorders can replay by being plugged directly into a television, the Matsushita/Vic-tor half-inch (12.8mm) VHS tapes can be inserted into standard recorders with the help

Atari Games Sues Nintendo Over Home Video 'Lockout'

Games Corp. has sued Nintendo Co. for \$100 million, contending that the Japanese company's U.S. unit is monopolizing the home vid-co game market with a system that locks out competitors' game car-

Atari Games, which is privately held and not affiliated with Atari Corp., recently introduced Nin-tendo-compatible game cartridges. The suit was filed Monday in U.S. District Court against Nintendo and its U.S. unit. It said Atari had finally developed "the functional equivalent of a key that will unlock the lockoul system." after suffering \$30 million to \$35 million in damages over several years. The suit seeks triple damages

under antitrust laws. Lynn Hvalsoe, general counsel for Nintendo of America Inc. in Redmond, Washington, said the company declined comment.

creased by 31.9%.

West Germony.

Atari said Nintendo controlled SAN FRANCISCO - Atari more than 80 percent of the U.S. market for home video game machines. The suit said Nintendo had equipped its machines for several years with a computer chip that allows the machines to accept only cartridges with a compatible chip.

"Using this barrier and its completely dominating position in the market for home video game machines, Nintendo has forced the more than 30 companies that have written games that play on Nin-tendo machines to have all of their game cartridges manufactured hy Nintendo-Japan at prices it dictates," the suit charged.

The suit said Nintendo probably would earn more than \$1 billion in revenue this year from U.S. sales of home video cartridges that play on its machines.

Atari alleged that Nintendo's exclusionary practices limit compention and variety on the market and drive up prices.

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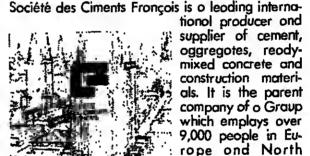
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greater part of which was holders. The bank paid its shoreholders, numbering, more than 100,000, a dividend of DM 13 per share of common slock. BAYE-RISCHE VEREINSBANK'S shares ore traded on oil stock exchanges in the Federal Republic of Germany, as well as in Zurich, Genevo, Bosle, Vienno and

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als. It is the parent company of o Graup which emplays over 9,000 people in Europe and North Americo.

> Group key figures [in FF million] 8,050 750/800 590 1,184 1,350/1,500

Compagnie du Midi

Following its solid earnings in 1987, BASF is

ogoin turning in a strong performance in 1988.

Figures for the first three quorters show Group

sales up by 7.8% and pre-tax profits up by 22.7%

over the comparable period of the previous year.

Pre-tax profits reached DM 2.6 billion on soles of

some DM 32.5 billion with especially strong de-

mond in the chemicals, plastics, dyestuffs, and

finishing products sectors. Copital investments in-

For the porent company, BASF Aktiengesells-

Looking beyand 1988, BASF is well-positioned os

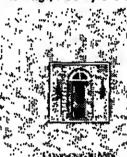
BASF Aktiengesellschaft, D-6700 Ludwigshafen,

chaft, sales rose 11.8% to DM 15.5 billion, and pre-

tox profits were boosted by 48.6% to DM 1.9

one af the world's blue-chip chemical companies.

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Shareholder current income: 80,74 Shareholder non current income: 28.90 Midi group's chairman:

M. Bernord PAGEZY. (*) Non audited, after shareholders' meeting af June 22nd, including minority shareholders and associated mutual insurance companies in "other

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Jeumant Schneider in France and Télénarma (a German subsidiary of Robert BOSCH) have jained farces to create in Eurape a new cancern which is even naw able to affer:

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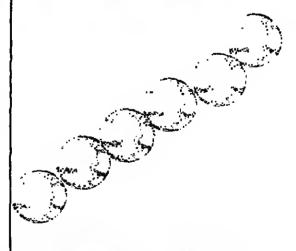
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Harald Frihme

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Lonrho Fails in Effort In High Court to Freeze Shares Held by Bond

LONDON — Lonrho PLC failed Tuesday in a High Court move to ward off a possible takeover bid by freezing 95 million of its shares that are held by the Australian entrepreneur

Lourho, a British conglomerate whose businesses include mining, newspaper and hotel interests around the world, had asked for an interim freeze preventing any transfer of the shares owned by Mr. Bond, and blocking any voting rights or dividend payments.

But the judge accepted an undertaking by Mr. Bond not to dispose of the shares pending a full hearing in the new year.

The chief executive of Lonrho, Roland W. (Tiny) Rowland, has been fighting a war of nerves against the Australian tycoon for weeks. Mr. Bond has built up a 21.6 percent stake in

Lonrho shares closed in London at £3.44 (\$6.33), down a penny on the day. Brokers said the market was still trying to guess whether Mr. Bond would mount a full bid.

Officials of the two companies were unavailable for comment.

Lourho applied last week to freeze the 95 million shares after Mr. Bond, whose interests include brewing, hotels, television networks and newspapers, transferred part of the shareholding from Bond Corp. Holdings Ltd., his flagship company, to another group member, Bell Resources Ltd.

Lourho argued in court that Mr. Bond had breached disclosure rules by failing to give full information about who actually owned the shares, but Mr. Bond's lawyers said there had been oo deliberate attempt to hide the truth.

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European Industry Associations Aim to Speed Up Deregulation

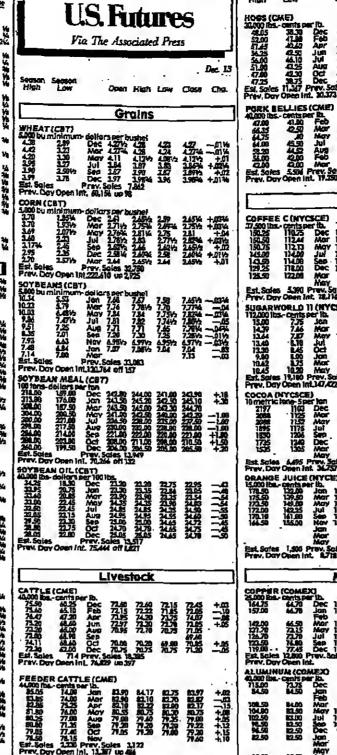
PARIS — Heads of the major European industry associations on Tuesday signed a 16-point charter, the Common Declaration of European Businesses, aimed at speeding up deregulation to help Western Europe compete more effectively by the end of 1992.

Calling the single European market "neither a fortress, nor a sieve," François Perigot of France, president of the Conseil National du Patronnat Français, said the European market should be "open to the freedom of exchange, but should protect its open interests and not open up without reciprosity."

open up without reciprocity."

The charter, signed by representatives from all 12 European Community countries, as well as representatives from eight non-EC members, will be presented to Jacques Delors, president of the European Commission, and the heads of the European Commission, and the heads of state of the EC member nations.

More than 3,000 business people from all over the world attended the meeting at the Palais des Congrès in Paris. They heard speeches by industry leaders and the United Nations secretary-general, Javier Pères de Cuellar.



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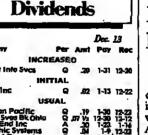
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Market Guide

Moody's : base 100 : Dec. 31, 1931, p - preliminary; f - final Reuters : base 100 : Sep. 18, 1931, Dow Jones : base 100 : Dec. 31, 1974

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NEW YORK — The first fiberoptic communications cable linking the United States and Europe
will go into service Wednesday,
American Telephone & Telegraph
Co. said Tuesday,

Co. said Tuesday.

The cable, designated TAT-8, will carry voice, computer and video calls as pulses of laser-generated light over 3,160 miles (5,100 kilometers) of hair-thir glass circuits buried beneath the Atlantic Ocean.

TAT-8 will be able to handle 40,000 simultaneous voice calls, compared with 8,500 calls for TAT-7, a copper cable built in 1983 that will remain in service. TAT-8 took seven years to design, build and seven years to design, build and install at a cost of more than \$360

Time Completes Whittle Deal

NEW YORK - Time Inc. said Tuesday it completed its previously announced acquisition of a 50 percent interest in Whittle Communications for \$185 million.

cations for \$185 million.

Time said it has an option to increase its stake, and it added that it could make additional payments for its interest based on Whittle's growth through 1993.

Whittle, a closely held media company based in Knoxville, Teanessee, reached an agreement in principle to sell a half interest in itself to Time on Oct. 20.

Prior to announcement of the proposed deal, Whittle had stanted a venture to distribute Whittle Special Reports magazine only to doctors offices, with exclusive advertising from major companies in various industries.

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The Associated Press disclosed Tuesday that he had increased his stake in Texaco Inc. to 15.8 percent, raising new questions about the takeover strategist's ultiest U.S. oil company. Mr. Icahn said in a filing with the

BUSINESS ROUNDUP

Securities and Exchange Commis- disclosure further clouded Mr. sign that he had purchased 2.6 million shares of Texaco stock between Dec. 7 and Monday for \$131 million, or an average of about \$50.375 a share. His filing did not explain why he bought the stock. But the move vaulted Mr.

leahn's stake over the 15 percent threshold, which under the takeover laws of Delaware means that if he wants to retain the holding he must raise his ownership to 85 percent or wait at least three years before attempting an acquisition effort that would result in a breakup of Texaco. The company is incorporated in Delaware.

Wall Street has been rife with rumors lately that Mr. Icahn, Texaco's largest shareholder, might renew his effort to buy the company, net profit rose to 598 million DM provoke a takeover attempt by from 580.2 million.

Icahn Raises His Stake in Texaco board of directors.

His first effort to win control in a mate plans regarding the third larg- lier this year. But Mr. Icahn did not rule out the possibility of undertak-

> VW Sees 7% Sales Rise And Higher Net for '88

Reuters WOLFSBURG, West Germany —Volkswagen AG predicted Tues-day that 1988 group sales would rise 7 percent, or 4 billion Deutsche marks, to just under 59 billion DM (\$33.8 billion). It also said group net profit would be better than pre-

viously expected.
In September, VW's management board chairman, Carl Hahn, said 1988 group net profit would be around 650 million DM. In 1987, group sales rose to \$4.63 billion DM from 52.79 billion and group DM from 52.79 billion and group DM viously expected.

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some other investor or conduct a leahn's intentions because it was NEW YORK - Carl C. Icahn second shareholder proxy fight to seen as a possible sign be might wrest control of Texaco from its want to sell his interest in Texaco.

Texaco stock rose \$7.5 cents a share to \$51.625 in beavy trading shareholder vote was defeated ear- on the New York Stock Exchange, reflectiog speculation that Mr. leahn's move might at least provoke another takeover bid.

Officials at Texaco headquarters in White Plains, New York, declined to comment on Mr. lcahn's stock purchase. The investor did not return telephone calls to his executive offices in nearby Mr. Kisco, New York. Mr. Icahn is chairman of Trans

World Airlines Inc. and is widely

regarded as a shrewd financier and

investor. He began building a stake in Texaco as the company was strug-gling to emerge from protection of the federal bankruptcy court between April 1987 and May 1988. Texaco sought protection as a re-sult of a record \$10.3 billion judg-ment against Texaco, won by Pennzoil Co. over the disputed purchase of Getty Oil Co. in 1984.

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INTERNATIONAL FUNDS Quotations supplied by funds listed. Not asset value austations are supplied by the Funds listed with the exception of some quotes based on (asset price).

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Texaco settled with Pennzoil by paying \$3 billion in cash.

for £12 million.

Racal Reports 44% Increase In Pretax Profit

Compiled by Our Stuff From Disparches LONDON - Racal Electronics PLC reported Tuesday that pretax profit for the six months ending in mid-Octo-ber jumped 43.8 percent, to £62.4 million (\$115 million) from £43.4 million.

Sales rose 11.6 percent, to £759.6 million from £680.8 million. Earnings per share rose to 6.28 pence from 4.50. An interim dividend of 1.465 penny was set, up from 1.085. The company said the good

results were largely due to the performance of Racal's cellular radio subsidiary, Racal Te-lecom, whose profit tripled to £30.57 million in the half year. Sales nearly doubled to £112.58 million. Racal floated 20 percent of Racal Telecom in October to raise funds.

The company announced the purchase of the French electronics concern Walton

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... (AFP, Reuters)

EC Starts Investigation of Hostile Bid for Plessey

Compiled by Our Staff From Dispatches

investigation of the hostile take- sioo for a "legal opinion," but it is rather than days. over bid for Plessey Co. by General oot legally binding. Electric Co. and Siemens AG after Last summer, the a complaint by Plessey that the bid breaks competition rules in the Eu- Metropolitan PLC, Allied-Lyons ropean Community, an EC spokesman said Tuesday.

GEC, Britain's largest electronest electronics company, launched B joint \$1.7 billion bid for Plessey, a British military contractor and electronics concern, on Nov. 16.

The spokesman said the com-plaint alleged that the association between Siemens and GEC broke Article 85 of the Treaty of Rome. which founded the commission. Article 85 outlaws agreements that could prevent, restrict or distort competition in the community. Plessey shares finished the day

213.5 pence, down 1.5 pence. At present, the commission can only intervene after a takeover or over has breached competition

merger. If it considers that the take-

rules, it can refer the case to the European Court of Justice, the highest EC legal authority.

Commission is starting a formal ral to the court, asked the commiscase, a decision would take weeks ed the commission's involvement in

Distillers PLC because the Lon-

oy if the bid was successful.

Plessey's complaint marked its Last summer, the commission effectively killed a joint bid by Grand latest defensive move. Last week, it agreement giving the commission and latest defensive move. Last week, it agreement giving the commission and latest defensive move and latest defensive move. applied for a temporary mjunction broad powers to authorize cross-PLC and Guinness PLC for Irish in a British court, contending that border mergers in the community. the bid should out go ahead until it in transactions involving compadon-based beverages concerns had had been approved by the Brusselsics group, and Siemens of West
Germany, the world's fourth large
carve up the Irish whiskey compaout approved by the musselsbased commission. A full hearing
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based commission. A full hearing
before the court is scheduled later
out if the bid rule supported by the court is scheduled later this week.

The commission spokesman said Compiled by Our Staff From Dispatches GEC and Siemens, seeking to The spokesman said that in view The commission spokesman said that in view The commission spokesman said that in view the Plessey case again demonstrates the Plessey case again demonstrates. large, cross-border mergers.

The 12 EC states are close to an

ROLM: IBM and Siemens Unveil Plan to Divide Firm

(Continued from first finance page) although its share of the U.S. telephone-equipment market has risen to 18.1 percent from 14.2 percent in 1984, according to Northern Busi-

ness Information-Datapro. to a sign of the importance the on the London Stock Exchange at companies attached to the deal unveiled Tuesday, it was announced jointly at a news conference by John F. Akers, the chairman and chief executive of IBM, and Karlheinz Kaske, president and chief executive of Siemens.

Mr. Akers praised Siemens as a company with "a long and admira- tems Inc. would be based in Santa

ble history of excellence in commu-nications," He said the deal would be "good for both of us and good He said the agreements required review by the U.S. government and would probably be completed in

Rolm has development and manufacturing operations in Santa Clara, California, and Austin, Texas. Siemens has telecommunications development operations in

Boca Raton, Florida, and manufac-turing in Cherry Hill, New Jersey. the European market and instead would market a Siemens-made The companies said Rolm Sys-

necticut, area and will include fewer than 100 people now working for Siemens, in addition to the IBM employees. IBM said it would stop development of a phone switch called the 8750 that was being developed for

Clara and would be expanded to

include about 700 Siemens employ-ees based in Boca Raton and Cher-

Rolm, the marketing company,

will be based in the Stamford, Con-

ry Hill.

SIEMENS: Europe's Largest Electronics Company Adopts a World View

cumbersome, especially in compar-ison with many U.S. and Japanese

"All big corporations make care-ful moves," Mr. Baumann said. "When you know you have to invest in foreign companies - mo-nopoly laws make further investment in West Germany difficult you move slowly, step by step."

To promote flexibility and quicker movement, Siemens plans electronics and electrical goods to restructure and decentralize.

The reorganization, due to be completed by November, will split the company into 15 to 30 divi-

differences between them.

rondissement of Paris."

Writers and designers deliberate-

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ADS: Another Puzzler for 1992

are probably more social differ- brand and would depend on how

tan and the Bronx - two sectors of market, said Tim Breene, chief ex-

ly reduce their advertisements into ing messages had to be single-

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(Continued from first finance page) involve a shift of staff away from to need to diversify into other sections."

times rendered decision-making dimester to need to diversify into other sections."

There will be smaller, more that

flexible units that will be able to adapt to change more easily," Mr. Baumann said.

Unlike West Germany's largest company, Daimler-Benz AG, which has recently conducted a remarkable program of expansion and diversification, Siemens does not intend to move out of its recog-

"We are and want to remain an manufacturer." Mr. Baumann said. "The electronics and electrical goods industry has a growth rate substantially above general aversions, up from 7 oow. It will also ages, and this is sufficient for us not

minded to motivate consumers.

The industry is now growing by 7

percent a year. While Siemens may rule out entering new fields, it is adopting a Now the focus is on more adventurous strategy in elec-

With a Europe free of trade barriers due by the end of 1992, cross- Baumann said. border mergers and acquisioons

the day.

Announcing the move last month, Siemens and its British companies. partner described their bid as a springboard for further substantial expansion together to meet the challenges and opportunities" of

the single European market. In a joint statement, the two (Continued from first finance page) line" with high-tech special effects that filmgoers would have seen in countries and then take account of the cinema, Mr. Fraser said, companies said: "Unless EC companies work together to make the most of available European re-A blanket advertising message sources, they increasingly risk de-They often tell clients, "There might oot be appropriate for every pendence on U.S. and Japanese technology to retain any real mar-

ences between Midtown Manhatket presence." For Siemens, consolidating in the same city - than between Mid- ecutive of the Londoo-based agen-Europe means building up its position in Britain and France. Annual

"You have to ask why you want sales in each cor to standardize," he said. Advertis- 1 billioo DM. sales in each country oow are about In Britain there is the Plessey bid and the prospect of further ties The benefit from standardization with General Electric, while in

was eventually taken by L.M.

Now the focus is on growth sectors, such as factory automation. "Where it will make sense, we will try to acquire companies," Mr.

While the Japanese market is noand joint ventures are the order of toriously difficult for outsiders to crack, Siemens takes pride in its That explains the bid for Plessey medical technology joint venture and its telecommunications inter- with Asahi Chemical Industry Co., and in the 1990s it will be striving for further alliances with Japanese

> Mr. Baumann said the most interesting growth areas identified by the company are: factory automa-tion, telecommunications, public switching, office communications. automotive electronics, medical engineering and semiconductor tech-

nology.

The last is considered by Siemens to be "a basic technology relevant to all our sectors." It has required considerable investment and the building of a plant in Regensburg. West Germany, to catch

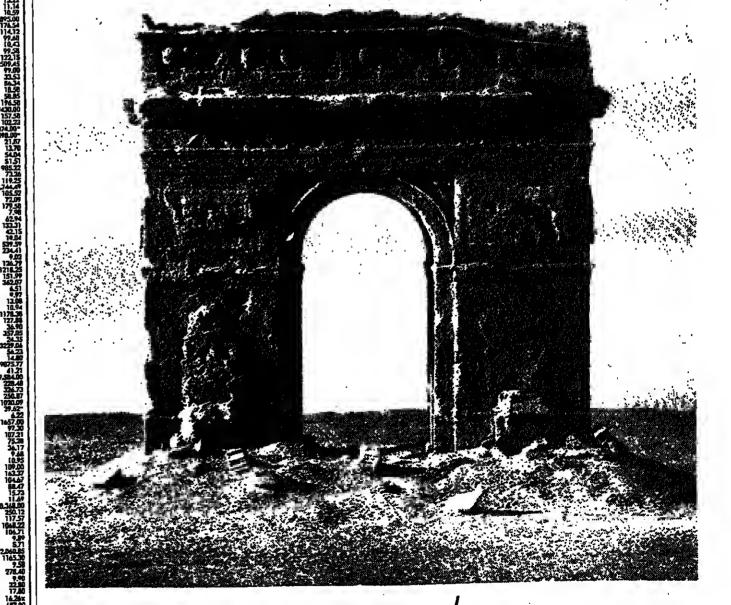
up with the Japanese. The move into the memory chir business was a big financial gamble that has given Siemens a place in the semiconductor race.

It is oow producing one-megabit dynamic random access memory nized in any country.

The benefit from standardization with General Electric, while in dynamic random access inclinity will have to exceed the loss in caption "The world's favorite air-sharpoess of the marketing attack."

France there was an unsuccessful chips, or DRAMs, that can store attempt last year to gain access to one million bits of information.

Time has eroded the Arc de Triomphe... the time has come to act.



threatened by the erosion of time and restoration is urgently required. The time has come to act! Alonoside the French government, a Nation Association" for the Restoration of the Arc de Triomphe has bee ounded. It needs the help of all who love France, of all who love Paris.



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Page 18

Tobles include the nationwide prices up to the closing on Well Street ad do not reflect late trades elsewhere. Via The Associated Press

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U.S. Thrifts Report Improved Performance

WASHINGTON — Losses at savings and loan institutions declined sharply to \$1.6 billion between July and September from \$3.9 billion in the second quarter, the Federal Home Loan Bank Board said Tuesday.

Losses in the third quarter reported by 3,028 thrifts were also down from a loss of \$3.9 billion in the first quarter and a loss of \$2 billion in the third quarter of 1987, said James Barth, the Bank Board's chief economist.

It was the best quarterly performance for the

troubled industry since the first quarter of 1987, when thrifts had profits of \$98 million, he said. "The improvement in the earnings picture reflects both actions taken by the Federal Savings and Loan Insurance Corp. against troubled thrifts and more importantly, a substantial reduction of nonoperating losses," Mr. Barth AMEX Highs-Lows

NYSE Highs-Lows

The Daily Source for International Investors.



Floating-Rate Notes



The IHT's successful series continues in 1989

The International Herald
Tribune's series of special advertising
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Because they reach a worldwide audience of unparalleled quality, this series has generated debate and reflection in decision-making circles throughout the world. The authoritative

reporting and the provocative opinions expressed in the articles have made these special sections must reading in the worlds of business, banking and government.

During the course of 1989, the International Herald Tribune will publish seven further installments to appear in March, April, May, June, September, October and November.

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CURRENCY MARKETS

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Dollar Advances on Rate Prospects Compiled his Our Staff From Dispatches

in moderate trading Tuesday as dealers anticipated higher shortterm interest rates in the United States and an improvement in the merchandise trade deficit.

NEW YORK - The dollar rose

Traders bought dollars to source short positions before the U.S. trade report for October, set for release early Wednesday.

Most market participants pre-dicted a slight narrowing in the deficit - not enough to send the dollar sharply higher, but enough to give it a boost, said Kathy Jones, an analyst at Prudential-Bache Se-

curities Inc. in Chicago.

She also said participants were anticipating higher U.S. short-term

The dollar rose to 1.7497 Deutsche marks from 1.7415 on Monday, and it advanced to 123.315 yen rom 122.875. Against the Swiss ranc, the dollar closed at 1.4717, up from 1.4653, and the U.S. curranes, above 5.9540 on Monday.
The British pound slid to \$1.8200 rom \$1.8425. Worries about the British trade deficit burt the pound is hopes of an interest rate rise eceded after the announcement on Monday of a 0.5 percent fall in 31.8410. Sterling also fell to 3.1968 DM from 3.2098 on Monday, and on industrial survey of the Conederation of British Industry pub-

lished Monday warned that the trade balance would not improve next year if the pound remained

London Dollar Rates

uncompetitively strong. Traders said that weakness in the pound contributed to the dollar's advance and that possible credit tightening in West Germany had en discounted by the market.

Gopalan Nair, a vice president of Drexel Burnham Lambert Inc.'s foreign exchange department, said be still would characterize the market overall as bearish, but "people are getting more and more nervous about their bearishness." Earber, the dollar rose in Loo-

don, ending at 1.7485 DM, up from 1.7425, and at 123.15 year from 122.80. The U.S. unit ended at 1.4705 Swiss fraces, up from 1.4665, and at 5.9725 French francs, compared with 5.9520. The pound fell to \$1.8275 from

The dollar began to edge higher Tuesday on news that U.S. retail sales rose 1.1 percent in November, higher than an expected 0.5 percent. The currency added to its gains on the announcement that the third-quarter current account deficit narrowed to \$30.89 billion from \$33.74 billion, a smaller gap than the anticipated \$32 billion.

Dealers said the retail data fueled fears that the Federal Reserve Board would opt for tighter credit during the policy-making Federal Open Market Committee's meetings Tuesday and Wednesday.

But doubts persisted over whether the central bank would try to influence the federal funds interbank loan rate higher or take the more overt step of raising the dis-count rate, which it charges on loans to banks. The discount rate is currently 6.5 percent.

Short-term interest rates rose in anticipation of Fed tighteoing. Three-month bill rates rose to 8.10 percent from the 7.98 percent at the weekly auction on Monday. Sixmonth bills rose to 8.31 percent from 8.21 percent.

In the long end of the market, rate fears sent the beliwether 30-year bond to 100 7/32 from 100 18/32, and the yield rose to 8.943 percent from 8.960 percent on Monday. (UPI, Reuters, AFP)

Metals Prices Plunge at End Of Mine Strike

LONDON - Base metal prices tumbled Tuesday on the London Metal Exchange after union leaders ended a twomonth miners' strike over pay and working conditions io Peru, a major producer of cop-per, zinc, lead and silver.

The price of copper for de-livery in three months fell \$100 a metric ton from Monday to about \$2,980. Last week, copper prices hit a record \$3,200 as a result of short supply. Zinc, which hit a record \$1,570 a ton for three-month

ber, was trading at \$1,470 on Tuesday, down around \$20 from Monday. The London market had generally anticipated an end to the Peruvian strike, but the announcement was sufficient to

spark selling, London metal

delivery at the start of Decem-

traders said. "The market had been expecting some settlement as the strike had been going on for a long time," said Robin Bhar, an analyst at Rudolf Wolff & Co. As a result, it bad 'probably seen its greatest impact al-

Salinas Ends Mexican Wage and Price Freeze

By Larry Rohter

New York Times Service

MEXICO CITY — In his first major ecocomic policy decision since taking office Dec. l President Carlos Salinas de Gortari of Mexico announced that be will end the freeze on wages, prices and the exchange rate that has been in effect for the past year.

As part of his plan, Mr. Salinas is seeking a

slow but steady devaluation of the peso and what be called "moderate adjustments in wages." The plan, announced Monday right, is to take effect Jan. 1 and last through July.

The Salinas plan replaces a set of controls that his predecessor, Miguel de la Madrid, announced a year ago as part of an inflation-

tighting effort. The new package also includes what was called a "structural modification of tariffs so as to diminish current dispersions.

Though oo specifies were offered, the package is likely to lead to increases in tariffs on imported consumer goods. Imports have been flooding into Mexico recently since the country began the tariff liberalizations required by its entry into the General Agreement on Tariffs and Trade, the world trade body.

The value of Mexico's imports this year is expected to increase 50 percent over last year's level, to more than \$18 billion.

The import surge has been a cause of a sharp drop in Mexico's foreign reserves, from an all-

time high of \$16 billion last spring to less than \$10 billion, private-sector economists estimate. The new government package envisions a gradual devaluation of the peso against the dollar by one peso a day on average through July 31. Since last Dec. 15, the peso has traded at 2,270 to the dollar, and Mexican exporters



Carlos Salinas de Gortari

have complained that the lack of exchange-rate flexibility has burt their competitiveness.

The new agreement, which is the result of intense negotiations between the government and labor and business groups, also calls for "increases in the prices of some goods produced

by the public sector." Worker discontent was a major factor in the opposition's strong showing in the July 6 presidential election, in which Mr. Salinas won only 50.7 percent of the vote.

A member of the president's staff said the minimum wage was likely to rise 8 percent oext month under the new agreement.

Businesses are expected to be most adversely affected by the accord, officially called the Pact countries.

for Stability and Economie Growth. Leaders of national business groups promised to recommend to their members that they absorb wage and cost increases for the seven-month life of

the agreement, while "maintaining prices in effect at this date." But Mr. Salinas promised business that he would try to ease government regulations and red tape. The agreement also calls for establishment of a national council in which business

and labor groups would be represented, along with the government, in determining what policies go into effect after July. In his speech, Mr. Salinas repeated the call made in his Dec. I inaugural address for a prompt renegotiation of Mexico's \$104 billion

A further definition of Mr. Salinas's inten-

tions will come on Thursday, when he is required to submit his budget for next year.

■ Debt Reduction Proposals

Latin American finance ministers meeting in Rio de Janeiro have agreed on a series of proposals regarding debt problems that their presidents want to put before the Group of Seven industrial nations, Reuters reported from

Mexico City. The finance ministers of Argentina, Brazil, Colombia, Mexico, Peru, Uruguay and Venezu-ela agreed on three basic market-based debt strategies that will be reviewed by their presi-

dents before being proposed to creditors.

They include so-called exit bonds, which enable debt oegotiations to be simplified by re-ducing the number of creditor commercial banks involved and leave only the major creditors with a continuing commitment to debtor

Analysts Welcome Devaluation of Ruble but Stress Need for Change in Soviet Economy

By Jonathan Fuerbringer

New York Times Service
NEW YORK — The Soviet Union's plans to devalue the ruble by 50 percent during the next two years is a necessary first step toward making the currency convertible but must be accompanied by significant changes in the economy, according to economists, analysts and executives.

These experts warned that routine trading of the ruble in foreign exchange markets was still years away.

"I don't think of it as a major change," John Hardt, a specialist on the Soviet econin Washington, said of the proposed ruble

Franz M. Hoerhager, vice president of

Union, said, "If anything, it means the

value of the ruble gets more realistic." The plans announced Friday would de-value the ruble by 50 percent in relation to the dollar and other currencies in January 1990 for export and import trade only. In 1991 there would be a new ruble exchange rate but it was not made clear what that

rate would be. The ruble is currently not convertible to dollars or other Western currencies and cannot be taken out of the country, An artificial exchange rate that greatly overvalues the ruble is set by the government. omy at the Congressional Research Service The official rate now values the ruble at about \$1.60, but on the black market in the devaluation. "I think of it as a step in the Soviet Union, the ruble is worth about 20

Franz M. Hoerhager, vice president of Because the full details of the devaluation and how it will be carried out are not ruble when it oegotiated its joint venture. April, for state-owned enterprises and co-

bank that deals extensively with the Soviet known, the effects of the change are diffi-

Soviet exports less expensive and imports expected to get."

more expensive. It is not clear whether the higher costs of imports would be passed on to Soviet consumers or absorbed by the partners in Eastern Europe or whether the state. Consumer goods, mostly agricultural devaluation would be applied to their curproducts, account for much of what the rencies. United States exports to the Soviet Union.

The effect on American companies in of several trade regulations announced Fri-joint ventures in the Soviet Union is also day, some of which had been hinted at prepared for this.

Paul Konney, the legal counsel for Tam- by the government. brands Inc., said his company, which

"Oo paper, it's true, we will be getting less." he said. "But in fact we anticipated In general, the devaluation should make this, and we will not be getting less than we

> affect the Soviet Union's regular trading The devaluation was the most startling

It is also not clear how the change would

unclear. The devaluation could lower the earlier. Under the new regulations, Soviet expected profit from sales in the Soviet enterprises would be able to buy and sell Union. But some companies are already such hard currencies as the dollar, the Deutsche mark and the yen in sales set up

makes tampons and sanitary napkins, an- an unspecified revisioo in customs tariffs

operatives to deal directly with foreigners.
As had been previously announced, own
regulations would allow foreigners to own a majority of a joint venture in the Soviet Union. Foreigners are now limited to 49 percent ownership. No date was set for the change in ownership rules.

For the ruble to become truly convertible, the Soviet Unioo must do more than make an announcement, analysts said. For one thing, they said, the devaluation must be more than 50 percent. More important, the Soviet economy, particularly the pric-ing system, will have to be changed, they

The perestroika program of the Soviet leader, Mikhail S. Gorbachev, is an effort to greatly enhance the influence of market factors on the Soviet economy. But the program has only begun and there is a long

Cost of a Quake in Tokyo

Agence France-Presse

TOKYO -A major earthquake in Tokyo, feared within a decade, would undermine the world economy, a leading Japanese bank said

A report by Tokai Bank Ltd., Japan's sixth-largest bank, said a major quake would cause at least 80 trillion yen (\$650 billion) in property damage, cause a severe contraction of the Japanese economy and spark worldwide aftershocks.

The bank based its predictions on a report by the National Land Agency, which estimated the impact of a tremor similar to the Kanto earthquake of 1923, which destroyed most of Tokyo and Yokohama, killing more than 142,000 people.

If a similar quake had struck on Sept. 1 this year in that region.

reconstruction would cost 119 trillion yen, forcing Japan to raise funds by reducing investment in the United States, the bank estimated. That would send prices of U.S. securities plummeting, drive interest rates higher and pressure debtor nations.

Had the tremor occurred in September, world economic growth would have been curtailed by 0.3 percentage point in 1989, rising to 2.6 points in 1994, the bank said.

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The Daily Investors.

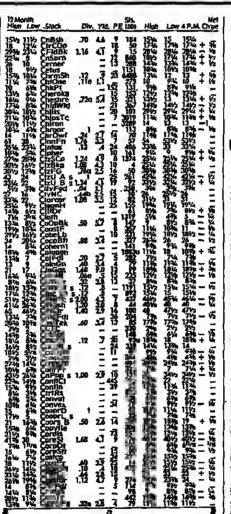
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Death of Its Chairman Sends FAI Stock Down

Compiled by Our Staff From Dispatches
SYDNEY — Larry Adler, founder and chairman of FAI Insurances Ltd., died early Tuesday, according to Rodney Adler, his son. The day, according to Rodney Adder, his son. The news sent the company's stock sharply lower. FAI shares fell 50 cents (42.96 U.S. cents), to 2.60 dollars (\$2.23), wiping 100 million Australian dollars off the company's market value. Sydney Adler, who was 57, suffered a heart attack 10 days ago and died in a hospital early Tuesday.

Tuesday.
"The directors of FAI Insurances Ltd. will be meeting during the course of this week, following which a public announcement will be made on all relevant matters," said Rodney Adler, an

FAI director, in a statement to the stock ex-The Adler family has a 40 percent stake in

First Chicago to Acquire Unit From J.P. Morgan

NEW YORK — J.P. Morgan & Co. said Tuesday that it had agreed to sell a subsidiary, Morgan Shareholder Services Trust Co., to First Chicago Corp. for undisclosed terms. Subject to regulatory approval, the closing is expected in the first half of 1989.

J.P. Morgan said the transaction was not expected to have a material effect on earnings. Morgan Shareholder Services handles 7 million shareholder accounts for 350 corporations

J.P. Morgan said First Chicago would retain the unit's 900-member staff and location in the New York financial district.

BOOKS

EDWARD R. MURROW: An American Original

By Joseph E. Persico. 562 pages. \$24.95. McGraw-Hill Book Co., 1221 Avenue of the Americas, New York, N. Y. 10020.

Reviewed by Anne Chamberlin

I TS hard to imagine how there could be much left to say about Edward R. Murrow. He kept no diaries, did not confide in his friends—one got under way. Ann Applies were in print as this one got under way. Ann Applies were in print as this one got under way. Ann Applies were in print as this one got "Murrows". His Life. Sperber's awesomely documented "Murrow: His Life and Times," more than 10 years in the making, with a five-page bibliography and 52 pages of footnotes, ap-

peared two years ago and preempts a lot of turf.
But Joseph Persico, whose next book contract pits him against Kitty Kelley for a biography of Nancy Reagan, is not to be lightly put off. He feels especially drawn to the not to be ugnity put out. He reces especially drawn to the topic, he says, having heard Murrow's London broadcasts as a boy, and having worked for the U.S. Information Agency when Murrow was its boss. He claims to have gleaned fresh insights from Murrow's friends and unprecedented help from Murrow's widow, Janet -----who

did keep a diary.

But after looking at the man from every conceivable angle, from his narrow feet (in shoes handmade in Scotland) to his oversized head ("When Ed tried on a hat," confides e friend, "they suggested he ought to wear the box it came in"), one marvels that anyone so remote and sepulchral could have held so much of the world in the palm of his hand.

The answer, of course, is that Murrow the man has been subsumed by Murrow the broadcaster. The electronic image, larger than life, has engulfed the reality and swept it out of range. At first the image has the biographer on the ropes. "Egbert Murrow came into the world on the cusp of a new age," Persico proclaims. Young Murrow's stint as a lumberjack in the forests of the state of Washington brings living Technicolor, in a spray of commas: "He felt, at one moment, overpowered, a speck in the cosmic design, and, then, God-like, as he stood on a mountaintop and looked upon the untrammeled beau-ty spread at his feet." You can see how wags at CBS later founded a "Murrow isn't God club," which Murrow asked to join.

Back on planet Earth, the legendary wit and charm that led women to swoon and the mighty to seek out Murrow's company never quite communicate themselves in print. But Murrow's peculiar talents he raised silence to an art form, from the soundless echoes of his frequent black moods to the studied pauses in his broadcasts — and the conjunctions of events that propelled him into a career that didn't exist until he created it is an absorbing tale that Persico tells compellingly.

But Murrow was not just another pretty voice. His collection of contacts could choke a Rolodex. While other London reporters slashed through red tape or waded through endless channels, Murrow called Winston Churchill at will. Direct. Back in the United States for a visit, he and Janet dined alone at the White House with Franklin and Eleanor Roosevelt the night Pearl Harbor was bombed. Eleanor scrambled the eggs.

Even history seemed to meet him half way — Britain's finest hour was Murrow's as well. He thrived on the risks and hardships of the Plits december 30 nevertees a disc

and hardships of the Blitz, dropping 30 pounds on a diet of cigarettes, coffee and raw nerves. His flight with a night bombing crew over Germany became the bench-

mark of courage, terror and glory that the rest of life was measured against, and life forever after fell short. Behind the image, there were odd chinks in the armor all along. He made much of his humble origins, but happily mingled with Britain's upper crust. He "aspired to be an English gentleman," one friend recalls. "I

thought of him as Sir Edward." His shoulders stooped from carrying the weight of the world, and he was said to stalk the tunnels of BBC "wearing his customary crown of thoms." But he declined to vote in U.S. elections, confiding to Janet that it might impair his professional objectivitywhich didn't stop him from quietly coaching Adlai Stevenson on how to use television in 1952. He

won lasting fame and honor for exposing the excesses of Senator Joseph McCarthy, yet signed the McCarthy-inspired CBS loyalty oath without a murmur. "You have to choose your battles," he explained.

The core of Murrow's character, Persico writes, "attested to by virtually everyone who knew him, was incorruptibility, an honesty as reliable as true north on a compass." But true north could take a beating in the crunch. When he amplied for his first job at CRS, he crunch. When he applied for his first job at CBS, he falsely claimed he had majored in political science and international relations; alleged he had gone to the "more impressive" University of Washington; invented an MA from Stanford when he hadn't been near the place; and added five years to his age. The CBS public relations staff had to hustle in later years to disentangle him from his own "facts." A heavy contributor to the Murrow myth was Murrow himself

Anne Chamberlin, a Washington writer, wrote this for The Washington Post.

BEST SELLERS

The New York Times

the United States. Weeks on list are not necessarily consecutive	T.	
Tids FICTION Week	Last Week	
1 THE SANDS OF TIME by Sidney Sheldon	I	1
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4 THE QUEEN OF THE DAMNED, by Anne Rice . 5 THE POLAR EXPRESS written and illustrated by	77	
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8 ANYTHING FOR BILLY, by Larry McMurtry	_ }	!
10 FINAL FLIGHT, by Stephen Counts	10)
12 DRAGONSDAWN, by Anne McCaffrey	-:	! "(
13 TILL WE MEET AGAIN, by Judith Krantz	13	43
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I GRACIE by George Burns ALL I REALLY NEED TO KNOW I LEARNED II	I	4
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THE LAST LION, by William Manchester
A BRIEF HISTORY OF TIME, by Stephen W. Hawking DON'T BEND OVER IN THE GARDEN, GRAN-NY, YOU KNOW THEM TATERS GOT EYES, by Lewis Grizzard A BRIGHT SHINING LIE, by Neil Sheehan TALKING STRAIGHT, by Lee Incocca with Sonny SEVEN STORIES OF CHRISTMAS LOVE, by Leo

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SENATORIAL PRIVILEGE, by Leo Damore
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KOWAIST
THE DICTIONARY OF CULTURAL LITERACY, by E.D. Hirsch Jr., Joseph F. Rett and James Trefij. WEBSTER'S NEW WORLD DICTIONARY, (Smann & Schoster)
THE WAY THINGS WORK, by David Macanlay
SWIM WITH THE SHARKS WITHOUT BEING
EATEN ALIVE, by Harvey Mackay

World Stock Markets Via Agence France Presse Closing prices in local currencies, Dec. 13 264211143545411411354541141135454114113545411413545411413545411413545411413545411413541413541 Amer A Enso-Guizelt Finnish Super K.O.P. ICI Joguar Lands Sec Legal and Gen Llovds Bank Lontho Lucos Marks & Sp Maxwell Com Metal Box Midland Bank Nal, West, dk Peorson Valles index : 733.00 Previous : 749.70 27.60 25 87.70 87.50 77.50 74.50 147.50 148.50 ANP-CBS Gen1 Index : 278.60 Previous : 277.40

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Dec. 12

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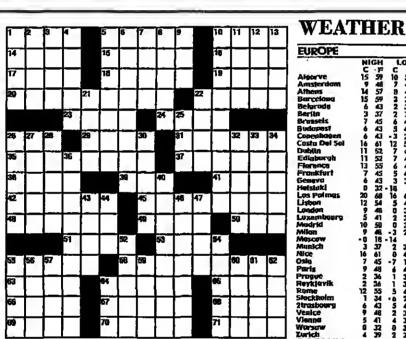
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Solution to Previous Puzzle





C New York Times Edited by Eugene Maleska

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WEDNBSDAY'S FORECAST --- CNANNEL: Slight, FRANKFURT: Overcost, Temp. 6—3 [43—37], LONGON; Cloudy, Temp. 8—1 [44—34], MADRIO; Folir, Temp. 11—1 [52—34], NEW YORK; Portly Cloudy, Temp. 4—1 [13—34], Rew York; Portly Cloudy, Temp. 7—4 (45—37], ROME; Cloudy, Temp. 12—4 [54—37], ROME; Cloudy, Temp. 12—4 [54—37], TEL AVIV: Not qualitate, ZURICH; Overcost, Temp. 5—1 (41—34], BANGKOK; Fogoy, Temp. 7—29 [43—48], HONG KONG; Folir, Temp. 15—21 [59—10], MARNILL; Cloudy, Temp. 18—23 [44—84], SEQUIL; Fogoy, Temp. 6—10 [43—50], SIMGAPORE; Foir, Temp. 25—31 [77—00], TOKYO; Fogoy, Temp. 0—12 [44—55].

WELL, YOU

NEVER

KNOW.



"THERE'S SOME KINDA WEED HANGIN' OVER MARGARET'S FRONT DOOR, AND SHE'S KISSIN' EVERYBODY!

ANDY CAPP

WESTERN STRUCTURE OF



What a person who's always kicking seldom has—A LEG TO STANO ON ..

WOULD BE EMBARRASSING

INTERNAL MEDICINE

KEX MORGAN M.D.

YES SIR .. THERE SEEMS TO BE A SECTION 203; THE DO I THINK HE COULD MISTAKE .. WE CAME FOR A DOG PASS A DRIVER'S TEST? SHOULD BE ACTIVATED LICENSE, AND THEY VE GIVEN HIM BEFORE THE VEHICLE A TEMPORARY DRIVER'S PERMIT... ENTERS THE INTERSECTION" BLONDIE ALL RIGHT, WHAT YOUR STORY ?

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A FOOTBALL GAME? I THOUGHT ME PRETTY ZANY TURN OF BYENTS, EH, MRS. D GAME IS ONLY A RUSE. WHAT I'M TRYING TO DO IS KEEP OUR RELATIONSHIP FRESS BY POLIDING IN THE ELEMENT HERE GOING





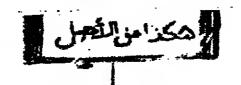




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At Hockey's Throne, Lemieux or Gretzky?

The Great One' No Longer Stands Alone Atop the NHL

By Robin Finn NEW YORK - Mario Lemieux bigger, stronger, taller, younger id even has curiler hair. But none that makes Wayne Gretzky parallariv nervous

"It doesn't bother me at all," said retzky, who last season lost to amieux in the race for the Nation-Hockey League scoring title and

Mario came into he league having to overcome Wayne Fretzky's records ind his aura.'

iene Ubriaco, coach.

Most Valuable Player award. sat's what happens in this game: people come along and break records. I did it to guys like in Trottier and Guy Lafleur, someday Mario will find out it feels, too. But in the meanif he scores 93 goals and has points, I'll be first in line to

a most of this decade, willowy ne Gretzky has ruled the L, a solitary superstar who ascended the rest. Now there is learly at least a good race.

The skinny player known as nockey's Great One wears his championship mileage oo dia-mond-studded fingers, having won four Stanley Cups with the Edmonton Oilers. Now, he is enough recovered from the slightly broken heart incurred when he was sent from the Oilers to the Los Angeles Kings to pursue a fifth cup.

But the Great One never uses the word "great" in conjunction with anything personal, save his health. Lemieux, the big, young one, the heir apparent, who plays for the 'ttsburgh Peoguios, covets iretzky's Stanley Cup rings the way he once coveted his predecessing the covered by the predecessing the predece sor's scoring statistics and milliondollar contract. He has no problem

but is wary of looking for it in his OWN MÍTTOT. The two men can be infuriatingly

"You never lie awake nights worrying about who's better because where does that get you?" Gretzky said. "And when we get together, the one thing we don't talk about is

"He may be out there piling up points, but I still compare me to me. That's been my only realistic standard. But we don't know if Mario has even found his yet."

"The comparison has gotten kind of tiring," Lemieux said. "I'm sure Wayne feels the same way about it as I do. We have fun pushing each other to be better, but we each want to be known for just

Although Lemieux has gradually gained recognition for his domi neering assaults on opposing defensemen, a bold style that contrasts with Gretzky's evasive maneuverings in the enemy zone, he hasn't yet intertwined his statistics with the sort of charisma that surrounded Gretzky's career from the start. On the ice, Gretzky skates in artistic spirals. Off the ice, genial and genuine and occasionally glib, he has handled his chores as hockey's diplomat, acting as its liaison with the wide world beyond Moose Jaw and Medicine Hat, without a blink or a peer.

Everybody, except for the odd opposing goaltender, liked Wayne. There was no one like Wayne...

"He wasn't the second coming, but he was close," said Gordie Howe, one of the handful of legends who noticed it was time to begin to step aside when Gretzky shared the league lead in scoring in his very first NHL season, 1979-80. "And now the big guy from Pitts-burgh is coming along, but he's not

Gene Ubriaco, the Penguins' coach, is sensitive to Lemieux's di-

"Mario came into the league having to overcome Wayoe Gretzky's records and his aura attributing greatness to Gretzky, he's already beaten one and he's



Uhriaco said. "I often wonder whether Wayne Gretzky could follow Wayne Gretzky. What he's done is just awesome; he set marks like Mount Everest, and now Mario in climbian or at least attempting.

working oo everything else," burgh four years ago, took away Uhriaco said. 'I often wonder the scoring title in 1988. whether Wayne Gretzky could folis climbing, or at least attempting, that altitude, too."

Gretzky's supremacy was inviolable until Lemieux, fulfilling the potential first introduced in Pitts-

SCOREBOARD

MONDAY'S RESULT

Washington at Cincinnali

DEC. 13 nity of New Orleans old oil Indianapolis

oceiphio at Dollas His at Las Angeles Ro

HOCKEY

NHL Standings

CAMPBELL CONFERENCE

MONDAY'S RESULTS

Los Angeles 0 2 2-5
N.Y. Repers 0 1 1-2
Gretzky (24), Robitalije (22), Krushelnyški
(91, Duchesne (13), Altison (6); Oprodnick (2),

Dohlen (13). Shoft on yeal; Las Angelet (or

Corson (10), Gainey (7), Robinson (1); Crowder (6). Shots on good: Boston (on Roy17-5-2—14, Montreal (on Lemelin) 11-16-14—41.

NFL Standings

Dolphins 38, Browns 31 On Marino's 404 Yards

MIAMI (AP) — Dan Marino passed for four touchdowns and 404 yards, including a 46-yard bomb to Fred Banks in the final minute that set up the winning touchdown, as the Miami Dolphins beat the Cleveland Browns, 38-31, Monday night.

Don Strock, released last August after 15 years with the Dolphins, including five as Marino's backup, threw touchdown passes of three and two yards to Reggie Langhorne in the final six-and-a-half minutes to tie the National Football League game at 31.

Strock replaced Bernie Kosar, who suffered a sprained left knee. After Strock's second touchdown pass with 59 seconds left, Marino moved Miami 65 yards in four plays to set up the winning score.

The Browns still can clinch an AFC wild-card playoff berth by beating the Oilers on Sunday.

ers, has never tested his talent in the playoffs. The predicament galls him. And if there's a rub that lies within their respectful rivalry, that's it,

There is a difference for me. and winning the scoring title last year didn't change it," Lemieux said. "What he's done in the past by winning those four Stanley Cups and all the m.v.p. awards is certainly something I'd like to do. I want to be recognized as a great winner, too, not just a good player."

Getting Pittsburgh into the playoffs, now that he secured his \$1.6 million contract as proof of his and the club's mutual indebtedness, is Lemieux's singular mission.

Now playing in Los Angeles. Gretzky has kept apace of Lemieux in this season's scoring sprint, single-handedly filling seats and in-Gretzky, given to serpentine

swirls on the ice and famous for his thoughtful reconnoitering sessions behind the opposition's net, remains the sentimeotal favorite when hockey experts ponder the formation of a dream team. But Lemieux, based on his revived spirit over the past year, has his share

They both intimidate the same way, but there's sort of an aura about you when you're perceived as a winner," said Mike Bossy, another player whose records were eclipsed by Gretzky.

The Edmonton coach, Glen Sather, who said it had pained him to trade Gretzky, had an automatic response when faced with a choice between the two centers.

"I would have Wayne ou my team because I know him and like him, and my choice has nothing to do with Mario's talent," Sather said. 'I know what Wayne can do, and I'd be very happy to have him back here."

Work ethic, an area where Le-mieux had shown himself erratic until last season, sealed Terry O'Reilly's musings on just who is the more valuable center.

"Td have Wayne for my team because he works hard and sets a good example for the rest of the players," said O'Reilly, coach of the Boston Bruins. "He's in the same superstar mold as Bobby Orr; he works hard and shows up every

Discipline In Doubt in **NCAA Case**

By Sally Jenkins Washington Part Service
WASHINGTON - Officials at the University of Nevada-Las Vegas say they will ask the NCAA not to pursue any further disciplinary action against Jerry Tarkanian, con-tending that the baskethall coach was punished enough during a 12-year legal dispute

with the governing body of college athletics. That dispute apparently caded Monday when the U.S. Supreme Court ruled that the National Collegiate Athletic Association did not have to safeguard Tarkanian's constitutional rights during its inves-tigation of him for recruiting violations at UNLV. The court said the NCAA is a pri-

vate, not a public institution. Tarkanian's coaching future is unclear because the ruling leaves open the possibility that UNLV could be expelled from the NCAA if it refuses to suspend the coach for two years, as the NCAA had ordered.

The Runnin' Rebels were placed on probation in 1977 for a series of recruiting viola-tions and were ordered to suspend Tarkanian, but the coach challenged the order and won a court injunction to prevent his suspension. The basis for the injunction was overturned by the U.S. Supreme Court.

"After 12 years, I would expect the NCAA not to pursue any action against Jerry Tar-kanian," the UNLV president, Robert Maxson, said. "Coach Tarkanian has surely been through enough.

Dick Shultz, executive di-rector of the NCAA, declined to comment on Tarkanian's future, saying the NCAA's infractions committee will meet to decide the issue. If it again seeks Tarkanian's suspension, and the school refuses, the NCAA could throw the school out of the organization.

The \$2 Million Club Doubles in Baseball

By Murray Chass

NEW YORK - The number of major league baseball players earning \$2 million or more doubled in the past year, according to a study of salaries for 1988.

The study, conducted by The New York Times and based on salary information obtained from management and player sources, disclosed that 12 players earned \$2 million or more this year compared with six last year. (See Scoreboard) That increase was proportionately much greater than the rise in the

number of players earning between \$1 million and \$2 million. In 1987, that number was 54; this year, it was 62. That made the overall total of players earning \$1 million or more 74 compared to 60 a year ago. Conversely, the number of players who made the minimum salary of \$62,500 dropped from 102 to 82.

If the Kansas City Royals had not released pitcher Dan Quisen-berry during the season, the 52 mil-lion list would have had one more player and the minimum list one

Quisenberry's Kansas City in-come was \$2,288,843, but because he was released he was not on the Royals' roster on Aug. 31, which is the date that both the Player Rela-Association use in computing aver-

He was, instead, on the St. Louis roster with a \$62,500 salary. He receives the balance of his guaranteed income from the Royals, but it doesn't count in official salary lists. Last year, Quisenburry was No. I on the salary list at \$2,293,509. This

year, be was supplanted by Ozzie Smith of St. Louis, who earned \$2.34 million in salary and a pro-rated share of his signing bonus. Gary Carter of the Mets was sec-ond at \$2.298,572.

The Yankees and the Royals are the only teams with two players among the \$2 million earners. Don minth with \$2,000,761.

The others in the top 12 are Jim Rice, Boston, \$2,286,636; Eddie Murray, who was traded from Baltimore to Los Angeles last week, \$2,281,530; Mike Schmidt, Phila-delphia, \$2.15 million; Rick Sutcliffe, Chicago Cubs, \$2.07 million, and Fernando Valenzuela, Los An-

geles, \$1.05 million.

Reaching the \$2 million plateau
this year were Martingly, Clark,
Murphy, Wilson, Valenzaela, Sutcliffe, and Smith.

The Dodgers and the Red Sox.

The Dodgers and the Red Sox, with six each, had the most players tions Committee and the Players at SI million or more, while San Francisco; Pittsburgh, Cleveland, and Seattle had none.



Quisenberry: \$2.29 million

Hungary's Soccer Magic Gone

Trades and Intrigue Cloud a Reputation for Innovation

of Hungarian soccer?

tactical innovation.

ROB HUGHES

Asroad after the Soviet tanks crushed other Hungarian expres-

The national captain, the "Galloping Major" Ferenc Puskas, went on to inspire an unrivaled Real Madrid era of club soccer. And the Migyar side of which he was a part 43 of its 51 international parches, scoring 220 goals against

Ever since, as Hungarians say. they have been dolozunk - working on it.

None too successfully. Last Sun-ry Hungary failed to beat Malta; tow 2-2 in a World Cup qualify-tatch in Valetta. Maltese are keen soccer amthey are to World Cups

motor cars are to Venice. stomary role is to concede of goals. w could Hungary have s flow? Are there no new worthy of lacing up the

nere ve. But in the changing, uptin sworld, their innate tale old masters? ike La bs Detari. On the right the right stage, he can be hyp-c, as he demonstrated in Buda-

three years ago. he Nepstadion overflowed. It aborted. l, officially, 80,000, but black keteers had buzzed night and and there was no way of count-

he people sought romance. y anticipated it coming from rilians, but with a chill mist ig off the Danube, the visitors

their fingers in gloves and d beacon out there, a sorcerer cash to lose league games.
ing No. 10, Brazil's magic They await trial. Detari's name ing No. 10. Brazil's magic

ped into a corner, he chipped door. tily over two Brazilians, and tily over two Brazilians, and His relief is mitigated. His new tion in September for be was gone before popping clob Olympiakos is having a rotten NCAA rules violations.

ge. Who would tempt him, and larities involving Olympiakos. ot Hungary to knock a few mil-

adollars off its foreign debt? West Germany would. Eintracht to wait a while to be paid in full is U.S. District Judge J. Lawonved of Budapest 18 months

German Cup final day he naturally LONDON - Wither the legacy scored the winning goal against Bo-

Thirty years ago Hungary's But the rapport between Detari and his new fans couldn't last. He Magical Magyars' laught us new did nothing wrong. Frankfurt received an offer that couldn't be refused (and may never be paid in tribduced mobility, cunning and refused (and may never be paid in

when many found themselves banking magnate, and a fugitive from U.S. law, was back home in Greece, offering money as though Koskotas skipped America while on bail for fraud, landed in Pirai-

evs, and won a takeover battle for the Olympiakos club. He promised the earth, and he scoured the earth for stars. Juan Gilberto Funes came from

Argentina, Diego Aguirre from Uruguay and Nikos Anastopulos was repatriated from Italy.

They cost a mere \$18 million. like the Magyars of old. They de-

for West Germany's Olaf Thon and the Soviet Alexander Zavarov. But Detari came. Frankfurt accented an offer in excess of \$8 milion, but, in pre-season training, Detari was hurt. He was flown to

Sweden, where floating bits of bone were plucked out of his knee. When you are that expensive, cormal recuperation is not permit-ted. Detari was back before he could say dolozunk - players learn to take the medicine and play on. A short-lived career gets shorter.

Physical problems are one thing; mental ones quite another. Detari must have wondered about his new environment when the Uruguayan Aguirre failed a drug test and Olympiakos tried off-loading him 10 Fiorentina, a deal the Italians

Detari was allowed to play (and play well) for Hungary in a hard-fought World Cup qualifying vic-tory over Northern Ireland on Oct. Four days later, after Detari had left Budapest, police rounded up suspects in a Hungarian match-

Sandor Sallai, his colleague on the national team and former colflair hidden. league in the Hungarian Army ungary beat them 3-0, but Deteam, Honved, became one of 39 flair hidden. league in the Hungarian Army The university appointed John ungary beat them 3-0, but Deprovided romance. He was a arrested on suspicion of receiving defensive coordinator and R.C.

has carried on the wind of rumors. seven seasons at Texas A&M. etari could create space, but no police have come to his

) head towards the goal from a season. Players have been heavily fined for failure, the fans have riot- Unotable e kept on doing things like ed, the new benefactor has fled, drawing defenders to him, Koskotas isn't on the run from Koskotas isn't on the run from ging the ball away with the sole Greek fans, volatile though they is boot spraying passes that are. He departed ahead of new

one of the creditors who may have my actions."



The jewel had yet to be placed in fected when their homeland be-Koskotas's crown. He was outbid came occupied, and the Hungarian youth team, also on tour in '56,

stayed abroad too.
With the decline and disillusionment, even Magical Magyars stagnate. "More and more people are thinking about the game," said Nandor Hidegkuti, the 1956 cen-ter-forward. "The more they think, the worse it becomes."

Hidegkuti set a trend with his deep-lying, center-forward style. But as a coach in Italy, then Egypt, he discovered, as Detari is discovering, how crowded, how complicated the game can grow. Hungary's domination was of a simpler game in a simpler world. Rob Hughes is on the staff of the Sunday Times

SIDELINES

A&M Coach Quits

COLLEGE STATION, Texas (AP) - Jackie Sherrill, the Texas A&M head football coach and athletic director accused last month of paying "hush money" to a former player during an NCAA investiga-

tion, has resigned. Slocum head football coach. Sherrill compiled a 53-27-1 record in

The Aggies were banned from post-season play and put on proba-tion in September for unrelated

 David Jenkins, Olympic silver medalist for Britain in 1972 who was sentenced Monday for steroid npted two of his nation's goals. charges of large-scale embezzleonderful, and barely 22 years ment and foreign currency irreguse. Who would tempt him, and larities involving Olympiakos.

The departed ancar are the departed ancar are the property of the court and the government for my actions. I was misguided, foolish, It will surprise you to know that and as such I take responsibility for

ankfurt, whose great club era Eintracht Frankfurt. Another may rence Irving, responding: This is Meatreet s back in the Magyar era, paid be Lajos Detari, though like it or one of the worst tragedies I've ever 25 million to buy him from lump it, the acting club president of seen ... You had it all. You got Olympiakos assures the blue-eyed brains ... In addition, you have boy he will stay the agreed three great health and a fantastic God-Detari, still maturing, proved years.

Detari, still maturing, proved years.

Detari, still maturing, proved years.

Home or away, the Hungarian is spired, and on last season's West in a fix. Detari is one who can play go down the toilet bowl.

Detari, still maturing, proved years.

Home or away, the Hungarian is greed and the whole thing seems to go down the toilet bowl.

AP)

FOOTBALL

BASKETBALL **NBA Standings** AMERICAN CONFERENCE Pct, PF PA ,800 315 220 - ,800 240 243 533 337 391 580 345 333 ,400 295 340 111 94 63 77 7 8 0 .447 288 326 7 8 0 .447 306 342 5 10 0 .333 207 319 4 10 1 .300 241 296 L Pct. NATIONAL CONFERENCE

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NBA Leaders

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2.Harin Corolino
9.Artzona
10.Missouri
11.Georgano Tech
12.Florida Stote
13.Nev.-Las Vesas
14.Chla Stote
15.Laufaville
14.Ternessee
17.Seton Hall
18.M.Carolina State
19.Notre Dame
20.UCLA

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136 19 The UP1 board of cooches' top 20 ratings (first-shoots volusional rectords to permittenses); hards points, based on 15 for first place, 24 for second, etc.);

1. Duke 129) (4-0) 427

2. Michison 11) (8-0) 570

3. Syrocuse (11 (8-0) 427

4. Georgetown (4-0) 427

5. Innex (8-0) 467

6. Hillinoist[1] (6-0) 467

6. Hillinoist[1] (6-0) 472

7. Oktohema (5-1) 372

9. Artzon (3-1) 291

4. 10. Migasuri (7-2) 197

7. 11. Georgio 7ech (4-0) 177

9. 12. Filerida State (4-0) 131

9. 12. Filerida State (4-0) 131

11. Filerida State (4-0) 131

12. 14. Ohio State (4-1) 3

15. Seton Hall (7-0) 5

15. Louisville (4-2) 7

16. Louisville (4-2) 7

17. Teach (4-1) 3 The UPI board of coaches' top 20 notine

proved the sale of the Toronto Argonouts t Harry Ornest.

MONTREAL—Recalled Roady Exelor

tuture considerations.

N.Y. RANGERS—Traded Igor Libe, right

TORONTO—Colled up Doug Shedden, can ier, from Newmorket of the American Hocks

Johnson, LAL Smckfon, Utoh K.Johnson, Phos. Chooks, Phil.

Selected College Results

Povetteville St. 69, Howard U. 87

College Top-20 Rankings

TRANSITION

American Legius

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FOOTBALL

quard.
Canpallax Football League
CFL—Named Ray McMurity chakmen
and chief executive officer. Named Bill Baker
president and chief overalling efficer, Ap-

BASEBALL Leading Salaries

Following are 1999 baseball incomes for players making \$59,000 or above. The figures include base salary, pro-rated share of signing tonus, other guaranteed money and other bonuses, could work the salary share players made more than the information of \$42,500 but were paid the batteries by the tough that priceptly lines, Here is the total factors into proyers, Ingd. guitemberry, \$1, Louis, \$2,200,000 item pro-rist, Baston, \$56,000,000 item? Por-rist, Baston, \$56,000, Cittery, Cinclenath, \$75,000,000 item? \$1,000,000 item, \$1,00

AMERICAN LEAGUE

AMS/RICAN LEAGUE
BALTIMORE! Murray \$221,530; C. Riclon 1,710,009; Nledentur \$75,009; Kennedy
\$50,000; Acse 675,009; Schmidt 625,009; Sneety
\$40,001.
BOSTON: Rics \$2,284,314; Boses 1,675,000;
Evons 1,650,000; Clenters 1,900,000; Strately
1,075,000; Boddicker 1,000,000; Gedmon
\$55,209; Hural 900,000; Smith 865,000; Barrett
675,909; Bord \$30,000; Owen \$25,000; CleVela,MD: Upsthow \$990,000; Fronco
\$75,000; Conter 840,000; Holl 825,000; Jacoby
\$12,500; Block 435,000.
DETROIT: Marris \$1,890,000, Lynn

ALWAUKEE: Molitor \$1,775,000; Yount 1,150,000; Higuero 1,025,000; Leonard 1,000,000; Gontner 902,000; Brock 600,000;

R.Y. YANKEES: Matterly \$2,000,000; R.Y. YARKEES: Mortingly \$2,000,000; Clork Z000,000; Winfield 1/982652; Henderson 1/79,000; Righarti 1,200,000; Rividen 900,000; Colson 900,000; Rondoloh 875,000; Guldry 125,000; Condelorio 700,000; Phelps 5/0,000; Word 625,000; Stought \$31,500; Poglikrulo 500,000. TOROSTO: Berl \$1,900,000; Gorfield 1/40,000; Sileb 950,000; Morting 9712,509; Cloncy 900,000; Fernondez 900,000; Whilt 750,000; Hender 725,000; Multinifes 625,000; Florospon 550,000, CALIFORNIA: Witt \$1,400,000; Hendrick 960,000, Boone 680,000; Petry 975,000; Worker 733,333; Schoffeld 552,222; Alinton 525,000. CHICAGO: Balless \$12,002,000; Worker

\$12,500; Black 435,000. DETROIT: Marris \$1,988,000, Lynn 1,790,000; Hernandez 1,210,000, Trammell 1,200,000; Tanama 1,00,000; Whiteher Y5,800; Evans (95,800); Lennon 950,000; Alexander 700,000; Terreil 665,000; Paver 575,000; Knight

731,341; Schopped 35/222; Walker CHICAGO: Balnes 51,00,000; Walker 686,364; Fisk 900,000; Guillen 537,500. VANSAS CITY: Breft \$2019,460; Wilson 2,000,761; Leibrondt 1,250,000; White 900,000; 1,000,000; Soberhopen 1,150,000; White 900,000;

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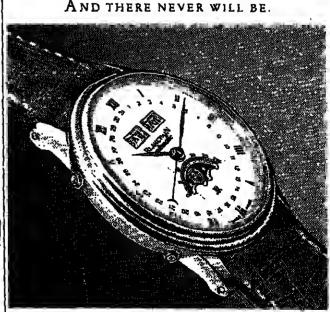
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OBSERVER

Losing the Initiative

By Russell Baker

NEW YORK — Written in a coma induced by hundreds of oews stories and columns about Mikhail Gorbachev's hoping to seize, planning to seize or actually seizing the initiative.

The initiative bas been in American custody since 1953, when Secretary of State John Foster Dulles triumphantly brought it back to Washington after seizing it at the United Nations. Dulles had seized it while making a speech. The speech was nothing special, which of course was the idea. Dulles know that if the U.N. was dozing he could seize the initiative and squirrel it back to Washington before

anyone knew it was gone. Oddly, nobody noticed that the initiative had been seized. This worried the U.S. government's psychological warfare experts.

What good was it having the initiative if nobody knew we had it? They wanted President Eisenhower to make a major foreign policy speech telling the Russians to eat their liver because, hah! bah!, America now had the initiative.

Eisenhower, who hated fuss, said he was tired of making major foreign policy speeches and thought Americans were tired of hearing them, too. Why couldn't be ever make a mioor foreign policy

"And by the way, what's this thing — what do you call it?"

"The intuative, Mr. President," said a wordsmith.

What's this initiative look like?" asked Eisenhower. "If it's an eye-catcher we could hang it in the Smithsonian, maybe up alongside Lindbergh's airplane so everybody can get a look at it."

Eisenhower's reaction started the modern White House tradition of oot letting presidents know what's happening in foreign policy. Had the initiative been displayed in the Smithsonian so everyone

could inspect it, millions of people would today know the precise places on it to grasp for easy seizing. As a result, the initiative by now would probably have been seized by so many slovenly people indifferent to the need for regular service and maintenance that it would hardly be worth seizing.

Thus was born Rule One in the White House staffers' list of words

to live by: "1. What the president doesn't know won't hurt us as long as we don't let anybody else know cither.

Note that this rule was applied during the recent showing of the \$500 million (or possibly \$600 millioo) Stealth bomber. It was shown only from the front view. This was to keep President Reagan from seeing that it has oo fuselage; hence does oot look a bit like the glamorous airplanes of his movie days; but, to the contrary, looks stunted and ugly; which, if known, would destroy American children's desire to grow up to be pilots.

A description of what the initiative looks like was published in 1971 in an obscure Syrian throwaway devoted chiefly to publishing ads for Damascus real estate companies, but monitored closely by foreign correspondents because of its occasionally well-informed articles about Scandinavian politics.

This description was believed to have come from the Middle East's cotorious "terrorist from Yale," known by the pseudonym Abula

"The initiative," said the report,
"looks basically like an old crate
held together with oothing but baling wire and chewing gum. For this reason, revolutionary brothers attempting to seize it must take great pains not to bring their beards into close cootact with the initiative, as a beard clotted with chewing gum will make the seizer easily identifiable during the getaway."

Because of this security breach, the initiative was completely rebuilt to a new design so supersecret that it was known only to Oliver North and its designer, the bush-hush Initiative Redesign and Rebuilding Corp. of Ruoaway Cost, Texas, each of whose workers was sworn to go one-on-one against Abula Bula rather than reveal what

the redesigned initiative looks like. Recent feverish speculation about Gorbachev's seizing the initiative is doubtless sparked by Washington rumors that North's impending trial has had him talking to lawyers so long that he can no longer remember anything, including where he has the initiative stored.

If, as rumored, the Soviet Union has developed an incredibly sensitive oew initiative detector capable of penetrating the deepest . .

Ven York Times Service

Dustin Hoffman Takes On Autism

By Donald Chase

THEY couldn't seem less alike, the two men sitting side by side at the counter of the trendy retro-1950s Pink Cadillac Café in West Hollywood, California. Charbe, the younger one, wears a modish dark sports jacket, a collar-buttoned but ticless white shirt, and a targeted extrovert gaze as he reads 11 pancake options off a wall menu. Raymond, who may be 20 years older, not quite soigné in his gray suit and dark tie, his weary eyes seeming to look inward, says he just wants "pancakes."
"'Course," Charlie says.

'Course, the maple syrup is supposed to be on the table before the pancakes," Raymond states in his flat voice.

"Ray," says Charlie, hefting a pitcher of maple syrup off the counter, "Ia-da!"
"Charlie Babbitt made a joke," Raymond says, coaxing a heh-heb out of his

"I made a joke," Charlie replies, smiling broadly. And small as the joke is, at that moment the ease and warmth between the two men is almost palpable.

But this scene, near the end of "Rain

Man" stands in contrast to earlier ones in the \$24 million film in which Dustin Hoffman, 51, plays Raymond, a long-institutionalized autistic savant, and Tom Cruise, 26, is Charlie, his scheming brother.

Hoffman was associated with the project

throughout its long gestation, as was Cruise, And, surprisingly, Raymond's un-changeability and his limited emotional palette - characteristic of autism - were not deterrents to Hoffman, whose seachange characters in "Midnight Cowboy," "Lenny" and "Tootsie," among other films, have won him accolades.

In fact, it was Hoffman who, following research, suggested that Raymond's disability be changed from what he calls "some unspecified form of mental retardation in the first draft I read," to antism. "I accepted the fact that in order to he au-thentic, Raymond couldn't have the dramatic are that actors always look for in roles," he says. "And that instead of s fullscale painting. I would have to do a pen-and-ink drawing — a poem, a haiku."

The pancake house exchange between the

brothers is a tender variation on an actimonious Cincinnati restaurant scene in which Charlie was apoplectic over Raymond's in-sistence that the maple syrup arrive before the nancakes. That was at the beginning of the tormented weeklong cross-country automobile journey the two have concluded. The trip is central to the opportunistic Charlie's plan to fleece Raymond, vaguely re-

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called from infancy as "Rain Man," out of the substantial inheritance left him by their recently deceased father.

All of Raymond's eating sleeping dressing and television-watching rituals that threaten to drive Charlie to distraction are part of the older man's autism. So are his alienation and lack of self-awareness. Raymond's self-mocking reference to maple syrup is a major breakthrough for him. It is about as big an advance as one can expect in an antistic person, because, as Barry Levinson, the director of "Rain Man," says, "Raymond is going to be Raymond; Raymond doesn't change. Somebody who's autistic doesn't suddenly become another person. He is who he is."

The immutability of antistic people, plus the remoteness of those with the developmental disability, were apparent stum-bling blocks to the directors Martin Brest. Steven Spielberg and Sydney Pollack (And to their respective screenwriters.) Each of these men was announced - and subsequently disannounced - as director of Rain Man" before Levinson and Mark Johnson, the producer with whom he worked on "Diner," "Tin Men" and "Good Morning, Vietnam," came on board early this year. The final script credit goes to Barry Morrow, from whom the executive producers, Peter Guber and Jon Peters, commissioned the first draft three years ago, and to Ronald Bass, who worked with Brest and who was recalled by Levin-

Hoffman says, "Barry was the first di-rector who wasn't apprehensive about what I was telling him — what I wanted to do. All the other directors, to different degrees, would say, 'Am I hearing you right: You don't want to make eye contact with anyone in the movie? And another thing: You don't talk voluntarily? The other directors would say, 'So how can we have scenes?' They didn't know I was getting a lot of stuff off the people I was meeting and was moved — without eye contact. There's a key.' I would say. We can find a code. We can discover that key and put it on paper. And the Charlie character can be part audience and discover the

As directors came and went and the postponement of shooting on "Rain Man" stretched out to 13 months beyond the date originally projected for the start of filming, Hoffman's research had become massive. Following leads provided by Gail Mutrux, the film's associate producer, he consulted experts on autism at the Institute for Child Behavior Research in San Diego, the



Dustin Hoffman and Tom Cruise in a scene from "Rain Man."

UCLA Neuropsychiatric Institute and on the East Coast.

mance. Cruise says that he improvised "far more" with Hoffman than be did with his

Though Hoffman claims he is "no expert" on antism, as rehearsals ap-proached, he was feeling the weight of his investigations. "I was very frightened because it was time to fish or cut bait," he says. "The challenge then became to do what I always try to do, which is to bring it home and not try to do a character that is not myself - to find those autistic parts of myself. Because I'm convinced that we're all a little bit antistic, just like we're all a little bit crazy."

Hoffman says that bringing Raymond home "took forever," but he realized the degree to which he had done so when he, ordinarily "a very tactile person," felt "little shocks when I was touched" by coworkers between takes. "It disturbed where I was. It was like what Temple Grandon, author of 'Autobiography of an Antistic,' told me: Contrary to belief, antistics don't want not to be held and touched. But they shrink from physical contact because it's too powerful an experience; they get little

His own jolts aside, the actor says he knew be had internalized Raymond when be could improvise as the character. "That is always the signal to me," he says.

In rehearsals, Tom Cruise could also improvise as Raymond. And Hoffman could - and did - improvise as Cruise's character. And each eventually incorporat-

ed the other's ad-libs into his own perfor-

"other master," his "Color of Money" co-star, Paul Newman, "and probably more than I ever have on a movie."

Though Cruise is less voluble than Hoffman on his approach to his craft, Valeria Golino, the Italian actress who plays Cruise's co-worker and lover in "Rain Man." contrasts Hoffman's reliance on "pure instinct" with Cruise's more "me-thodical" attack. However, Hoffman found the younger actor remarkably simi-

"We're both very compulsive and monk-like," he notes. "When we're shooting, we both like to work out, keep to a strict diet, not go out at night. And he writes his dialogue over and over in his own handwriting - as if they're your own words, until you feel you are the writer — which is how I memorized 'Death of a Salesman.' "Also," Hoffman adds, "for the first

time I was working with someone who was going through what I did 20 years ago — that first flush of stardom following The Graduate.' So we were linked into each other - which allowed us to be rough with each other. There's an emotionality between us that's very difficult to act - that permitted moments to happen between

Donald Chase is the author of "Filmmaking: The Collaborative Art" (Little, Brown). He wrote this for The New York Times.

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Finders Keepers, Court Says of Ship's Booty

Barry Clifford, a treasure hunter recovering the contents of the Whydah, an 18th-century pirate ship off the Massachusetts cost has tritle to the wreck and all objects he retrieves, the state's highest court has ruled. Since 1982 Chiloni has claimed title and all artifacts citing U.S. admiralty law. The state bad also claimed title and wanted 25 percent of the artifacts. It has been estimated that the treasure is worth \$100 million of more. About 8,000 coins, caumons, jewelry and other artifacts have been found.

A "jury" of French citizent at a quitted King Louis XVI on least sion Monday of "conspiring against public liberty and national MANUAL ALERT ACT security." The TF1 network and Le. Figaro Magazine retried Louis Capet," using a combination of present day lawyers and combined actors. The controversial lawyer Jacques Verges, who detended Nazi war criminal Klass Barks played the king's defense lawyer. The result of the vote was 35 net cent for acquitted, 27.5 percent for death and 17.5 percent for exist.

The final White House Christ mas card that President Panil Reagan and his wife Name; will mail to 125,000 of their Insolution that I have the shows the mansion's North Panil Hall festocated with red pointents and garlands of boilday griens his was from a painting by Their William Jones of Bellevie migron. A unsty-eyed Name had help from Rich Little doing his Santa Claus impression in providents. Santa Claus impression in myst-ing the White House Christma decorations. "Eight years is a long time. You won't believe the least time. You won't believe the least time. You won't believe the least you," she told reporters."

Mark Rosential, 43, whose fine-eling exhibitions on Jasser John-and Anselm Klefer have been ac-laimed, has resigned as the time and Philip Berman curator of Tim-Century and at the Philadelphia Museum of Art, effective the all Rosential, said that he is the line Rosenthal said that he is leaving because I needed a change tiesd ed to shake up my life."

The musical "Les Mistradio" will be made into a movie and Miss Parker, who directed "Mississippi Burning," will direct it.

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